

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

TELESIGN CORPORATION,
Petitioner,

v.

TWILIO INC.,
Patent Owner.

Case IPR2017-01976 (Patent 8,837,465 B2)
Case IPR2017-01977 (Patent 8,755,376 B2)

Record of Oral Hearing
Held: November 15, 2018

Before ROBERT J. WEINSCHENK, KIMBERLY McGRAW, and
SCOTT C. MOORE, *Administrative Patent Judges*.

~~NON-PUBLIC VERSION – PROTECTIVE ORDER MATERIAL~~

Case IPR2017-01976 (Patent 8,837,465 B2)

Case IPR2017-01977 (Patent 8,755,376 B2)

APPEARANCES:

ON BEHALF OF THE PETITIONER:

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ON BEHALF OF THE PATENT OWNER:

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Also Present: Robert McHenry, Twilio

The above-entitled matter came on for hearing on Thursday, November 15, 2018, commencing at 1:01 p.m., at the U.S. Patent and Trademark Office, Madison Building, 600 Dulany Street, Alexandria, Virginia, 22314.

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1 to the center podium when you are speaking. And if you are
2 using demonstratives, please refer to slide numbers so they
3 can follow along.

4 Secondly, in our order we gave each side 60 minutes
5 to present their case for both of these cases. After
6 looking over the issues, I think we actually may need a
7 little bit more time to get through everything here today,
8 so if we go a little bit longer, I'll make sure both sides
9 get equal amounts of time.

10 But with that, is there any time constraints we have
11 here from either side in terms of travel after the hearing?

12 MR. CAMACHO: Petitioner has a 4:45 flight.

13 JUDGE WEINSCHENK: Okay. What time would you need
14 to be done here, would you say?

15 MR. CAMACHO: I would say 3:20, 3:30.

16 JUDGE WEINSCHENK: Okay.

17 MR. CAMACHO: But if we have to push that, that's
18 okay.

19 JUDGE WEINSCHENK: Okay. All right. Ms. Guske,
20 any time restraints on your end?

21 MS. GUSKE: Not for patent owner, no.

22 JUDGE WEINSCHENK: All right. And then the last
23 issue is, I know we have some information that was filed
24 under seal in these cases. As of right now, this hearing is

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1 open to the public. The transcript will be public. I think
2 it would be my preference to keep it that way, so if we can
3 sort of refer to information at a high enough level, I think
4 that would great for us.

5 If we do reach a situation where you think you need
6 to refer to some confidential information, please stop me and
7 let us know, and we can make sure that that designation gets
8 in the transcript. Okay?

9 All right. Well, with that, let's start with
10 petitioner, Mr. Camacho.

11 How much time would you like to reserve for
12 rebuttal?

13 MR. CAMACHO: 30 minutes, please.

14 JUDGE WEINSCHENK: Okay. Like I said, if we need
15 more time, which I think we might, I'll keep track of that
16 for us. All right?

17 MR. CAMACHO: Okay. Thank you very much, Your
18 Honor. May it please the Board.

19 JUDGE WEINSCHENK: Can I actually, before you
20 begin, actually direct you where I'd like you to begin --

21 MR. CAMACHO: Sure.

22 JUDGE WEINSCHENK: -- if that's okay?

23 MR. CAMACHO: That is.

24 JUDGE WEINSCHENK: I think it would be helpful to

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