### UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA

HARSH ALKUTKAR,

Plaintiff,

٧.

BUMBLE INC., et al.,

Defendants.

Case No. 22-cv-00422-PJH

### ORDER GRANTING DEFENDANTS' MOTION TO COMPEL ARBITRATION

Re: Dkt. No. 30

Defendants' motion to compel arbitration came on for hearing before this court on August 4, 2022. Plaintiff appeared through his counsel, Daniel A. Rozenblatt and Cody R. Padgett. Defendants appeared through their counsel, Kyle C. Wong, Sharon Song, and Gia Jung. Having read the papers filed by the parties and carefully considered their arguments and the relevant legal authority, and good cause appearing, the court hereby rules as follows.

### **BACKGROUND**

Plaintiff Harsh Alkutkar is a resident of Daly City, California, and a user of the online dating app Bumble. Compl. ¶ 10. Defendant Bumble Inc. is a Delaware corporation, with its principal place of business in Austin, Texas. Compl. ¶ 11. Defendant Bumble Holding Limited is a corporation organized and operated in the United Kingdom. Compl. ¶ 12. Bumble Holding Limited is a subsidiary of Bumble Inc. and is listed as the recipient of payments made on the Bumble app. The court refers to defendants collectively as "Bumble" throughout.



### A. Bumble App

Bumble operates a popular online dating, friendship, and professional networking application (the "Bumble app"), on which users can create a profile with photos and information about themselves. Compl. ¶ 1. The Bumble app launched in 2014 and has over 1 million paying users. Compl. ¶ 17. Users of the Bumble app can create a profile and use the app to swipe through and potentially match with other Bumble app users for free. Compl. ¶ 18. A user is presented with other user profiles that can be swiped left to "dislike" or right to "like" the other user's profile. Compl. ¶ 1. If two users mutually right-swipe each other's profiles, a match is created. Compl. ¶ 2 n.1. When a match is made between a man and a woman, a private line of communication is created between the two in the Bumble app, and the woman can initiate a conversation. Compl. ¶ 2 n.1.

### B. Bumble App's SuperSwipes and Spotlights

The Bumble app offers for sale certain premium features that "increase the likelihood of matching with another user." Compl. ¶¶ 2,18. Two of those features are called SuperSwipes and Spotlights.

SuperSwipes allow a user to let potential matches know that he or she is particularly interested in them. Compl. ¶ 19. Specifically, a user can use a SuperSwipe to tap a yellow heart at the top right of other users' profiles, which would inform the other users that they've been "SuperSwiped" by the user before they swipe left or right on the user's profile. Compl. ¶¶ 4 n.2, 19. As provided by the screenshots included in the complaint, Bumble app users can purchase SuperSwipes in packs of various quantities, including 30, 15, five, and one. Compl. ¶¶ 3, 20.

With Spotlights, a user can activate the Spotlight mode, which advances a user's profile to the top of the list of potential matches so that it can be more viewable by other users in a geographic area. Compl. ¶¶ 8 n.7, 21. A user can use one Spotlight to activate the mode for 30 minutes or two Spotlights to activate the mode for 150 minutes. Compl. ¶ 8 n.7. Bumble app users can purchase Spotlights in packs of various quantities,

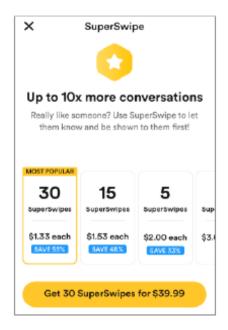


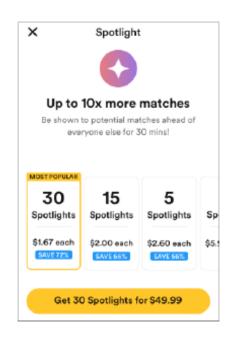


### C. Plaintiff's Allegations

Plaintiff alleges that Bumble advertises Spotlights as providing "Up to 10x more matches" and SuperSwipes as providing "Up to 10x more conversations," and that such advertising is a "gross exaggeration[] of the actual benefits these features provide."

Compl. ¶¶ 3-4. The "up to 10x more" statements appear in the screenshots below:





Compl. ¶ 3.

Plaintiff alleges that on March 21, 2021, he purchased a pack of 15 SuperSwipes from within the Bumble app. Compl. ¶¶ 10, 33. Plaintiff claims that "[b]ased on" Bumble's statement that SuperSwipes would provide "Up to 10x more conversations," he believed he would receive "ten times, or close to ten times, more matches and conversations than he usually received without the use of SuperSwipes." Compl. ¶ 33. Plaintiff further alleges that there was no discernable increase in his number of matches or conversations as a result of using the SuperSwipes he purchased, and even if there was, it would be "negligible and/or nowhere close to the 10x multiplier promised." Compl. ¶ 33.

Plaintiff also claims that he subsequently purchased packs of five and 15 Spotlights, respectively, on August 15, 2021, and September 9, 2021, on the Bumble

Spotlight would provide "Up to 10x more matches," he believed he would receive "ten times, or close to ten times, more matches than he usually receives without the use of Spotlights." Compl. ¶ 34. Plaintiff further contends that there was no discernable increase in his number of matches as a result of using the Spotlights he purchased. Compl. ¶ 34. Plaintiff alleges that even if there was an increase in his number of matches, it "was negligible and/or nowhere close to the 10x multiplier promised." Compl. ¶ 34.

### D. Bumble's Terms and Arbitration Agreement

According to defendants' records, plaintiff created a Bumble account on February 16, 2016, and has maintained an account ever since. See Chheena Decl. ¶ 6 (Dkt. 30-1 at 2-3). On or around January 19, 2021, Bumble emailed all users who had signed up for a Bumble account before that date to inform them that Bumble's Terms were being updated to include, among other things, the Arbitration Agreement, effective as of January 18, 2021 (the "Notice Email"). Chheena Decl. ¶ 8 (Dkt. 30-1 at 3). Bumble's records show that plaintiff received the Notice Email from Bumble on January 19, 2021, with the subject line "UPDATED TERMS AND CONDITIONS OF USE." Chheena Decl. ¶ 9 (Dkt. 30-1 at 3). The Notice Email advised users of the following in the first paragraph:

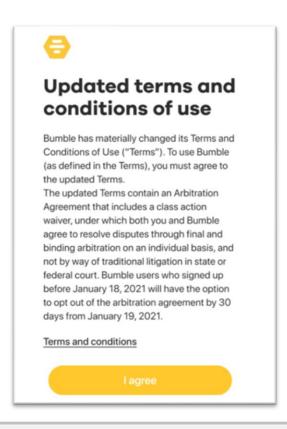
We (Bumble Group) are updating our Terms and Conditions. . . . Effective as of January 18, 2021, updates have gone into effect for our Terms and Conditions of Use. Continued use of Bumble will constitute acceptance of the updated Terms and Conditions of Use. For your convenience, we've put together the following summary of some of the important changes, though we recommend reviewing the Terms and Conditions in full. You can find the full Terms and Conditions here: https://bumble.com/en/terms.

Chheena Decl., Ex. A (Dkt. 30-2). The blue-font URL in the Notice Email was a direct hyperlink to the full version of the Terms containing the Arbitration Agreement. See Chheena Decl., Ex. B (Dkt. 30-3). The Notice Email further informed users that the updated Terms provide "that any covered dispute . . . between you and Bumble Group



arbitration rather than through court proceedings," but that "users who signed up before January 18, 2021 will have the option to opt out of the arbitration agreement by 30 days from January 19, 2021." Chheena Decl., Ex. A (Dkt. 30-2).

Beyond the Notice Email, for all users that signed up for a Bumble account before January 18, 2021, an in-app "Blocker Card" entitled "Updated terms and conditions of use" popped up when those users opened the Bumble app for the first time after January 18, 2021. Chheena Decl. ¶ 11 (Dkt. 30-1 at 3-4). The Blocker Card stated that Bumble's updated Terms "contain an Arbitration Agreement that includes a class action waiver, under which both you and Bumble agree to resolve disputes through final and binding arbitration on an individual basis." Chheena Decl. ¶ 11 (Dkt. 30-1 at 3-4). The Blocker Card advised users that "[t]o use Bumble . . ., you must agree to the updated Terms" and prevented Bumble users from accessing or using the Bumble app unless they clicked on an orange colored "I agree" button. Chheena Decl. ¶¶ 11-13 (Dkt. 30-1 at 3-4). The Blocker Card that was shown on the Bumble app looked like this image:





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