Northern District of California

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UNITED STATES DISTRICT COURT	
NORTHERN DISTRICT OF CALIFORNI	Α

DOORDASH, INC., et al.,

Plaintiffs,

v.

CITY AND COUNTY OF SAN FRANCISCO,

Defendant.

Case No. 21-cv-05502-EMC

ORDER GRANTING IN PART AND YING IN PART DEFENDANT'S MOTION TO DISMISS FIRST AMENDED COMPLAINT

Docket No. 28

Plaintiffs DoorDash, Inc. ("DoorDash") and Grubhub Inc. ("Grubhub") (collectively, "Plaintiffs") filed this action against Defendant City and County of San Francisco (the "City") alleging that an enacted ordinance—which caps the commissions that third-party platforms, such as Plaintiffs, can charge restaurants to 15%—is unlawful. See Docket No. 1 ("Complaint or Compl."). After the City filed its motion to dismiss the Complaint, Plaintiffs filed their First Amended Complaint. See Docket No. 25 ("FAC"). Pending before the Court is the City's motion to dismiss Plaintiffs' First Amended Complaint. See Docket No. 28 ("Mot."). For the following reasons, the Court GRANTS IN PART and DENIES IN PART the City's motion to dismiss.

I. **BACKGROUND**

A. **Factual History**

Around February 25, 2020, Mayor London Breed declared a state of emergency in San Francisco due to COVID-19. FAC ¶ 35. In March 2020, the City issued a shelter-in-place order. Id. ¶ 36. On April 10, 2020, Mayor Breed promulgated the Ninth Supplement to Mayoral Proclamation Declaring the Existence of a Local Emergency Dated February 25, 2020 ("April



restaurants to 15%. *Id.* ¶ 39. The intent of the April 2020 Order was to ensure that the City's restaurants were protected during the COVID-19 pandemic. *Id.* ¶ 40.

Beginning in 2019 and throughout 2020, DoorDash and other industry participants publicly supported Proposition 22, a state-wide ballot measure, which would make clear that workers who use platforms such as those of Plaintiffs are independent contractors without certain benefits. *Id.* ¶ 46. Many members of the City's Board of Supervisors (the "Board") publicly opposed Proposition 22. *Id.* ¶¶ 47(a), 50. On November 3, 2020, California voters passed Proposition 22 by a margin of over 17 percentage points. *Id.* ¶¶ 46, 48.

A week later, on November 10, 2020, the Board codified the temporary commission cap from the April 2020 Order and enacted Article 53 to the San Francisco Police Code (the "Ordinance"). *Id.* ¶ 55. On November 20, 2020, Mayor Breed approved the Ordinance. *Id.* The provision at issue here in the Ordinance is the imposition of a 15% cap on the commissions that certain third-party delivery service companies may charge restaurants (the "Commission Cap"). *Id.* ¶ 57. The Ordinance explains that the Commission Cap is an "important step[] to ensure that restaurants can thrive in San Francisco and continue to nurture vibrant, distinctive commercial districts." FAC, Ex. D ("S.F. Police Code") § 5300(j).

Specifically, the Ordinance's findings state that restaurants "are vital to the character and community fabric of San Francisco" and are "important engines of the local economy, providing jobs and serving as commercial anchors in neighborhoods across the City." *Id.* § 5300(a). The findings note that "in recent years, the City's restaurant industry has been in decline" and "the number of restaurant closures has exceeded the number of new restaurants in the City for at least the past five consecutive years" according to data from the Department of Public Health. *Id.* § 5300(b). According to the City, this decline "coincides with the rapid rise of third-party food delivery services, businesses that process food delivery and pickup orders through mobile apps and websites." *Id.* § 5300(d). One consumer market outlook publication found that "revenue in the U.S. 'platform-to-consumer delivery' market was \$8.7 billion in 2019, a nearly 10% increase over the same segment's valuation in 2018" and market research shows that "approximately



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many on a regular basis." Id.

The Ordinance states that "This booming market is highly concentrated in just a handful of businesses" and as of "November 2019, just four third-party food delivery services controlled approximately 98% of the entire market." Id. "The increasing market dominance of a small number of third-party food delivery services companies has resulted in increasingly difficult economic conditions for City restaurants, which must contract with these companies if they wish to access the growing share of customers who rely on delivery platforms to obtain meals." *Id.* § 5300(e). Because of the platforms' market dominance, the Ordinance explains that they are able to "use this leverage to extract high fees from restaurants—typically totaling 30% of an order total—and thereby diminish restaurants' already-narrow profit margins." Id. § 5300(f). For example, "[s]ample contracts used by leading third-party food delivery services companies reflect that these companies commonly charge restaurants a 10% per-order fee for 'delivery services,' the most logistically demanding and resource-intensive service they provide to restaurants" and impose additional fees "totaling as much as 20% of the order cost for what are described as 'marketing' or 'logistics' services." Id. § 5300(g).

As a result, the Ordinance explains that "[c]apping the fees third-party food delivery services companies can charge restaurants" would prohibit these companies from "restricting restaurant pricing," among other things, "to ensure that restaurants can thrive in San Francisco and continue to nurture vibrant, distinctive commercial districts." *Id.* § 5300(j). It states that because "leading third-party food delivery services companies currently charge a 10% per-order fee for the most resource-intensive aspect of their business – delivery services – and that these companies report high profit margins from all aspects of their business operations" "a 15% fee cap on per-order fees" is "a reasonable step to protect restaurants from financial collapse without unduly constraining third-party food delivery services' businesses." Id.

The Commission Cap applies to "third-party food delivery services," defined as "any website, mobile application or other internet service that offers or arranges for the sale of food and/or beverages prepared by, and the same-day delivery or same-day pickup of food and



establishments." FAC ¶ 59 (quoting S.F. Police Code § 5301). It does not apply to "any
restaurant that meets the definition of a formula retail use under section 303.1 of the Planning
Code," i.e., any restaurant that "has eleven or more other retail sales establishments in operation"
and that "maintains two or more of the following features: a standardized array of merchandise, a
standardized façade, a standardized décor and color scheme, uniform apparel, standardized
signage, a trademark or a servicemark." <i>Id.</i> ¶ 61.

Originally, the Commission Cap had a sunset date of sixty days after the amendment or termination of the pandemic "Stay Safer At Home" order or any subsequent order allowing restaurants to resume at 100% capacity. *Id.* ¶ 62. But in June 2021, the Board of Supervisors held meetings to discuss removing the Ordinance's sunset provision and making it permanent. *Id.* ¶ 64. Plaintiffs allege that in "voting for the permanent cap," Supervisor Aaron Peskin publicly stated, "DoorDash, Uber Eats, Postmates all contributed to the most expensive ballot measure in history, Prop 22, to gut employee protections." *Id.* ¶ 69. On the same day, he posted the following on Facebook:

"In another first among major American cities, San Francisco just passed my legislation setting a permanent 15% cap on delivery fees charged by DoorDash, UberEats, Grubhub and Postmates to independent restaurants. Third-party food delivery saw exponential growth during the pandemic, while SF restaurants incurred \$400M in rent debt. 70,000 Bay Area hospitality workers lost their jobs, while Big Tech spent \$220M to pass Prop 22, the most anti-worker initiative in California history. We will continue to push back against companies who demonstrate blatant disregard for small businesses, workers and neighborhoods. Correcting this imbalance is a long-term project."

Id. The FAC also alleges that Supervisors Ahsha Safai and Catherine Stefani made statements about third-party platforms at this time but they do not explicitly discuss DoorDash's support of Proposition 22. See id. ¶¶ 64(b), 70(a)–(c). On June 10, 2021, the Board voted unanimously to repeal the sunset date. Id. ¶ 71. Mayor Breed declined to sign the sunset repeal measure, explaining that she had "concerns about making [the Commission Cap] legislation permanent" and that the Ordinance "is unnecessarily prescriptive in limiting the business models of the third-party organizations, and oversteps what is necessary for the public good." Id. ¶ 74. On June 29, 2021,



Procedural History

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II. APPLICABLE LEGAL STANDARD

Federal Rule of Civil Procedure 8(a)(2) requires a complaint to include "a short and plain statement of the claim showing that the pleader is entitled to relief." Fed. R. Civ. P. 8(a)(2). A complaint that fails to meet this standard may be dismissed pursuant to Rule 12(b)(6). See Fed. R. Civ. P. 12(b)(6).

To overcome a Rule 12(b)(6) motion to dismiss after the Supreme Court's decisions in Ashcroft v. Iqbal, 556 U.S. 662 (2009), and Bell Atlantic Corp. v. Twombly, 550 U.S. 544 (2007), a plaintiff's "factual allegations [in the complaint] must . . . suggest that the claim has at least a plausible chance of success." Levitt v. Yelp! Inc., 765 F.3d 1123, 1135 (9th Cir. 2014) (internal quotation marks omitted). The court "accept[s] factual allegations in the complaint as true and construe[s] the pleadings in the light most favorable to the nonmoving party." Manzarek v. St. Paul Fire & Marine Ins. Co., 519 F.3d 1025, 1031 (9th Cir. 2008). But "allegations in a complaint . . . may not simply recite the elements of a cause of action [and] must contain sufficient allegations of underlying facts to give fair notice and to enable the opposing party to defend itself

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