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8	UNITED STATES DISTRICT COURT	
9	EASTERN DISTRICT OF CALIFORNIA	
10		
11 12	DAMIEN PATTERSON, on behalf of himself and all others similarly situated,	Case No.
13	Plaintiff,	CLASS ACTION COMPLAINT
14	V.	JURY TRIAL DEMANDED
15	SAZERAC COMPANY, INC.,	JORT TRIAL DEMANDED
16	Defendant.	
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<sup>2</sup> *Id*.

Plaintiff Damien Patterson ("Plaintiff") brings this action on behalf of himself and all others similarly situated against Defendant Sazerac Company, Inc. ("Defendant"). Plaintiff makes the following allegations pursuant to the investigation of his counsel and based upon information and belief, except as to the allegations specifically pertaining to himself, which are based on personal knowledge.

#### **NATURE OF THE ACTION**

- 1. This is a putative class action lawsuit on behalf of purchasers of the Fireball Cinnamon malt beverage (the "Malt Product") against Defendant for manufacturing, marketing, distributing, and selling underfilled and mislabeled alcoholic beverages.
- 2. Sazerac manufactures, markets, and distributes alcoholic beverages under the brand name "Fireball." Defendant's Fireball Cinnamon Whisky (the "Whiskey Product") (together with the Malt Product, Defendant's "Alcohol Products") has become "one of the most popular drinks to down – particularly in shot form." The Whiskey Product is so popular that the brand name "Fireball" has become synonymous with Defendant's Whiskey Product.<sup>2</sup>
- 3. Defendant engaged in widespread false and deceptive advertising in connection with its Malt Products. In a practice that runs contrary to reasonable consumer expectations, Defendant employs a classic bait-and-switch scheme that causes unsuspecting consumers to spend more money for less than the advertised amount of alcohol they believe they are purchasing – and induces them to buy a fundamentally different product entirely. Specifically, the packaging and labeling of the Malt Products prominently advertise that they are "Fireball Cinnamon" products, which consumers understand to refer to Defendant's Whiskey Products. However, "Fireball Cinnamon" is not a whiskey product it all; it is a malt beverage with half the alcohol of whiskey.
- 4. In this case, Plaintiff purchased a Malt Product that prominently advertises on its front labels that it is "Fireball Cinnamon," and includes the same style of label and logo as Defendant's Whiskey Products. The Malt Product contains only 16.5% alcohol by volume (ABV), which is half that of Defendant's more popular Whiskey Product (33% ABV). Thus, the Malt

<sup>&</sup>lt;sup>1</sup> See https://whiskeyraiders.com/article/is-fireball-whiskey/.



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Product purchased by Plaintiff contained only half of the alcohol content present in Defendant's Whiskey Product.

- Defendant's Whiskey Product<sup>3</sup> is a concoction of whiskey, sweetener, and 5. cinnamon flavoring. Fireball Whisky has been on the market since the 1980s and is one of the most popular whiskey products in the United States. Fireball Whisky is found in nearly every well-stocked bar and liquor store.
- 6. In contrast, the Malt Product has only been offered for sale for several years, and it enjoys nowhere near the success of Fireball Whiskey. The vast majority of reasonable consumers do not know that the Malt Product even exists.
- 7. Fireball Malt is a "malt beverage with natural whisky & other flavors and caramel color." At merely half of the Whiskey Product's ABV (i.e., 16.5% ABV compared to 33% ABV), Defendant's Malt Product features a stark difference in alcohol quantity. This is because, as a maltbased beverage, the Malt Product is not "liquor" in the sense that it is not a distilled spirit such as whiskey – which serves as the base for Defendant's Whiskey Product. Rather, the Malt Product features "malt" as its base, which is boiled like beer and fermented with yeast. <sup>4</sup> Thus, the Malt Product contains nowhere near the alcohol content of whiskey, and it is not a whiskey product at all.
- 8. Despite these key differences, the front labels of Defendant's Whiskey Product and Malt Product are nearly identical. Both products come in similar clear, plastic bottles. Both products have the same signature red cap. Both products have the same coloring and look the same upon inspection. Both products are labeled "Fireball," with the same font, font size, and placement. Both products have the same logo of a red demon, with similar size and placement. Both products say "Cinnamon" under the logo:

<sup>&</sup>lt;sup>4</sup> See https://thestir.drizly.com/behind-the-bottle/what-is-malt-liquor/#:~:text=Malt%20liquor% 20isn't%20%E2%80%9Cliquor,the%20light%20lager%20beer%20style.



<sup>&</sup>lt;sup>3</sup> Fireball was developed in Canada, where "whiskey" is spelled "whisky." Accordingly, the brand is formally called "Fireball Whisky," but in the United States such products are generically referred to as "whiskey."





9. The nearly-identical labeling between these two products serves one purpose – an intent to deceive reasonable consumers. Notably, Fireball Malt does not disclose the alcohol percentage (i.e,. ABV) anywhere on the front of the packaging. Nor is it evident from the labeling that it is not a whiskey product, but rather a malt product, especially to reasonable consumers who are familiar with Fireball's vastly-popular whiskey product. Based on the nearly identical labels, logo, and branding, reasonable consumers such as Plaintiff would understand these two Alcohol Products to be the same and therefore expect Fireball Cinnamon to be a whiskey product with the alcohol content as whiskey.

10. In fact, Defendant prepared for reasonable consumers to be confused by its branding, and even included a "How Can I Tell The Difference Between Fireball Cinnamon And Fireball Whisky Products?" question on its website's FAQ page. Even so, the FAQ does not disclose that Fireball Malt contains only half the alcohol as Fireball Whisky:<sup>5</sup>

## HOW CAN I TELL THE DIFFERENCE BETWEEN FIREBALL CINNAMON AND FIREBALL WHISKY PRODUCTS?

There are 2 key differences between the Fireball Cinnamon labels vs the Fireball Whisky label:

- Any package with Fireball 'Cinnamon Whisky' on the front label is our whisky-based product
- Any product with Fireball 'Cinnamon' on the front label, without 'Whisky', is either our malt-based or wine-based product
- 11. Despite knowing that its labeling practices were ripe for consumer confusion,

  Defendant chose to continue to affirmatively misrepresent its Malt Products with labels practically identical to its Whiskey Products.
- 12. The amount of ABV in the Malt Product is material to consumers who purchase Defendant's Malt Product. The Malt Products are marketed as alcoholic beverages under the umbrella branding "Fireball," which is widely known as a whiskey beverage. The alcohol strength and effects that come from drinking a Malt Product are wildly different than those that come from drinking a Whiskey Product. Consumers expecting to enjoy a whiskey product are not expecting to receive a malt product.
- 13. Thus, reasonable consumers seeking the taste and effects of a Whiskey Product with 33% ABV are harmed by the accidental purchase of a Malt Product at 16.5% ABV. Nor do reasonable consumers expect to receive a malt beverage when they intend to purchase a whiskey product.
- 14. Plaintiff, the Class, and Subclass Members relied to their detriment on Defendant's unclear and fraudulent omissions on its Malt Product labels regarding the strength of alcohol present in each bottle. Plaintiff and Class and Subclass Members would not have paid to purchase Defendant's Malt Products or would not have paid as much as they did to purchase them had they known the truth about the Malt Products' actual alcohol content. As such, Plaintiff and Class

<sup>&</sup>lt;sup>5</sup> See https://www.fireballwhisky.com/faqs.html.



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