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	A.	Each Defendant Was Instrumental in Seeking to Develop and Market the Blockbuster Sequel to Combustible Cigarettes, the "Most Successful Consumer Product of All Time."
	B.	Defendants' Strategy Was to Create a Nicotine Product That Would Maximize Profits Through Addiction.
	C.	JLI and BOWEN Designed a Nicotine Delivery Device Intended to Create and Sustain Addiction.
	D.	Defendants Developed and Implemented a Marketing Scheme to Mislead Consumers into Believing that JUUL Products Contained Less Nicotine Than They Actually Do and Were Healthy and Safe
	E.	Defendants Targeted the Youth Market
	F.	JLI Partnered with Veteran Cigarette Industry Distributors and Retailers to Spread and Amplify their Deceptive Messages and Place JUUL Products within Reach of Millions of Customers, Including Kids and Non-Smokers.
	G.	ALTRIA Provided Services to JLI to Expand JUUL Sales and Maintain JUUL's Position as the Dominant E-Cigarette
	H.	JLI, ALTRIA, and Others Have Successfully Caused More Young People to Start Using E-Cigarettes, Creating a Youth E-Cigarette Epidemic and Public Health Crisis
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1 Pursuant to Federal Rule of Civil Procedure 15(a)(1)(B) and Case Management Order 2 No. 7 (Dkt. No. 405) governing adoption of Master and Short Form Complaints (Personal Injury) 3 ("CMO-7"), the undersigned attorneys for Plaintiffs and the Plaintiffs' Steering Committee 4 ("PSC") hereby file this Amended Consolidated Master Complaint (Personal Injury) (hereinafter 5 "Amended PI Master Complaint"). This Amended PI Master Complaint is being filed as an administrative device¹ to set forth potential claims that individual Plaintiffs may assert against 6 7 DEFENDANTS in this MDL Litigation against the following DEFENDANTS: 8 1. JUUL LABS, INC., previously d/b/a as PAX LABS, INC. and PLOOM INC.; 9 2. ALTRIA GROUP, INC.; 10 3. PHILIP MORRIS USA, INC.; 11 4. ALTRIA CLIENT SERVICES LLC; 12 5. ALTRIA GROUP DISTRIBUTION COMPANY; 13 6. ALTRIA ENTERPRISES LLC; 14 7. JAMES MONSEES; 15 8. ADAM BOWEN; 16 9. NICHOLAS PRITZKER; 17 10. HOYOUNG HUH; 11. 18 RIAZ VALANI; 19 12. MOTHER MURPHY'S LABS, INC.; 20 13. ALTERNATIVE INGREDIENTS, INC.; 21 14. TOBACCO TECHNOLOGY, INC.; 22 15. eLIQUITECH, INC.; 23 16. MCLANE COMPANY, INC.; 24 17. EBY-BROWN COMPANY, LLC; 25 18. CORE-MARK HOLDING COMPANY, INC.; 26 19. CHEVRON CORPORATION; 27 20. CIRCLE K STORES INC.; 28 ¹ See In re Pronulsid Products Liab Litio 208 F.R.D. 133, 141 (F.D. La 2002).



1 21. SPEEDWAY LLC; 2 22. 7-ELEVEN, INC.;

- 23. WALMART;
- 24. WALGREENS BOOTS ALLIANCE, INC. (collectively referred to as "DEFENDANTS").

Liquid (collectively referred to as "JUUL" or "JUUL Products").

This Amended Master Complaint (Personal Injury) is an administrative device and sets forth questions of fact and law common to those claims subsumed within the context of this multidistrict proceeding. Plaintiffs seek compensatory and punitive damages, monetary restitution and all other available remedies as a result of injuries caused by DEFENDANTS' defective products and wrongful conduct. Plaintiffs make the following allegations based upon their personal knowledge and upon information and belief, as well as upon their attorneys' investigative efforts regarding JUUL E-Cigarettes, which includes the JUUL E-Cigarette device

(including all components) and JUUL Pods (including all components) which contain an E-

This Amended Master Complaint (Personal Injury) does not necessarily include all claims asserted in all of the transferred actions to this Court, nor is it intended to consolidate for any purpose the separate claims of the Plaintiffs herein. It is anticipated that individual plaintiffs may adopt this Amended Master Complaint (Personal Injury) and the necessary causes of action herein through use of a separate Short Form Complaint (Personal Injury). Any separate facts and additional claims of individual Plaintiffs will be set forth in the Short Form Complaint (Personal Injury) filed by the respective Plaintiffs or their counsel. This Amended Master Complaint (Personal Injury) does not constitute a waiver or dismissal of any actions or claims asserted in those individual actions, nor does any Plaintiff relinquish the right to move to amend their individual claims to seek any additional claims and/or to add additional parties as discovery proceeds and facts and other circumstances may warrant.

Plaintiffs plead all Claims and Causes of Action in this *Amended Master Complaint* (*Personal Injury*) in the broadest sense, pursuant to all laws that may apply under choice-of-law principles, including the laws of Plaintiffs' resident States or other States that are deemed to

apply.

Plaintiffs, by and through counsel, hereby bring claims against DEFENDANTS, and allege as follows:

I. <u>INTRODUCTION</u>

- 1. The battle to end nicotine addiction and its associated diseases and death has consumed our nation's public health resources for more than half a century. After five decades of tireless efforts by public health advocates, litigators, and regulators, the war on tobacco was on the path to victory. By 2014, rates of smoking and nicotine addiction in this country were finally at an all-time low, particularly among teenagers. Until now. The United States, closer than ever to consigning the nicotine industry to the dustbin of history, now faces a youth nicotine epidemic of historic proportions. The swift rise in a new generation of nicotine addicts has overwhelmed parents, schools, and the medical community, drawing governmental intervention at nearly every level—but it's too little, too late.
- 2. This public health crisis is no accident. What had been lauded as progress in curbing cigarette use, JUUL LABS INC.'S (JLI) co-founders ADAM BOWEN and JAMES MONSEES viewed as opportunity. Seizing on the decline in cigarette consumption and the lax regulatory environment for e-cigarettes, BOWEN, MONSEES, and investors in their company sought to introduce nicotine to a whole new generation, with JLI as the dominant supplier. To achieve that common purpose, they knew they would need to create and market a product that would make nicotine cool again, without any of the stigma associated with cigarettes. With help from their early investors and board members, who include NICOLAS PRITZKER, HUYOUNG HUH, and RIAZ VALANI (together, the "MANAGEMENT DEFENDANTS"), they succeeded in hooking millions of youth, intercepting millions of adults trying to overcome their nicotine addictions, and, of course, earning billions of dollars in profits.
- 3. Every step of the way, JLI, by calculated intention, adopted the cigarette industry's playbook, in coordination with one of that industry's innovators, cigarette giant ALTRIA. JLI was created in the image of the iconic American cigarette companies, which JLI



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