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UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

PRICELINE.COM LLC and BOOKING.COM B.V., Petitioners,

v.

DDR HOLDINGS, LLC, Patent Owner.

Case IPR2019-00439 Patent 9,043,228 B1

Before CARL M. DeFRANCO, PATRICK M. BOUCHER, and ALYSSA A. FINAMORE, *Administrative Patent Judges*.

BOUCHER, Administrative Patent Judge.

DECISION Petition for *Inter Partes* Review and Motion for Joinder 35 U.S.C. §§ 314(a), 315(c)

Priceline.com LLC and Booking.com B.V. ("Petitioners") filed (1) a Petition (Paper 3, "Pet.") to institute an *inter partes* review of claims 1, 3–5, 7–9, 11–13, 15, and 16 of U.S. Patent No. 9,043,228 B1 ("the '228 patent"); and (2) a Motion for Joinder (Paper 4, "Mot.") with IPR2018-01012 ("the related IPR"), which was instituted on November 15, 2018. DDR Holdings,

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LLC ("Patent Owner") expressly waives filing a preliminary response and "consents to Petitioner's Motion for Joinder" but "maintains that the petitions do not show that the patent is invalid, for the reasons given in the response [in IPR2018-01012]." Paper 8, 2.

We grant the Motion for Joinder, joining Petitioners as parties to the related IPR, and terminate this proceeding.

I. BACKGROUND

A. The '228 Patent

1. Disclosure

The '228 patent "relates to a system and method supporting commerce syndication." Ex. 1001, 1:24–25. The patent is particularly focused on the implementation of "affiliate" marketing systems on the Internet, which Petitioner's expert, Peter Kent, describes as follows:

Commonly known as affiliate marketing (though the world's largest system, owned by <u>Amazon.com</u>, actually uses the term associate rather than affiliate), the concept is simple. If website owner A sends a visitor from his website to the ecommerce site owned by website owner B, and if that visitor makes a purchase from B's website, then B pays A a commission on the sale. A merchant could multiply sales many times by having affiliates market his products.

Ex. 1002 ¶ 20. As the '228 patent itself explains, with such affiliate marketing systems, "companies let third-party website owners list a subset of their goods (e.g., 10 of Amazon.com's millions of books, selected by the website owner) and promote them as they choose within their websites." Ex. 1001, 2:19–23.

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Although the '228 patent acknowledges that "[t]he benefits of affiliate programs are significant," it also recognizes that "the greater benefit almost always accrues not to the affiliate, but to Amazon.com and other online stores." *Id.* at 2:27–33. In particular, the patent identifies a "fundamental drawback of the affiliate programs" as "the loss of the visitor to the vendor," because, with such an arrangement, the vendor is "able to lure the visitor traffic away from the affiliate." *Id.* at 2:33–42. The patent describes a solution to this problem by "includ[ing] a data store including a look and feel description associated with a host website." *Id.* at 4:49–52.

A particular solution relevant to the challenged claims involves three distinct parties: a "host," which is an operator of a website, a "merchant" selling a product, and an "outsource provider" that facilitates maintaining the look and feel of the host website when a link to a product of the merchant is selected:

The processor performs the tasks of capturing a look and feel description associated with a host website, storing the captured look and feel description in the data store, providing the host website with a link that link correlates the host website with a commerce object for inclusion within a page on the host website and which, when activated, causes the processor to serve an e-commerce supported page via the communication link with a look and feel corresponding to the captured look and feel description of the host website associated with the provided link and with content based on the commerce object associated with the provided link.

Id. at 4:52–63. In other embodiments described by the '228 patent, "[t]his folds into two parties where one party plays the dual role of Host and Merchant." *Id.* at 22:60–61.

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According to the '228 patent, "[m]erchants are the producers, distributors, or resellers of the goods to be sold through the outsource provider." *Id.* at 22:65–66. "A Host is the operator of a website that engages in Internet commerce by incorporating one or more link[s] to the ecommerce outsource provider into its web content." *Id.* at 23:27–29. And the "outsource provider" has a number of functions that provide support services between merchants and hosts, and which may be illustrated with a description of a typical overall transaction process flow. *See id.* at 23:43– 24:4.

In such a typical transaction process, a customer visits a host website and "through contextually relevant content, becomes interested in a product offered." Id. at 24:9–10. The customer selects the item by clicking a product image or similar link, "taking her to [] dynamically generated web pages which retain the look and feel of the referring Host and are served by the e-commerce outsource provider." Id. at 24:11-16. After browsing through and selecting certain offered products, "the customer initiates the checkout procedure, never leaving the Host website." Id. at 24:17–26. A secure checkout interface appears, "still consistent in look and feel with the Host's referring website," and the customer provides billing and shipping information. Id. at 24:27–32. The customer is returned to another section of the host's website, "possibly just returning to the page in which the offer was placed." Id. at 24:33–36. The outsource provider passes the order to the merchant, which receives and logs the order before assembling and shipping the order to the customer. *Id.* at 24:37–43. Settlement is effected by the outsource provider periodically remitting payment to the merchant for

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filled orders and remitting payment to hosts for commissions earned. *Id.* at 24:44–47.

2. Illustrative Claim

Independent claim 1 is illustrative of the claims at issue, and is reproduced below.

1. A method of serving informational pages offering commercial opportunities, the method comprising, with a computer system serving displayable information of an outsource provider:

upon receiving over the Internet an electronic request generated by an Internet-accessible computing device of a visitor in response to selection of a uniform resource locator (URL) within a source web page that has been served to the visitor computing device when visiting a host website controlled by a third party to the owner of the computer system, wherein the URL correlates the source web page with at least one commerce object associated with a buying opportunity of a merchant that is a third party to the owner of the computer system,

automatically serving to the visitor computing device a dynamically generated composite page containing instructions directing the visitor computing device to display:

(i) information associated with the commerce object associated with the URL that has been activated, which commerce object includes at least one product available for sale through the computer system after activating the URL, and

(ii) a plurality of visually perceptible elements visually corresponding to the source web page,

wherein the visually perceptible elements comprise any of the following applicable features: logos, colors, page layout, navigation systems, frames, and visually perceptible mouse-over effects,

wherein the plurality of visually perceptible elements define an overall appearance of the composite page that,

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