UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

APPLE, INC., Petitioner.

v.

VIRNETX, INC., Patent Owner.

Case IPR2017-00337 (Patent 9,038,163 B2)

Record of Oral Hearing Held: February 27, 2018

Before KARL D. EASTHOM, JENNIFER S. BISK, and KEVIN C. TROCK, *Administrative Patent Judges*.

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APPEARANCES:

ON BEHALF OF THE PETITIONER:

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ON BEHALF OF PATENT OWNER:

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The above-entitled matter came on for hearing on Tuesday, February 27, 2018, commencing at 1:00 p.m., at the U.S. Patent and Trademark Office, 600 Dulany Street, Alexandria, Virginia.

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1	P R O C E E D I N G S
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3	JUDGE EASTHOM: Welcome everybody. This is IPR2017-00337,
4	U.S. Patent Number 9,038,163. We have Judge Trock over in California.
5	Judge Bisk, to my right, and I'm Judge Easthom. Why don't we have Patent
6	Owner and this is Apple, Inc. versus Virnetx, Inc. So, why don't we just
7	have Petitioner introduce yourself for the record, please.
8	MR. KISHHAN: Thank you, Your Honor, Jeff Kushan from Sidley,
9	Austin. With me, Joe Loy from Kirkland, who will be doing the argument,
10	and Scott Border from Sidley.
11	JUDGE EASTHOM: Could you repeat that, please? I was rustling
12	with papers, my mistake.
13	MR. KISHHAN: Sure. Jeff Kushan from Sidley, and lead counsel
14	Joseph Loy from Kirkland and Ellis, who will be doing the argument, and
15	Scott Border also from Sidley.
16	JUDGE EASTHOM: Thank you.
17	JUDGE BISK: Is that microphone on?
18	MR. KUSHAN: Can you hear?
19	JUDGE EASTHOM: Can you hear, Judge Trock?
20	JUDGE TROCK: I can hear counsel, I can hear you Judge Easthom.
21	JUDGE EASTHOM: Okay. Thank you. For Virnetx?
22	MR. ZEILBERGER: Good afternoon, Your Honor, Daniel Zeilberger
23	with Virnetx and I'm joined by
24	Naveen Modi.
25	JUDGE EASTHOM: Welcome. We have 30 minutes per side.
26	Petitioner, you have the burden, you'll go first. Patent Owner can respond

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- 1 but if Patent Owner wants to also -- we have a Motion to Exclude, they can
- 2 bring that up on their half and then whatever rebuttal you want to say we'll3 go forward with that. We'll reserve time if you ask for it.
- 4 MR. LOY: Thank you, Your Honor. May I approach with copies of5 the demonstratives?
- 6

JUDGE EASTHOM: Sure, thank you.

MR. LOY: Good afternoon, Your Honors. I would like to reserve 10 minutes for my time for rebuttal, if I may. Slide 2, we're here today to discuss whether certain claims of the '163 patent are obvious in view of three references; Beser, RFC 2401, and RFC 2543. I plan to focus my discussion today on the issues raised by Patent Owner in its response, and I'm happy to answer any questions that the Board has as I proceed. Claim 4 -- slide 4, rather. Claim 1 of the '163 patent is illustrative of the challenged claims.

14 It includes a method for connecting two network devices over a 15 communication network comprising several steps. There's a receiving step, 16 receiving a request to lookup a network address, including -- they're based 17 on an identifier which can be either a domain name, a VOIP phone number, 18 or an e-mail address. The evaluating step, that requests to determine if the 19 identifier is registered with a name service, and that name service can be a 20 domain name, for example -- domain name service, rather, for example.

And then a determining step, whether the second network device is available to communicate through a direct encrypted communication link. Now, the technologies described in the '163 patent including DNS servers, domain names, and VPNs were all well-known in the prior art as of the time of the effective filing date of the '163 patent, which is February 15th of 26 2000. Slide 5, please, the prior art references in the petition include the two

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1 references that are illustrated here on slide 5, the Beser reference depicted as

2 figure 1 at the upper left-hand corner, and figure 6 on the right, as well as

3 RFC 2401 which is the IPsec protocol.

4 Now, the basic idea behind Beser is that there's a creation of an IP 5 tunnel. There's negotiation of IP addresses between a first network device 6 and a trusted third-party device, which enables to end user devices an 7 originating and a terminating device to communication securely using a 8 tunnel, so that each side knows the private IP address of the other. Now, we 9 combine in this petition the IPsec protocol, which is an IEP publication that discloses end-to-end encryption, it allows, when combined with Beser, for 10 11 two end user devices to communicate through an end-to-end encrypted 12 tunnel.

13 Slide 6, finally, the third reference at issue in this is a combination with RFC 2543, which is the IPsec protocol -- sorry, the SIP protocol. The 14 SIP protocol has another layer which, again, is the same architecture of 15 16 Beser. You have an originating device that sends an invite message through to a terminating device. That's a process through a location service which 17 18 looks up the identifier of the originating device or the terminating device, 19 and then sends on an invite message through to the terminating device. In 20 which case a VOIP phone, for instance, the phone rings and if the end user 21 determines that they would like to accept the call there's an opinion to 22 accept, in which case a message is then -- an accept message, 200, is then 23 returned through to the originating device and an acknowledgement message 24 goes back to allow the two devices to negotiate an IP tunnel and, again, have 25 a secure and anonymous communication link.

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