

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

MICROSOFT CORPORATION,
Petitioner,

v.

Patent of PROXYCONN, INC.,
Patent Owner.

Case No. IPR2012-00026

Case No. IPR2013-00109

Patent 6,757,717 B1

Held: November 18, 2013

Before SALLY G. MEDLEY, THOMAS L. GIANNETTI, and MITCHELL
G. WEATHERLY, *Administrative Patent Judges*.

1 ON BEHALF OF THE PETITIONER:

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9 ON BEHALF OF THE PATENT OWNER:

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8 The above-entitled matter came on for hearing on Monday, November
9 18, 2013, commencing at 10:00 a.m., at the U.S. Patent and Trademark
10 Office, 600 Dulany Street, Alexandria, Virginia.
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14 P R O C E E D I N G S

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16 JUDGE GIANNETTI: Okay, good morning,
17 everyone. We're here for our final hearing in these cases,
18 and, Counsel, may I have your appearances, first for the
19 petitioner?

20 MR. VANDENBERG: Yes, good morning, Your
21 Honor, John Vandenberg of Klarquist Sparkman for
22 petitioner Microsoft Corporation, and with me is in-house
23 counsel, Stacey Kwan, from Microsoft Corporation.

24 JUDGE GIANNETTI: Good morning and
25 welcome. Patent owner?

26 MR. CUTLER: Good morning, Your Honor,
27 Matthew Cutler for patent owner ProxyConn, Inc., and
28 with me is my colleague, Bryan Wheelock from Harness
29 Dickey, and Greg W. Meyer from Harness Dickey as well.

1 JUDGE GIANNETTI: Good morning. And we
2 put out an order about the order of proceeding today. The
3 petitioner will start first. You each have an hour. The
4 petitioner will start first, followed by patent holder. You
5 can each reserve time for rebuttal. The rebuttal of the
6 patent owner will be limited to the motion to amend, but
7 you are expected to address in your initial time.

8 Anything further, any questions before we
9 proceed?

10 MR. VANDENBERG: No, Your Honor, if I may,
11 I would like to hand up, I have color printouts of our
12 demonstrative Exhibit 1028, which is basically the slide
13 deck that I hope to go through today, if I could hand up
14 three copies.

15 JUDGE GIANNETTI: That's fine, we've already
16 seen it, we have looked at it from your submission, but if
17 you want to hand up copies, that's fine.

18 MR. VANDENBERG: I don't plan on projecting
19 on the screen, so I wanted you to have the paper copy.
20 Three copies.

21 JUDGE GIANNETTI: Thank you,
22 Mr. Vandenberg.

1 MR. VANDENBERG: And counsel for patent
2 owner has copies of the same. I would like to reserve 30
3 minutes.

4 JUDGE GIANNETTI: So, you're starting at
5 10:05. So, that will bring you to 10:35, Mr. Vandenberg,
6 and you may proceed when you're ready.

7 MR. VANDENBERG: Thank you. May it please
8 the Board, I plan on going through verbally the points that
9 we have outlined in our slide deck, but, of course, I'm
10 happy to address any questions the Board has on any of the
11 grounds that we have asserted, any of the claims, any of
12 the prior art assertions.

13 Turning to our slide deck, which is Exhibit 1028,
14 and slide number 2, just an overview, the prior art that we
15 are asserting here really does address the same problem
16 and provides the same solution. So, what was the
17 problem?

18 So, the problem is, if you have some sort of data
19 object, could be a file, could be something else, and you
20 have a local copy of that stored, perhaps cached, so you
21 have a local copy cached of the data object, but this data
22 object is dynamic. It's an object that could change in some
23 remote location.

1 Take, for instance, my slide deck. I'm from
2 Oregon; my slide deck master version of the slide deck is
3 back in our offices in Portland. Let's say I'm working on
4 it in the hotel here in D.C., and let's say changes are being
5 made to it. I have a local copy of it on my laptop, and the
6 question is, you know, has it changed? How do I know
7 that the copy I have on my laptop in the hotel is up to
8 date?

9 And, of course, one could just download it again
10 every time you want to use it, but that could risk
11 redundant transmissions of the exact same data. So, that
12 was the problem. Locally cached copy of dynamic data,
13 you want to know how do I know it's up to date, without
14 having unnecessary redundant transmissions.

15 The solution, as set forth in slide 2, was the
16 same in Perlman, in Yohe, in DRP, and in Santos, and then
17 in the '717, and I've listed those in chronological order.
18 And the solution was for the sender, say my office back in
19 Portland, to, instead of sending the entire data object, the
20 entire slide deck, it sends a digest.

21 For instance, an MD5 hash. It sends that to me
22 in my hotel. My laptop, my receiver, in D.C., the local
23 receiver, then compares that digest of the slide deck to the
24 digest of the slide deck that I have on my local copy. If

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