805.320.9147 (Mobile) jgrabowsky@mac.com



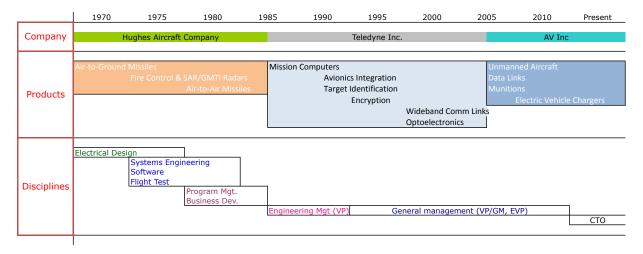
Objective

To meaningfully apply the technical and management experience acquired over 43 years in electronics, aviation, and defense; possibly on a Board of Directors, and/or a Technical or Management Advisory Board.

Experience

- March 2010 to August 2012: Chief Technology Officer, AeroVironment, Inc.
 Assist the corporation's two business units (Unmanned Aircraft Systems and Efficient Energy Systems) establishing investment strategy and technical direction.
- April 2003 to March 2010: Executive VP for AV Inc., General Manager for Unmanned Systems
 - o *Team* Accomplishments
 - Profitably grew revenues from ~\$15M to ~\$220M during the period
 - Went 5-for-5 on competitive procurements
 - Delivered over 16,000 unmanned aircraft and associated system components, support, training, etc.
 - Laterally expanded the product line to include a fully packet-switched, IPaddressable digital data link
 - Developed a loitering munition
 - Developed a high altitude (~65 Kft.), long endurance (~7 days) UAV powered by liquid hydrogen
 - Participated in a highly successful Initial Public Offering (NASDAQ:AVAV)
- Career

The chart below attempts to efficiently summarize the 43-year career: time, corporations, products, and disciplines/positions held. Of course, details will be supplied upon request.



Miscellaneous

BSEE, Lehigh University, 1969; Executive Mgt. Program, UCLA, 1992; Top Secret Security Clearance; skier, golfer, scuba diver, like to build/rebuild cars.

