

UNITED STATES PATENT AND TRADEMARK OFFICE

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BEFORE THE PATENT TRIAL AND APPEAL BOARD

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GLOBAL TEL\*LINK CORPORATION,  
Petitioner,

v.

SECURUS TECHNOLOGIES, INC.,  
Patent Owner.

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IPR2014-00493 (Patent 7,899,167 B1)  
IPR2014-00749 (Patent 8,577,003 B2)

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Held: June 4, 2015

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BEFORE: KEVIN F. TURNER, BARBARA A. BENOIT, and  
GEORGIANNA W. BRADEN, Administrative Patent Judges.

The above-entitled matter came on for hearing on Thursday, June 4, 2015, commencing at 1:00 p.m., at the U.S. Patent and Trademark Office, 600 Dulany Street, Alexandria, Virginia.

IPR2014-00493 (Patent 7,899,167 B1)

IPR2014-00749 (Patent 8,577,003 B2)

APPEARANCES:

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P R O C E E D I N G S

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JUDGE BENOIT: Good afternoon, everyone. I'm Judge Benoit, and appearing on video are Judges Turner and Braden. We are convened this afternoon for oral argument in IPR2014-00493, which challenges U.S. Patent 7,899,167, and IPR2014-00749, which challenges U.S. Patent Number 8,577,003.

Each side will have 60 minutes to argue this afternoon. Petitioner bears the ultimate burden of proving unpatentability, and will go first. The Petitioner also may reserve rebuttal time.

MS. GORDON: Thank you, Your Honor.

JUDGE BENOIT: As you can see, Judge Braden and Judge Turner do not have the benefit of visual cues in the room, so please, when you refer to an exhibit or a demonstrative, do so with particularity, particularly mentioning the page number or slide number, preferably before you begin to speak about the slide.

Also when you begin argument, please identify yourself and the party whom you represent, but before we begin with your arguments, the panel would like to first commend both parties for working together in the past several days to resolve the many issues that were raised about the demonstratives and the

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1 objections. As I understand it now, the only remaining objections  
2 are in IPR2014-00493, and Petitioner continues to object to three  
3 of Patent Owner's slides, and that was reflected in paper 30 filed  
4 last night. Is that correct?

5 MS. GORDON: That is correct, Your Honor.

6 JUDGE BENOIT: So, the panel does recognize that  
7 these objections remain, but we don't want to spend this afternoon  
8 talking about these objections or ruling on any of the objections.  
9 Demonstratives, as we know, are not evidence, but they're aids to  
10 the oral argument this afternoon. The panel is capable of  
11 determining what information is improper, and will not rely on  
12 improper information in our final written decision.

13 With that, Petitioner, please begin when ready.

14 MS. GORDON: Thank you. I'm trying to get in a  
15 position so I can see the judges. Good afternoon, Your Honors.  
16 My name is Lori Gordon and I'm from the law firm of Sterne,  
17 Kessler, Goldstein & Fox and I'm going to be arguing today on  
18 behalf of the Petitioner, Global Tel\*Link, and with me at counsel  
19 table is back-up counsel, Ryan Richardson.

20 And at this time, we would like to reserve 30 minutes of  
21 our time for rebuttal.

22 JUDGE TURNER: I'm having trouble hearing counsel,  
23 are you speaking into the microphone?

24 MS. GORDON: Yes. Is the microphone on? Can you  
25 hear me now, Judge Turner? Now we can't hear Judge Turner.

IPR2014-00493 (Patent 7,899,167 B1)

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1           JUDGE TURNER: Well, I was muted because I create  
2 feedback when I keep my microphone on, so I turn it off  
3 periodically. So, if you see my lips moving, just wave at me or  
4 something. No, I hear you a little bit better now, thank you.

5           MS. GORDON: Thank you. Okay. So, at its core, the  
6 '167 patent and its continuation, the '003 patent, are about taking  
7 functionality that previously existed at a prison facility and  
8 placing it at a centralized location. Now, the idea of centralizing  
9 telecommunications functionality to save money, to ease  
10 administration, has been a standard practice in  
11 telecommunications networks for at least 40 years, if not longer.

12           And the '167 patent just applies this well-known  
13 concept of centralization to a prison environment. However, even  
14 that wasn't new at the time the '167 patent was filed. That is  
15 exactly what the Spadaro reference does. Spadaro centralizes the  
16 exact same functions as the '167 patent. Three-way call  
17 detection, billing, routing, call validation, those are all centralized  
18 with Spadaro.

19           And for some of the few prison-specific functions that  
20 aren't mentioned explicitly in Spadaro, like investigation  
21 information and commissary functions, these are disclosed by  
22 Hodge as functions that you would centralize.

23           So, the '167 patent and the '003 patent claims just cover  
24 what has been in play for almost a half century in the  
25 telecommunications industry, and that's why these claims should

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