

1 QUINN EMANUEL URQUHART & SULLIVAN, LLP
Charles K. Verhoeven (Bar No. 170151)
2 charlesverhoeven@quinnemanuel.com
David A. Perlson (Bar No. 209502)
3 davidperlson@quinnemanuel.com
50 California Street, 22nd Floor
4 San Francisco, California 94111
Telephone: (415) 875-6600
5 Facsimile: (415) 875-6700

6 Kevin P.B. Johnson (Bar No. 177129)
kevinjohnson@quinnemanuel.com
7 Victoria F. Maroulis (Bar No. 202603)
victoriamaroulis@quinnemanuel.com
8 555 Twin Dolphin Drive, 5th Floor
Redwood Shores, California 94065
9 Telephone: (650) 801-5000
Facsimile: (650) 801-5100

10 Attorneys for Samsung Electronics Co., Ltd.,
11 Samsung Electronics America, Inc., and
Samsung Research America, Inc.

12 UNITED STATES DISTRICT COURT
13 NORTHERN DISTRICT OF CALIFORNIA
14 SAN FRANCISCO DIVISION

15 HUAWEI TECHNOLOGIES CO., LTD., et al.,
16 Plaintiffs,
17 v.
18 SAMSUNG ELECTRONICS CO., LTD., et al.,
19 Defendants.

CASE NO. 16-cv-02787-WHO

**SAMSUNG’S REPLY IN SUPPORT
OF ITS MOTION TO PARTIALLY
EXCLUDE THE REPORT AND
TESTIMONY OF JORGE PADILLA,
MICHAEL J. LASINSKI, AND
CHARLES L. JACKSON AND TO
STRIKE THE REBUTTAL
OPINIONS OF JACQUES DELISLE
AND ZHI DING**

21 SAMSUNG ELECTRONICS CO., LTD. &
22 SAMSUNG ELECTRONICS AMERICA, INC.

Counterclaim-Plaintiffs,

23 v.
24 HUAWEI TECHNOLOGIES CO., LTD.,
25 HUAWEI DEVICE USA, INC., HUAWEI
26 TECHNOLOGIES USA, INC., & HISILICON
TECHNOLOGIES CO., LTD.

Counterclaim-Defendants.

**Hearing Date: August 8, 2018
Time: 2:00 p.m.
Place: Courtroom 2, 17th Floor
Judge: Hon. William H. Orrick**

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

TABLE OF CONTENTS

Page

I. INTRODUCTION..... 1

II. ARGUMENT 3

 A. Mr. Lasinski’s Reliance on Flawed and Inadmissible Information Renders His Analysis Highly Unreliable 3

 B. Mr. Lasinski and Dr. Padilla, Huawei’s Economic Experts, Improperly Opine on French Law 6

 C. Lasinski and Padilla Improperly Summarize the Parties’ Negotiations..... 6

 D. Dr. Padilla Improperly Bolsters Mr. Lasinski’s Testimony 7

 E. The Court Should Exclude Dr. Jackson’s Report 9

 F. Mr. Lasinski’s Portfolio Strength Measures Are Unreliable..... 11

 1. Mr. Lasinski’s “Approved Contributions” Metric Is Unreliable..... 11

 2. Mr. Lasinski’s “Global Deemed SEPs” Metric Is Unreliable 13

 G. Dr. DeLisle’s Report Is Improper Rebuttal 14

III. CONCLUSION 15

TABLE OF AUTHORITIES

	<u>Cases</u>	<u>Page</u>
1		
2		
3		
4	<i>Apple Inc. v. Motorola, Inc.</i> , 757 F.3d 1286 (Fed. Cir. 2014).....	4
5	<i>Castaic Lake Water Agency v. Whittaker Corp.</i> , 2002 WL 34700741 (C.D. Cal. Oct. 25, 2002).....	7
6		
7	<i>Cholakyan v. Mercedes-Benz, USA, LLC</i> , 281 F.R.D. 534 (C.D. Cal. 2012)	8
8	<i>Creach v. Spokane Cty.</i> , 2013 WL 12177099 (E.D. Wash. May 2, 2013).....	7
9		
10	<i>Daubert v. Merrell Dow Pharm., Inc.</i> , , 509 U.S. 579 (1993)	10
11	<i>Dura Auto. Sys. of Indiana, Inc. v. CTS Corp.</i> , 285 F.3d 609 (7th Cir. 2002).....	9
12		
13	<i>Finjan, Inc. v. Sophos, Inc.</i> , 2016 WL 4268659 (N.D. Cal. Aug. 15, 2016).....	10
14	<i>Henricksen v. ConocoPhillips Co.</i> , 605 F. Supp. 2d 1142 (E.D. Wash. 2009)	5
15		
16	<i>Huawei Techs. Co. v. T-Mobile US, Inc.</i> , 2017 WL 3954108 (E.D. Tex. Aug. 29, 2017).....	6
17	<i>In re BankAtlantic Bancorp, Inc. Sec. Litig.</i> , 2010 WL 6363027 (S.D. Fla. Sept. 9, 2010).....	9
18		
19	<i>Interwoven, Inc. v. Vertical Computer Sys.</i> , 2013 WL 3786633 (N.D. Cal. July 18, 2013).....	4, 5
20	<i>K&N Eng'g, Inc v. Spectre Performance</i> , 2011 WL 13131157 (C.D. Cal. May 12, 2011).....	7
21		
22	<i>Lara v. Delta Int'l Mach. Corp.</i> , 174 F. Supp. 3d 719 (E.D.N.Y. 2016).....	14
23	<i>Lippe v. Bairnco Corp.</i> , 288 B.R. 678 (S.D.N.Y. 2003)	12
24		
25	<i>Malletier v. Dooney & Bourke, Inc.</i> , 525 F. Supp. 2d 558 (S.D.N.Y. 2007).....	9, 10
26	<i>Matter of James Wilson Assocs.</i> 965 F.2d 160 (7th Cir. 1992).....	8
27		
28	<i>Microsoft Corp. v. Motorola, Inc.</i> 2013 WL 4008822 (W.D. Wash. Aug. 5, 2013)	7

1 *Nelson v. Matrix Initiatives*,
 2012 WL 3627399 (N.D. Cal. Aug. 21, 2012)..... 4

2
 3 *Pooshs v. Phillip Morris USA, Inc.*,
 287 F.R.D. 543 (N.D. Cal. 2012) 5

4 *Quirin v. Lorillard Tobacco Co.*,
 2014 WL 883548 (N.D. Ill. Mar. 6, 2014) 8

5
 6 *Rondigo, L.L.C. v. Casco Twp., Mich.*,
 537 F. Supp. 2d 891 (E.D. Mich. 2008) 11

7 *Schron v. Troutman Sanders LLP*,
 20 N.Y.3d 430 (2013) 3, 4

8
 9 *TCL Commc’n Tech. Holdings, Ltd.*,
 2017 WL 6611635 (C.D. Cal. Dec. 21, 2017) 12

10 *United States v. Hill*,
 749 F.3d 1250 (10th Cir. 2014)..... 7

11
 12 *Williamson v. Citrix Online, LLC*,
 792 F.3d 1339 (Fed. Cir. 2015)..... 4

13 **Statutes**

14 Fed. R. Civ. P. 26(a)(2)(D)(ii)..... 14

15 Fed. R. Civ. Proc. 702 5

16

17

18

19

20

21

22

23

24

25

26

27

28

1 **I. INTRODUCTION**

2 Huawei does not dispute several fundamental flaws in its FRAND experts' opinions. First,
3 Huawei does not dispute that Mr. Lasinski's exclusion [REDACTED]
4 [REDACTED]—rests
5 entirely on hearsay testimony beyond the four corners of the agreement, and did not attempt to
6 corroborate that hearsay. Specifically, although Mr. Lasinski opines [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED] Huawei does not dispute that black letter contract
11 law dictates that the written agreement itself controls its terms, nor does it dispute that [REDACTED]
12 [REDACTED] would be entirely unenforceable. Because there is no reliable factual
13 foundation for any [REDACTED], or any legal relevance to it, the Court should exercise its
14 gatekeeper role and forbid Mr. Lasinski from presenting his comparable license analysis.

15 Huawei also does not deny that Mr. Lasinski and Dr. Padilla are both unqualified to testify
16 on French law issues. While Huawei has submitted a report from a French law expert, Prof. Jacques
17 Raynard in this action, it has not made any attempt to tie his report to Mr. Lasinski's or Dr. Padilla's
18 reports, rendering their opinions unreliable.

19 Huawei also does not contest the legal principle that an expert witness should not summarize
20 fact evidence by weighing in on issues like corporate intent. Whereas Samsung's experts provide
21 factual background for analyses well within the scope of their expertise, Mr. Lasinski and Dr. Padilla
22 use their purported view of the facts to advance impermissible legal conclusions that go beyond
23 their area of expertise that should be excluded.

24 Next, Huawei does not dispute that it offers opinions by one expert (Dr. Padilla) that are
25 intended to bolster the opinions of its other expert (Mr. Lasinski). Huawei argues that this bolstering
26 is proper because Dr. Padilla "offers an economist's perspective" and "an economic framework" to
27 support his approval of Mr. Lasinski's methodology. Mr. Lasinski is an accountant, not an
28 economist. Huawei offers no legal support for the proposition that it is proper for one expert to

Explore Litigation Insights

Docket Alarm provides insights to develop a more informed litigation strategy and the peace of mind of knowing you're on top of things.

Real-Time Litigation Alerts



Keep your litigation team up-to-date with **real-time alerts** and advanced team management tools built for the enterprise, all while greatly reducing PACER spend.

Our comprehensive service means we can handle Federal, State, and Administrative courts across the country.

Advanced Docket Research



With over 230 million records, Docket Alarm's cloud-native docket research platform finds what other services can't. Coverage includes Federal, State, plus PTAB, TTAB, ITC and NLRB decisions, all in one place.

Identify arguments that have been successful in the past with full text, pinpoint searching. Link to case law cited within any court document via Fastcase.

Analytics At Your Fingertips



Learn what happened the last time a particular judge, opposing counsel or company faced cases similar to yours.

Advanced out-of-the-box PTAB and TTAB analytics are always at your fingertips.

API

Docket Alarm offers a powerful API (application programming interface) to developers that want to integrate case filings into their apps.

LAW FIRMS

Build custom dashboards for your attorneys and clients with live data direct from the court.

Automate many repetitive legal tasks like conflict checks, document management, and marketing.

FINANCIAL INSTITUTIONS

Litigation and bankruptcy checks for companies and debtors.

E-DISCOVERY AND LEGAL VENDORS

Sync your system to PACER to automate legal marketing.