

### **I. Introduction**

Plaintiffs Gillian and Samuel Davidson, a married couple, bring this putative class action against Defendant Sprout Foods Inc. ("Sprout"), which sells baby and toddler food products. Defendant brings a Rule 12(b)(6) motion to dismiss the Complaint. In the Complaint, Plaintiffs aver various violations of California law based on the inclusion of statements on Sprout products touting the nutrients included in its products, such as "3g of Protein" or "4g of Fiber." For the reasons explained below, plaintiffs aver nutrient content claims potentially violative of federal Food and Drug Administration ("FDA") regulations prohibiting such claims on products made specifically for children under two years of age. Plaintiffs have therefore stated a claim under the "unlawful" prong of California's Unfair Competition Law ("UCL"), and have also stated a claim for unjust enrichment. Plaintiffs have not, however, stated a claim for violation of the California Consumers Legal Remedies Act ("CLRA"), the California False Advertising Law ("FAL"), file in LICI

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Northern District of California United States District Court

therefore granted in part and denied in part. Pursuant to Civil Local Rule 7-1(b), this motion is suitable for disposition without oral argument, and the hearing scheduled for July 14, 2022 is vacated.

### **II. Background**

### A. Factual Background<sup>1</sup>

On February 19, 2022, the Davidsons filed this putative class action. Sprout sells branded baby and toddler food products. Plaintiffs aver that "Defendant misbrands its baby and toddler food products by making nutrient content claims on the product packages that are strictly prohibited by the Food and Drug Administration . . . and by misleading purchasers into believing that its products are healthier than other products for children under two years of age in order to induce parents into purchasing Defendant's products." Complaint, ¶ 3. During the putative class period, Plaintiffs stated that they purchased two types of Sprout pouches: Pumpkin, Apple, Red Lentil, and Cinnamon and Sweet Potato, White Beans, and Cinnamon.<sup>2</sup> *Id.* at ¶ 11; Exhibits B and C. The products addressed in this lawsuit contained statements about nutrition content in the front panel of the packaging, such as "3g of Protein, 4g of Fiber and 300mg Omega-3 from Chia ALA." *Id.* at ¶ 34. This same information—along with additional nutrition information—was also included in the Nutrition Facts Panel on the back of the packaging.

Plaintiffs bring the following claims for relief: (1) violation of the CLRA, California Civil Code § 1750, *et seq.*; false advertising in violation of California Business and Professions Code § 17500, *et seq.*; (3) common law fraud, deceit, and/or misrepresentation; (4) unlawful, unfair, and fraudulent trade practices in violation of Business and Professions Code § 17200, *et seq.*; and (5) unjust enrichment.

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- <sup>1</sup> Unless noted otherwise, all facts recited are from the Complaint, and are taken as true for the purposes of a Rule 12(b)(6) motion to dismiss. *See Knievel v. ESPN*, 393 F.3d 1068, 1072 (9th Cir. 2005).
  - <sup>2</sup> The Complaint states that Plaintiffs also purchased the Strawberry with Banana & Butternut Squash product, but this product is not listed in the Plaintiffs' declarations.

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### **B.** Background on Nutrient Content Claims and FDA Regulation

Aside from exceptions made by regulation, "no nutrient content claims may be made on food intended specifically for use by infants and children less than 2 years of age[.]" 21 C.F.R. § 101.13(b)(3). A nutrient content claim may be express or implied. "An expressed nutrient content claim is any direct statement about the level (or range) of a nutrient in the food, e.g., 'low sodium' or 'contains 100 calories." *Id.* at § 101.13(b)(1). An implied nutrient claim is one that either "[d]escribes the food or an ingredient therein in a manner that suggests that a nutrient is absent or present in a certain amount (e.g., 'high in oat bran')" or "[s]uggests that the food, because of its nutrient content, may be useful in maintaining healthy dietary practices and is made in association with an explicit claim or statement about a nutrient (e.g., 'healthy, contains 3 grams (g) of fat')." *Id.* at § 101.13(b)(2).

### **III. Legal Background**

### A. Rule 12(b)(6) Standard

Federal Rule of Civil Procedure 12(b)(6) governs motions to dismiss for failure to state a claim. A complaint must contain a short and plain statement of the claim showing the pleader is entitled to relief. Fed. R. Civ. P. 8(a). While "detailed factual allegations" are not required, a complaint must have sufficient factual allegations to "state a claim to relief that is plausible on its face." *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atlantic v. Twombly*, 550 U.S. 544, 570 (2007)). However, "[t]hreadbare recitals of the elements of a cause of action, supported by mere conclusory statements, do not suffice." *Id.* Dismissal under Rule 12(b)(6) may be based on either the "lack of a cognizable legal theory" or on "the absence of sufficient facts alleged" under a cognizable legal theory. *UMG Recordings, Inc. v. Shelter Capital Partners LLC*, 718 F.3d 1006, 1014 (9th Cir. 2013) (internal quotation marks and citation omitted). When evaluating such a motion, courts "accept all factual allegations in the complaint as true and construe the pleadings in the light most favorable to the nonmoving party." *Knievel v. ESPN*, 393 F.3d 1068, 1072 (9th Cir. 2005).

When a claim is "grounded in fraud[,]" the pleading as a whole "must satisfy the

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particularity requirement of Rule 9(b)." *Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1125 (9th Cir. 2009). "In alleging fraud or mistake, a party must state with particularity the circumstances constituting fraud or mistake." Fed. R. Civ. P. 9(b). "Averments of fraud must be accompanied by 'the who, what, when, where, and how' of the misconduct charged." *Kearns*, 567 F.3d at 1124 (quoting *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097 (9th Cir. 2003)). Plaintiffs do not respond to Defendant's assertion that Rule 9(b) applies to their pleading, and thus the particularity requirement is applied when analyzing this motion to dismiss.<sup>3</sup>

### **B.** California Statutes

Plaintiff avers violations of the UCL, FAL, and CLRA. The UCL "bars 'unfair competition' and defines the term as a 'business act or practice' that is (1) 'fraudulent,' (2) 'unlawful,' or (3) 'unfair.'" *Shaeffer v. Califia Farms, LLC*, 44 Cal. App. 5th 1125, 1135 (2020). "Each is its own independent ground for liability under the unfair competition law, but their unifying and underlying purpose is to protect both consumers and competitors by promoting fair competition in commercial markets for goods and services." *Id.* (internal quotation marks and citations omitted).

"California's false advertising law bars 'any advertising device . . . which is untrue or misleading."" *Id.* (quoting Cal. Bus. & Prof. Code § 17500). "[T]his law and the fraudulent prong of the unfair competition law substantively overlap[,]" and thus "plaintiff's burden under these provisions is the same[.]" "[T]o state a claim under either the UCL or the false advertising law, based on false advertising or promotional practices, it is necessary only to show that members of the public are likely to be deceived." *Kasky v. Nike, Inc.*, 27 Cal. 4th 939, 951 (2002) (internal quotation marks and citation omitted).

The CLRA defines various "unfair methods of competition and unfair or deceptive acts or practices." Cal. Civ. Code § 1770. Some of the unfair methods or acts included are "[r]epresenting

<sup>3</sup> Even if Rule 9(b) was inapplicable, the result would be the same under the Rule 12(b)(6) standard.

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### Case 3:22-cv-01050-RS Document 23 Filed 07/11/22 Page 5 of 11

that goods ... have ... characteristics [or] ... benefits ... that they do not have[,]" and "[r]epresenting that goods ... are of a particular standard, quality, or grade ... if they are of another[.]" *Id.* The UCL, FAL, and CLRA all utilize the reasonable consumer standard, *Califia*, 44 Cal. App. 5th at 1136, "which requires a plaintiff to show potential deception of consumers acting reasonably in the circumstances-not just any consumers." *Hill v. Roll Internat. Corp.*, 195 Cal. App. 4th 1295, 1304 (2011).

### **IV. Discussion**

### A. Standing

As a threshold matter, Defendant argues that Plaintiffs lack Article III and statutory standing to challenge label statements on products they did not see or buy. Plaintiffs purchased two products from Sprout, but challenge the labelling on 26 Sprout products. For Article III standing, a plaintiff must allege an injury-in-fact, and for statutory standing under the UCL and FAL, Plaintiffs must show they "suffered injury in fact and [] lost money or property as a result of the unfair competition." Cal. Bus. & Prof. Code §§ 17204, 17535. Similarly, for the CLRA, the plaintiff must show "economic injury[.]" *Victor v. R.C. Bigelow, Inc.*, 13–cv–02976–WHO, 2014 WL 1028881, at \*5 (N.D. Cal. Mar. 14, 2014); *see also Carrea v. Dreyer's Grand Ice Cream, Inc.*, No. C 10-01044 JSW, 2011 WL 159380, at \*2-3 (N.D. Cal. Jan. 10, 2011) (analyzing statutory standing jointly for FAL, UCL, and CLRA claims).

Other courts in this district have held that "a plaintiff may have standing to assert claims for unnamed class members based on products he or she did not purchase so long as the products and alleged misrepresentations are substantially similar." *Miller v. Ghirardelli Chocolate Co.*, 912 F.Supp.2d 861, 869 (N.D. Cal. 2012). In many of these cases, "the critical inquiry seems to be whether there is sufficient similarity between the products purchased and not purchased." *Astiana v. Dreyer's Grand Ice Cream, Inc.*, No. C-11-2910 EMC, 2012 WL 2990766, at \*11 (N.D. Cal. July 20, 2012). Like in *Astiana*, which concerned labels for different varieties of ice cream products, "Plaintiffs are challenging the same basic mislabeling practice across different product flavors[,]" and thus there is sufficient similarity. *Id.* at \*13. Exhibit A to Plaintiffs' complaint is a

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