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$ \begin{array}{c} 1\\2\\3\\4\\5\\6\\7\\8\\9\\10\\10\\1\end{array} $	Aun Marie Mortimer (State Bar No. 169077) mortimer @HuntonAK.com ason J. Kim (State Bar No. 221476) imj@HuntonAK.com eff R. R. Nelson (State Bar No. 301546) nelson@HuntonAK.com 50 South Hope Street, Suite 2000 .os Angeles, California 90071-2627 Yelephone: (213) 532-2000 Facsimile: (213) 532-2020 Attorneys for Plaintiffs FACEBOOK, INC. and INSTAGRAM, LLC	
LLP 11-262	UNITED STATES DISTRICT COURT	
Hunton Andrews Kurth LLP 550 South Hope Street, Suite 2000 Los Angeles, California 90071-2627 91 21 21 21 21 21 21 21 21 21 21 21 21 21	NORTHERN DISTRICT OF CALIFORNIA OAKLAND/SAN FRANCISCO DIVISION	
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n And th Hop eles, C	FACEBOOK, INC., a Delaware corporation and INSTAGRAM, LLC, a	CASE NO.: 3:20-cv-07345
Hunto 10 Sout s Ange	Delaware limited liability company,	COMPLAINT; DEMAND FOR JURY
н ж <u>э</u> 17	Plaintiffs,	TRIAL
18	V.	
19	SEAN HEILWEIL, and JARRETT LUSSO, d/b/a "BOOSTGRAM"	
20		
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22	Defendants.	
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Plaintiffs Facebook, Inc. ("Facebook") and Instagram, LLC ("Instagram") allege the following:

# **INTRODUCTION**

1. Since at least August 1, 2015, and continuing to the present, Defendants Sean Heilweil and Jarret Lusso operated an unlawful business using the website <u>boostgram.com</u>. Defendants' business artificially inflated the "likes" and "followers" of Instagram accounts (a practice known as "fake engagement"). Defendants used a network of computers or "bots," computer scripts, and their customers' Instagram accounts to deliver automated "likes" and "followers" to Instagram accounts, and promoted their fake engagement service using a diluting domain name, in violation of Instagram's Terms of Use, Community Guidelines, and Platform Policy and state and federal laws.

2. Defendants interfered with and continue to interfere with Instagram's service, created an inauthentic experience for Instagram users, and attempted to fraudulently influence Instagram users for their own enrichment. Facebook and Instagram bring this action to stop Defendants' ongoing and future misuse of Plaintiffs' platform and infringing activity. Facebook and Instagram also bring this action to obtain compensatory and punitive damages pursuant to the California Comprehensive Computer Data Access and Fraud Act, Section 502 (the "CCCDAFA"); Computer Fraud and Abuse Act, 18 U.S.C. § 1030 (the "CFAA"), the Lanham Act, 15 U.S.C. § 1125 (c) and (d), and for breach of contract. Facebook and Instagram also seek disgorgement of Defendants' illicit profits for unjust enrichment.

# **PARTIES**

3. Plaintiff Facebook is a Delaware corporation with its principal place of business in Menlo Park, California.

4. Plaintiff Instagram is a Delaware limited liability company with its principal place of business in Menlo Park, California. Instagram is a subsidiary of Facebook.

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1 5. Defendant Sean Heilweil is an individual who is domiciled in the state of 2 New York.

6. Defendant Jarrett Lusso is an individual who is domiciled in the state of New York.

7. Since at least August 1, 2015, Defendants Lusso and Heilweil have controlled the boostgram.com fake engagement service. Exs. 1-2. On their website, Defendants offered users a way to "increase [their] Instagram exposure" and "get real organic engagement on [their] Instagram account in just three clicks." Ex. 3.

#### JURISDICTION AND VENUE

8. This Court has subject matter jurisdiction over the federal causes of action alleged in this Complaint pursuant to 28 U.S.C. § 1331.

9. This Court has supplemental jurisdiction over the state law causes of action alleged in this Complaint pursuant to 28 U.S.C. § 1367 because these claims arise out of the same nucleus of operative facts as Facebook and Instagram's federal claim.

10. In addition, this Court has jurisdiction over all the causes of action alleged in this Complaint pursuant to 28 U.S.C. § 1332 because complete diversity between the Plaintiffs and each of the named Defendants exists, and because the amount in controversy exceeds \$75,000.

11. This Court has personal jurisdiction over Defendants because each 20 Defendant had an Instagram account and agreed to Instagram's Terms of Use. Additionally, Defendants, through their business, acquired access to their customers' Instagram accounts, and used those accounts to provide fake engagement. Accordingly, the Court has personal jurisdiction over Defendants because Instagram's Terms of Use 24 contain a forum selection clause that requires this complaint be resolved exclusively in this Court and that Defendants submit to the personal jurisdiction of this Court.

26 12. This Court also has personal jurisdiction over Defendants because they 27 knowingly and intentionally directed their actions at California, and at Facebook and 28 Instagram, which have their principal place of business in California. Defendants'

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1 business model depended on accessing and using Instagram in order to artificially 2 manipulate Instagram accounts in exchange for money and used a mark that dilutes 3 Instagram marks. Additionally, Defendants transacted business and engaged in 4 commerce in California by, among other things, knowingly using a server and computer network located in the Northern District of California to operate their fake engagement 5 6 service.

13. Venue is proper in this Judicial District pursuant to 28 U.S.C. § 1391(b), as the threatened and actual harm to Facebook and Instagram occurred in this District.

14. Pursuant to Civil L.R. 3-2(c), this case may be assigned to either the San Francisco or Oakland division because Facebook and Instagram are located in San Mateo County.

# **FACTUAL ALLEGATIONS**

#### A. **Background on Instagram and Facebook**

15. Facebook is a social networking website and mobile application that enables its users to create their own personal profiles and connect with each other on their personal computers and mobile devices. As of August 2020, Facebook daily active users averaged 1.79 billion and monthly active users averaged 2.7 billion. Facebook has several products, including Instagram. Facebook owns and operates the Instagram service, platform, and computers.

20 16. Instagram is a photo and video sharing service, mobile application, and social network. Instagram users can post photos and videos to their profile and share them with their followers or a select group of friends. Instagram users can also view, comment on, and "like" posts shared by others on Instagram.

17. Instagram users can gain followers, views, and likes, but only from other registered Instagram users. If a visitor to Instagram does not have an Instagram account and tries to "like" a post, the visitor is redirected to the Instagram login page to enter their Instagram credentials or to create an Instagram account.

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27 28 18. When an Instagram user posts a photo to their account, other Instagram users can view the photo, and choose to "like" it and add a comment to the post. For private accounts, followers of the private account can see the post. For public accounts, anyone with an Instagram account can see the post. When a photo is liked or a comment about the post is added, that like and comment can be seen by anyone who can see the post. An Instagram user can also choose to "follow" another Instagram user. Instagram users can see the total number of users following an Instagram account. For marketing and other commercial purposes, certain Instagram users strive to increase the number of followers, views, comments, and likes they receive to increase their visibility and popularity on Instagram.

# B. Instagram's Terms of Use, Guidelines, and Platform Policy

19. Everyone who uses Instagram agrees to Instagram's Terms of Use ("Terms") and other rules that govern access to and use of Instagram, including Instagram's Community Guidelines, Brand Guidelines, and Platform Policy (collectively, "Terms and Policies").<sup>1</sup> Since April 2018, the Instagram Terms state that because Instagram is a Facebook product, the Instagram Terms constitute an agreement between the Instagram users and Facebook.

20. Since at least April 2018, Instagram's Terms have prohibited users from (a) "do[ing] anything unlawful, misleading, or fraudulent or for an illegal or unauthorized purpose"; (b) "interfer[ing] with or impair[ing] the intended operation of [Instagram]"; (c) "attempt[ing] to buy, [or] sell . . . any aspect of [an Instagram] account"; (d) "access . . . information in unauthorized ways" including "in an automated way without our express permission"; (e) "violate (or help or encourage others to violate) [Instagram] Terms or [Instagram] policies . . . including . . . the Instagram Community Guidelines[, and] Instagram Platform Policy."

28 <sup>1</sup> Instagram's Terms and Policies can be accessed at https://balp.instagram.com/591066165591970

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