UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

APPLE INC., VISA INC., and VISA U.S.A. INC., Petitioners,

v.

UNIVERSAL SECURE REGISTRY, LLC, Patent Owner.

Case IPR2018-00809 (Patent 9,530,137 B2) Case IPR2018-00810 (Patent 9,100,826 B2) Case IPR2018-00813 (Patent 9,100,826 B2)

> Record of Oral Hearing Held: July 16, 2019

Before PATRICK R. SCANLON, GEORGIANNA W. BRADEN and JASON W. MELVIN, *Administrative Patent Judges*.

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APPEARANCES:

ON BEHALF OF THE APPELLANT:

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ALSO PRESENT:

Alexander J. Nemtzow, Wilmer Hale Andrew N. Stein, Apple Matthew A. Argenti, Visa Inc. and Visa USA Inc.

ON BEHALF OF THE PATENT OWNER:

JAMES M. GLASS Quinn Emanuel Urquhart & Sullivan, LLP 51 Madison Avenue 22nd Floor New York, New York 10010 212.849.7142 jimglass@quinnemanuel.com

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ALSO PRESENT:

Kenneth Weiss, Universal Secure Registry, LLC Arthur Hagopian, Universal Secure Registry, LLC

The above-entitled matters came on for consolidated hearing on Tuesday, July 16, 2019, commencing at 1:15 p.m., at the U.S. Patent and Trademark Office, 300 River Place South, Suite 2900, Detroit, Michigan.

1	PROCEEDINGS
2	
3	JUDGE SCANLON: Good afternoon. This is the
4	consolidated hearing for IPR2018-00809, involving
5	patent number 9,530,137, and IPR2018-00810 and 813,
6	which both involve patent number 9,100,826. I'm Judge
7	Scanlon. Judge Braden and Judge Melvin are joining us
8	on the panel. So let's start with appearances,
9	beginning with Petitioner. Please identify who will be
10	doing the arguing, and who else is here with us today.
11	MR. SELWYN: Good afternoon, Your Honor. My
12	name is Mark Selwyn, and together with my colleague,
13	Monica Grewal and lead counsel, we will be presenting
14	on behalf of Petitioner Apple. With us in the
15	courtroom today from Apple is senior IP litigation
16	counsel Andrew Stein.
17	JUDGE SCANLON: All right. Great. Thank
18	you. And Patent Owner?
19	MR. GLASS: Good afternoon, Your Honor. Lead
20	counsel for Patent Owner, Jim Glass. With me today is
21	backup counsel, my partner, Chris Mathews. Chris will
22	be presenting on behalf of Patent Owner today. With us
23	in the courtroom as well is Ken Weiss, the Chairman and
24	Chief Executive Officer of USR, and Arthur Hagopian,
25	the President of USR.

1	JUDGE SCANLON: All right. Great. Thank
2	you. Welcome to everyone. So as set forth in the
3	Hearing Order Judge Melvin?
4	(Off the record at 1:08 p.m.)
5	(Back on the record at 1:15 p.m.)
6	JUDGE SCANLON: As I was about to say before,
7	as set forth in the Hearing Order, each party will have
8	60 minutes to present its arguments. Petitioner will
9	present its case first; may reserve time for rebuttal.
10	The Patent Owner will then present its case, after
11	which Petitioner may use any time reserved to for
12	rebuttal. Also Patent Owner may request an opportunity
13	to present a brief surreply to Petitioner's rebuttal.
14	I typically ask everyone to be sure to speak into the
15	microphone. Normally it works pretty well, but the
16	idea is everyone will be able to hear, so, you know,
17	we'll use I'll say that, to please speak into the
18	microphone, and hopefully it'll work. But anyway, with
19	all that, I'll let Petitioner take the podium. Do you
20	intend to reserve any time for rebuttal?
21	MR. SELWYN: We do, Your Honor. We would
22	like to reserve half an hour for rebuttal.
23	JUDGE SCANLON: Okay. All right. Well, with
24	that, please begin when you're ready.
25	MR. SELWYN: And we have prepared and

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