EXHIBIT A

Case 2:22-cv-01960 Document 1-225TPWe9933/24/22 Page 2 of 63 Page ID #:10

Assigned for all purposes to: Stanley Mosk Courthouse, Judicial Officer: Richard Fruin

Electronically FILED by superior Court of California, County of Los Angeles on 03/22/2022 01:58 PM Sherri R. Carter, Executive Officer/Clerk of Court, by H. Flores-Hernandez, Deputy Clerk **HUESTON HENNIGAN LLP** 1 John C. Hueston, State Bar No. 164921 jhueston@hueston.com Robert N. Klieger, State Bar No. 192962 3 rklieger@hueston.com Craig A. Fligor, State Bar No. 323174 cfligor@hueston.com 523 West 6th Street, Suite 400 Los Angeles, CA 90014 Telephone: (213) 788-4340 Facsimile: (888) 775-0898 Attorneys for Plaintiff Intrivo Diagnostics, Inc. 8 9 SUPERIOR COURT OF THE STATE OF CALIFORNIA 10 COUNTY OF LOS ANGELES 11 12 INTRIVO DIAGNOSTICS, INC., a Delaware Case No. -22STCV09935 corporation, 13 **COMPLAINT FOR:** Plaintiff, 14 (1) BREACH OF CONTRACT; (2) BREACH OF THE IMPLIED VS. 15 COVENANT OF GOOD FAITH AND ACCESS BIO, INC., a New Jersey corporation; **FAIR DEALING:** AREUM BIO LLC, a Delaware limited liability (3) PROMISORRY FRAUD; 16 company; IVY PHARMA, INC., a New Jersey (4) INTENTIONAL INTERFERENCE 17 corporation; and DOES 1 through 10, inclusive, WITH CONTRACTUAL RELATIONS (5) UNLAWFUL BUSINESS PRACTICES 18 Defendants. INTENTIONAL INTERFERENCE WITH PROSPECTIVE ECONOMIC 19 ADVANTAGE **DEMAND FOR JURY TRIAL** 20 21 22 23 24 25 26 27 28



Plaintiff Intrivo Diagnostics, Inc. ("Intrivo"), for its complaint against Defendants Access Bio, Inc. ("Access Bio"), Areum Bio LLC ("Areum"), IVY Pharma, Inc. ("IVY Pharma"), and Does 1 through 10, inclusive, alleges as follows:

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INTRODUCTION

Plaintiff Intrivo has been at the forefront of the efforts to develop and deploy rapid,

accurate, and easy-to-use COVID-19 tests. Early in the pandemic, Intrivo partnered with Defendant Access Bio, then a struggling diagnostics company on the verge of bankruptcy, to develop and distribute rapid tests for COVID-19. Intrivo invested tens of millions of dollars in support of its

partnership with Access Bio, including to create leading COVID-19 tests, secure FDA Emergency

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Use Authorizations ("EUAs") for the tests, and to build out a world-class distribution network so that the tests could be quickly and efficiently delivered to those who need them most. For its part, Access

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Bio agreed to manufacture and sell the tests exclusively to Intrivo at a pre-negotiated price so that

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Intrivo could distribute the tests to help save lives.

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2020. These contracts afforded Intrivo exclusive distribution rights in the United States for all

The parties formalized their relationship in a series of contracts beginning in May

Beginning no later than October 2020, Access Bio undertook to circumvent Intrivo's

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COVID-19 antigen tests, including both the point-of-care ("POC") test, to be administered by

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healthcare professionals, and the over-the-counter ("OTC") self-test. Unbeknownst to Intrivo at the

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time, Access Bio never intended to adhere to the contracts with Intrivo. Instead, despite Intrivo's

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substantial investments to rescue Access Bio from imminent collapse, Access Bio shamelessly and

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repeatedly breached the contracts virtually from the start.

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exclusive U.S. distribution rights for the POC tests, which were marketed and sold under the

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"CareStart" brand. At Access Bio's behest, Intrivo entered into a subdistribution agreement with

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Defendant Areum pursuant to which Areum would purchase the CareStart POC tests from, and split

its profits with, Intrivo. But Areum never adhered to the subdistribution agreement; it instead

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purchased tests directly from Access Bio and failed to make any payments to Intrivo after January

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2021. On information and belief, Areum purchased millions of CareStart POC tests directly from

Access Bio for distribution throughout the U.S., notwithstanding its knowledge of Intrivo's exclusive distribution rights in the territory.

- 4. In the fall of 2021, after the FDA granted an EUA for the OTC test, Intrivo and Access Bio executed a new contract by which Access Bio committed to manufacture and deliver to Intrivo no fewer than 53.6 million OTC tests under Intrivo's "On/Go" brand by the end of December 2021, and to thereafter make at least 65% of its antigen test production capacity available to Intrivo for the four-year term of that agreement. With a guaranteed supply of at least 53.6 million On/Go tests in the fourth quarter of 2021, Intrivo was well positioned to meet the unprecedented demand for COVID-19 tests when the Delta and Omicron variants drove case rates to previously unthinkable levels. The contract afforded Access Bio the right to sell OTC tests for its own account under the CareStart brand, but *only* once Intrivo's minimum guarantees had been fulfilled.
- 5. Once again, Access Bio did not abide by its commitments to Intrivo. The Q4 2021 delivery deadlines were essential terms in the contract, among the most contentious and important terms in negotiations given the cyclical nature of consumer demand and the expectation that major pharmaceutical and diagnostics companies would enter the market in subsequent months. Access Bio acknowledged that time was of the essence, which was the whole point of minimum guarantees. Yet, by the end of December 2021, Access Bio had delivered only about 21.6 million of the promised 53.6 million On/Go tests—a shortfall of approximately 32 million tests. Rather than devoting necessary resources and raw materials to meet the minimum guarantees, Access Bio deliberately throttled the supply of On/Go tests so that it could manufacture more of the competing CareStart OTC tests from which Access Bio reaped a far greater profit.
- 6. Access Bio's breaches devastated Intrivo's ability to meet customer demand for the On/Go tests. Between October 6, 2021, and January 15, 2022, Intrivo received purchase orders for approximately 100 million tests, valued at nearly \$660 million, from government, retail, and enterprise customers. Yet, because Access Bio did not deliver the tests it promised, the vast majority of Intrivo's customer orders were long delayed and ultimately cancelled. Worse yet, in a calculated move that Access Bio had undoubtedly planned from the start, Access Bio then swooped in to poach

those same customers, selling them CareStart OTC tests in lieu of the On/Go tests that Intrivo was unable to deliver on account of Access Bio's breaches.

- 7. Throughout the fourth quarter of 2021, Access Bio purposefully misled Intrivo and made pretextual excuses about the cause of the delayed shipments. In truth, Access Bio had diverted the lion's share of its resources not to satisfying Intrivo's minimum guarantees, but instead to manufacturing CareStart OTC tests that Access Bio could distribute in concert with Areum for a substantially larger profit than it could have achieved on the sales it had committed to make to Intrivo. On information and belief, Access Bio and Areum sold tens of millions of CareStart OTC tests in the fourth quarter of 2021 and continuing into early 2022, in willful disregard of its obligations to Intrivo and causing Intrivo hundreds of millions of dollars in lost profits, along with catastrophic damage to its reputation and future business prospects.
- 8. In early January 2022, Intrivo confronted Access Bio and demanded that it adhere to its commitments. Access Bio's response was nothing short of stunning. Rather than agree to cure its delivery shortfall in time for Intrivo to mitigate the extraordinary damages from the delivery delays, Access Bio told Intrivo that it would stop delivering tests *altogether* unless Intrivo agreed by 5:00 p.m. the next day to waive its entitlement to the past-due tests, release Access Bio of all liability, and make a series of other material concessions. Intrivo refused to capitulate and, even in the face of Intrivo's assertion of its legal rights, withheld most of the shortfall until late February—by which time Access Bio had poached Intrivo's customers, the Omicron wave had largely subsided, and demand had completed dried out—leaving Intrivo with no choice but to refuse delivery or suffer heavy losses.
- 9. Intrivo brings this action to seek redress for Access Bio's and Areum's willful and bad faith breach of contract and the false promises and other tortious acts by which they and their chief executives have inflicted damages upon Intrivo that exceed \$1,000,000,000 in the aggregate.

PARTIES

10. Plaintiff Intrivo Diagnostics, Inc. is a Delaware corporation with its corporate offices in Culver City, California.



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