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6	UNITED STATES DISTRICT COURT	
7	NORTHERN DISTRICT OF CALIFORNIA	
8	SAN JOSI	E DIVISION
9	CARL BARRETT, MICHEL POLSTON,	
20	NANCY MARTIN, DOUGLAS WATSON, ERIC MARINBACH, MICHAEL	
21	RODRIGUEZ, and MARIA RODRIGUEZ,	CV ACC ACTIVON CONTRA ANT
	Individually, and on Behalf of All Others Similarly Situated,	CLASS ACTION COMPLAINT
22	Plaintiffs,	
23	r mintilis,	
24	v.	DEMAND FOR JURY TRIAL
25	APPLE INC., a California Corporation;	DEMINID I ON TONT I IMAL
26	APPLE VALUE SERVICES LLC; and DOES 1 Through 10, Inclusive,	
27		
28	Defendants.	



Plaintiffs Carl Barrett, Michel Polston, Nancy Martin, Douglas Watson, Eric Marinbach, Michael Rodriguez, and Maria Rodriguez (collectively, "Plaintiffs"), individually and on behalf of all others similarly situated, bring this Class Action Complaint ("Complaint") against Defendants Apple Inc. and Apple Value Services LLC (collectively, "Apple") and DOES 1 through 10 (collectively, with Apple, "Defendants"). The following allegations are based upon personal knowledge as to Plaintiffs' own facts, upon investigation by Plaintiffs' counsel, and upon information and belief where facts are solely in possession of Defendants.<sup>1</sup>

### **NATURE OF THE CASE**

- 1. This case arises from Apple's knowing or reckless enabling of the "iTunes gift card scam." Scammers have found a uniform way of tricking victims into paying them large sums of money via iTunes gift cards. Apple is incentivized to allow the scam to continue because it reaps a 30% commission on all scammed proceeds, and knowingly or recklessly, Apple plays a vital role in the scheme by failing to prevent payouts to the scammers.
- 2. The iTunes gift card scam preys upon many, including the elderly and vulnerable. It is prevalent. Apple dedicates a webpage to it, but apparently does little more.
- 3. Perhaps most alarming, Apple describes the scam as "*formulaic*," yet does little to stop it or to return its 30% commission to scammed victims (much less other moneys that Apple can recover from the scammers).
- 4. Despite the fact that Apple retains the funds from purchases made using iTunes gift cards for four to six weeks before paying App and iTunes store vendors and keeps a 30% commission on scammed proceeds, Apple's webpage and other communications falsely inform the public that all scammed proceeds are irretrievable:

A string of scams are taking place asking people to make payments over the phone for things such as taxes, hospital bills, bail money, debt collection, and utility bills.

\* \* \*

Regardless of the reason for payment, the scam follows a certain *formulaic*: The victim receives a call instilling panic and urgency to make a payment by purchasing App Store

Plaintiffs will work with Apple on the timing of Apple's response to this Complaint and other ways of reducing the burdens of litigation on the parties, their counsel, and the Court in light



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& iTunes Gift Cards or Apple Store Gift Cards from the nearest retailer (convenience store, electronics retailer, etc.). After the cards have been purchased, the victim is asked to pay by sharing the code(s) on the back of the card with the caller over the phone.

Never provide the numbers on the back of a Gift Card to someone you do not know. Once those numbers are provided to the scammers, the funds on the card will likely be spent before you are able to contact Apple or law enforcement.

See Apple, About Gift Card Scams, https://support.apple.com/itunes-gift-card-scams. [Emphasis added.]

- 5. The last sentence is highly misleading, and falsely suggests that there is nothing Apple can do for consumers who report the scam to it. Apple retains 30% of the spent funds for itself. At all times, this amount remains retrievable to the consumer. Apple holds the remaining spent funds for four to six weeks before paying the third-party vendors on the App and iTunes stores on which the stored value was spent, meaning the remainder is also retrievable to the consumer.
- 6. The iTunes gift card scam deprives consumers of hundreds of millions of dollars or more. The overwhelming majority of victims do **not** report the scam to the Federal Trade Commission ("FTC"). Yet even the limited iTunes gift card scams reported to the FTC during 2015-2019 exceed \$93.5 million, with the dollar amounts increasing significantly each year. These publicly reported dollar amounts include the losses of only the subset of victims who fill out a detailed online FTC form asking for their personal information. As a result, this \$93.5 million figure appears to be only the tip of the iceberg. Even if only 10% of scam victims report to the FTC (versus local police, attorney general offices, Apple, or nobody at all), the iTunes gift card scam would approach \$1 billion, with Apple retaining \$300 million in commissions.
- 7. As set forth in detail below, scammers monetize scammed gift card values in one of two ways. First, they can use the stored value on the iTunes gift cards they obtain through scams to purchase App and iTunes store content for apps that they control. Using this method, scammers receive payment from Apple (less Apple's 30% commission) four to six weeks after spending the stored value from the wrongfully obtained iTunes gift cards. Apple has shut down apps for violating its fraud policies, begging the question of what happened to the fraudulently

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obtained proceeds. Second, scammers can sell the gift card numbers to third parties who then use them to purchase App store or iTunes products, but this latter method involves significant counterparty risk and steep discounts. Regardless of which method the scammers use, Apple keeps 30% of the scammed proceeds.

- 8. Not only does Apple keep 30% of the scammed proceeds, it is able to track all key points in the scheme. Apple has long bragged about its App Store "ecosystem." The App Store is a marketplace created by Apple, over which it has full control, and into which it has full visibility. There are four key steps in the iTunes gift card scam:
- 9. Step One: The Point of Sale. Apple knows when, where, and in what amount the victim purchases the gift card. At the point of sale, the retailer must communicate with Apple to "activate" the gift card and record the stored value.
- 10. Step Two: The Apple ID Upload. Apple knows the Apple ID onto which the gift card number is uploaded. An Apple ID is a unique Apple "account" identifier through which customers on the App and iTunes stores transact. Apple iTunes gift card numbers must be uploaded to an Apple ID before being used in the App and iTunes stores. The amounts associated with these gift card numbers are referred to as "stored value" or "stored credit." Apple reserves the right to void the stored value if it merely "suspects" that the store credit was obtained fraudulently.
- 11. Step Three: Spending Stored Value on an App. Apple also knows where the Apple ID spends stored value in the App store ecosystem because each purchase must be made from an Apple ID.
- 12. Step Four: Payment of U.S. Dollars (Less Commission). Apple knows the identity and financial account information of the App and iTunes store proprietors who receive U.S. dollars from the gift card purchases because, four to six weeks after the purchase, Apple sends them the U.S. dollars (minus Apple's commission).
- 13. Reverse Mapping. If a victim calls Apple and provides the gift card number that was scammed, Apple can use the gift card number to find out which Apple ID(s) and which App or iTunes products were involved in converting the scammed gift card number into U.S. dollars.



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Apple can also interrogate the Apple ID and the App and iTunes transactional data to determine if there were other suspect transactions and, if so, suspend the Apple ID and the App. At minimum, Apple knows that it has kept 30% of the scammed gift card value.

- 14. Rather than publicizing its omniscience in this Apple "ecosystem" and its 30% take, Apple, as noted above, falsely tells victims that 100% of their money is irretrievable.
- 15. Plaintiffs bring this class action on behalf of themselves and an objectively identifiable class consisting of all victims of scams involving Apple iTunes gift cards.

### **PARTIES**

- 16. Plaintiff Carl Barrett is a resident and citizen of Prince George's County, Maryland, living in Hyattsville, Maryland. Plaintiff Barrett is 57 years old.
- 17. Plaintiff Michel Polston is a resident and citizen of Marion County, Oregon, living in Salem, Oregon. Plaintiff Polston is 71 years old.
- 18. Plaintiff Nancy Martin is a resident and citizen of Sarasota County, Florida, living in Nokomis, Florida. Plaintiff Martin is 61 years old.
- 19. Plaintiff Douglas Watson is a resident and citizen of Butte County, California, living in Chico, California. Plaintiff Watson is 64 years old.
- 20. Plaintiff Eric Marinbach is a resident and citizen of Queens, New York, living in Bayside, New York. Plaintiff Marinbach is 55 years old.
- 21. Plaintiff Michael Rodriguez is a resident and citizen of Los Angeles County, California, living in Walnut, California. Plaintiff Michael Rodriguez is 50 years old.
- 22. Plaintiff Maria Rodriguez is a resident and citizen of Los Angeles County, California, living in Walnut, California. Plaintiff Maria Rodriguez is 68 years old.
- 23. Defendant Apple Inc. ("Apple") is a business incorporated under the laws of the State of Delaware with its principal place of business at 1 Infinite Loop, Cupertino, California 95014. Apple is engaged in the business of designing, manufacturing, distributing, and selling, inter alia, smartphones, tablet computers, wearable technology, headphones, laptops and desktop computers that come with software programs that Apple develops pre-installed. Apple designs its

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