UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

SMITH & NEPHEW, INC., Petitioner,

v.

COMFORMIS, INC., Patent Owner.

Case IPR2017-00373 (Patent 8,551,169 B2) Case IPR2017-00510 (Patent 7,981,158 B2) Case IPR2017-00511 (Patent 7,981,158 B2)

> Record of Oral Hearing Held: March 13, 2018

Before PATRICK R. SCANLON, BEVERLY M. BUNTING, JAMES A. WORTH, and AMANDA F. WIEKER, *Administrative Patent Judges*.

APPEARANCES:

DOCKET

ON BEHALF OF THE PETITIONER:

CHRISTY G. LEA, PARTNER Knobbe, Martens 2040 Main Street 14th Floor Irvine, California 92614 (949) 760-0404

ON BEHALF OF THE PATENT OWNER:

SANYA SUKDUANG, PARTNER Finnegan, Henderson, Farabow, Garrett & Dunner, LLP 901 New York Avenue Northwest Washington, D.C. 20001 (202) 408-4377

The above-entitled matter came on for hearing on Tuesday, March 13, 2018, commencing at 10:00 a.m., at the U.S. Patent and Trademark Office, 600 Dulany Street, Alexandria, Virginia.

1	P R O C E E D I N G S
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3	JUDGE WIEKER: Good afternoon, everyone. This is a consolidated
4	oral hearing for case numbers IPR2017-00373, IPR2017-00510,
5	IPR2017-00511, between Petitioner Smith and Nephew, Inc. and Patent
6	Owner, Conformis, Inc. The '373 proceeding concerns U.S. Patent Number
7	8,551,169 and the '510 and '511 proceedings concern U.S. Patent Number
8	7,981,158. I'm Judge Wieker. I'm accompanied by Judge Worth and Judge
9	Bunting for the '373 proceeding, and with respect to the '510 and '511
10	proceedings, I'm accompanied by Judge Worth and Judge Scanlon. Judge
11	Bunting and Judge Scanlon are appearing remotely. Counsel for the parties,
12	please introduce yourselves for the record starting with Petitioner.
13	MS. LEA: Good morning, Your Honor. This is Christy Lea from
14	Knobbe Martins for Petitioner Smith and Nephew. With me are my partners
15	Ben Anger and Colin Heideman. I also have two partners observing today.
16	JUDGE WIEKER: Thank you. Patent Owner.
17	MR. SUKDUANG: Good morning, Your Honor. Sanya Sukduang
18	from Finnegan and Henderson on behalf of the Patent Owner Conformis. I
19	have with me my colleague Tim McAnulty, Kassandra Officer, Sydney
20	Kaetle, Dan Klodowski, and from Conformis, Patricia Davis.
21	JUDGE WIEKER: As we stated in our amended hearing order from
22	February 28th, each party will have a total of 40 minutes to present
23	arguments for all three proceedings. Petitioner will proceed first and may
24	reserve rebuttal time. Patent Owner will respond to Petitioner's case and
25	may not reserve rebuttal time. Petitioner will then use any reserved rebuttal

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1 time to share their response to Patent Owner's case. I'd like to remind the 2 parties that Petitioner bears the burden of proving any proposition of 3 unpatentability by a preponderance of the evidence. Also, this is a reminder 4 the hearing is open to the public and a full transcript of the hearing will 5 become part of the record. Finally, please bear in mind that Judge Bunting and Judge Scanlon are attending this hearing by video. Please identify 6 7 clearly and specifically each demonstrative exhibit, for example, by slide or 8 screen number, to ensure the clarity of the transcript and to ensure that our 9 remote Judges can follow your presentation. With that, Ms. Lea, you may 10 begin. Would you like to reserve any rebuttal time? 11 MS. LEA: I would, I'd like to reserve 10 minutes. 12 JUDGE WIEKER: Okay. 13 MS. LEA: And may I hand up my slides? JUDGE WIEKER: Of course. Whenever you're ready, please 14 15 proceed. 16 MS. LEA: Certainly. We can start with slide 2. Slide 2 gives an 17 outline. Today I'm going to talk about the challenged patents, the prior art, as well as the motivation to combine the prior art and finally I will address 18 Conformis's co-registration arguments. We'll move on to slide 3. Slide 3 19 20 shows Claim 1 from the '158 patent and I know it looks like a long claim but 21 it's actually really simple when you boil it down. All of the challenged 22 claims are method claims. Method of making a patient-specific instrument, 23 just like Claim 1 here, and the claims require obtaining first image data and obtaining second image data. And the first image data is used to make the 24

1 patient-specific surface of the instrument, and the second image data is used 2 to orient the guide that aligns the cuts on the instrument.

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JUDGE WORTH: Can I ask you, counselor, why would you 4 underline and bold "surface of the joint"?

5 MS. LEA: I'm glad you asked. So, the patient-specific surface matches the surface of the joint, and the surface of the joint in the '158 IPR 6 7 is a construed term and I believe we have that claim construction on the next 8 slide, slide 4. So, if you recall from the past two hearings those arguments were about whether the claims require matching cartilage and whether the 9 prior art disclosed matching cartilage. Some of the claims in those past two 10 11 cases require matching articular surface and the Board construed that surface 12 just like it had in the '158 IPR, to mean the surface of an articulating bone 13 that included cartilage and/or exposed subchondral bone. So, in this case the claims can match cartilage or bone or both. And Conformis is not disputing 14 15 that the prior art discloses matching bone, so there's no dispute about 16 cartilage in this hearing.

17 JUDGE WORTH: Do you think that the construction of (inaudible) 18 the '373 case?

MS. LEA: In the '169 patent, yes, it does. In that case you're 19 20 matching the joint which would include the bone or cartilage or both.

21 JUDGE WORTH: Can you walk us through how it applies to the 22 CAOS and Swaelens references in terms of matching the surface of the joint? 23

24 MS. LEA: Sure. So, those references disclose a patient-specific 25 instrument that matches the surface of the joint. CAOS, for example, uses

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