

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

TWILIO INC.,
Petitioner,

v.

TELESIGN CORPORATION,
Patent Owner.

Case IPR2016-00360
Patent 7,945,034 B2

Held: March 27, 2017

BEFORE: KIMBERLY MCGRAW, JUSTIN T. ARBES, and
SALLY C. MEDLEY, Administrative Patent Judges.

The above-entitled matter came on for hearing on Monday,
March 27, 2017, commencing at 9:00 a.m., at the U.S. Patent
and Trademark Office, 600 Dulany Street, Alexandria,
Virginia.

IPR2016-00360
Patent 7,945,034 B2

APPEARANCES:

ON BEHALF OF THE PETITIONER:

WAYNE STACY, ESQ.
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ON BEHALF OF PATENT OWNER:

JESSE J. CAMACHO, ESQ.
ELENA MCFARLAND, ESQ.
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1 Petitioner's case and may argue its motion to exclude and
2 contingent motion to amend if it chooses.

3 Petitioner may reserve time to rebut, and Patent Owner
4 may reserve time to rebut Petitioner's opposition to the motion to
5 exclude and contingent motion to amend.

6 I'll remind the parties that the Petitioner bears the
7 burden of proving its proposition of unpatentability by a
8 preponderance of the evidence, and also as we noted in our order,
9 this hearing is open to the public, and a transcript of it will
10 become part of the public record.

11 We also ask that you mention your slides by number so
12 that it can be reflected in the record.

13 With that, I invite Mr. Stacy to begin, and would you
14 like to reserve -- I'm sorry, let me ask: How much time would
15 you like to reserve?

16 MR. STACY: Thirty minutes.

17 JUDGE MCGRAW: And how much would you like to
18 reserve?

19 MR. CAMACHO: Ten minutes. Your Honor, can I
20 put a finer point on that, if possible?

21 JUDGE MCGRAW: Sure.

22 MR. CAMACHO: If it's agreeable to the Board and
23 the Patent Owner, if I don't use my full time, is it okay if I use the
24 balance of my time for rebuttal but then not more than 10

1 minutes? I don't know if I would need it. Like if I only go for 20
2 minutes, can I use the rest for rebuttal of 30 minutes?

3 JUDGE MCGRAW: Only to rebut issues that were --

4 MR. CAMACHO: Only to rebut the motion -- the
5 opposition to motion to amend to be excluded, yes, of course.

6 JUDGE MCGRAW: Are you ready to begin?

7 MR. STACY: I am. So unless the Board had a
8 specific place it wanted to start, out of all the briefing, I pulled
9 three issues that seemed to be most important. The first was
10 electronically determining the carrier; the second, registering
11 based on the phone carrier; and to a lesser extent, there was some
12 argument about actually registering based on verification code.

13 Again, unless you want to change the order, I was
14 going to start at the top and talk about electronically determining
15 the carrier first.

16 JUDGE MCGRAW: It might be helpful if you address
17 "based on" and its claim construction and your support that the
18 references teach registering "based on the phone carrier."

19 MR. STACY: Perfect. So going to slide 30 is the
20 introduction slide there. So when we look at the disputed claim
21 language, it's registering the user through at least one of the
22 communication networks based on, and then it gives a list of
23 criteria, based on the phone or type of phone, the phone carrier
24 and the geographic characteristics.

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