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#### UNITED STATES PATENT AND TRADEMARK OFFICE

### BEFORE THE PATENT TRIAL AND APPEAL BOARD

GOOGLE LLC, Petitioner,

v.

ECOFACTOR, INC., Patent Owner.

IPR2021-00054 Patent 10,534,382 B2

Record of Oral Hearing Held: February 8, 2022

Before WESLEY B. DERRICK, JEFFREY W. ABRAHAM, and SCOTT B. HOWARD, Administrative Patent Judges.

# A P P E A R A N C E S

On Behalf of the Petitioner:

Matthew A. Smith SMITH BALUCH LLP 1100 Alma Street, Suite 109 Merlo Park, California 94025 (202) 669-6207

On Behalf of the Patent Owner:

Jonathan Link RUSS AUGUST & KABAT 12424 Wilshire Boulevard Los Angeles, California 90025 (310) 826-7474

Also Appearing: Sylvia Gerukos, USPTO Staff United States Patent & Trademark Office

The above-entitled matter came on for hearing on Tuesday, February 8, 2022, commencing at 1:59 p.m. EST, by video/by telephone.

| 1  | PROCEEDINGS   |
|----|---|
| 2  | JUDGE HOWARD: Good morning. This is an                |
| 3  | oral hearing in Case Number 2021-00054 between        |
| 4  | Petitioner, Google LLC, and Patent Owner, EcoFactor   |
| 5  | Inc., concerning U.S. Patent Number 10543382.         |
| 6  | I am Judge Howard, and I am joined by                 |
| 7  | Judges Derrick and Abraham. Just a few                |
| 8  | administrative matters before we begin. Per our       |
| 9  | hearing order, each side will have 60 minutes to      |
| 10 | present its case. Petitioner, who bears the burden    |
| 11 | on unpatentability, will proceed first. You may       |
| 12 | reserve up to half your time for rebuttal.            |
| 13 | Once Petitioner has finished its initial              |
| 14 | presentation, Patent Owner will proceed with its      |
| 15 | argument. If Petitioner reserves time for rebuttal,   |
| 16 | then Patent Owner can also reserve time for           |
| 17 | sur-rebuttal. Rebuttal will be limited to addressing  |
| 18 | issues raised by Patent Owner in its initial          |
| 19 | presentation, and the sur-rebuttal will be limited to |
| 20 | issues raised by Petitioner in its rebuttal.          |
| 21 | It is important that each and every                   |
| 22 | participant here have fair opportunity to both        |
| 23 | listen and speak. If at any time you are having any   |
| 24 | type of audio-visual issues, either where you cannot  |
| 25 | hear us or cannot speak, please just contact us. We   |
|    |   |

2

| 1  | will pause the hearing until any issues are                  |
|----|--|
| 2  | resolved tomake sure that you have your full amount of time. |
| 3  | We also request that if you are not                          |
| 4  | speaking that you please keep yourself on mute.              |
| 5  | This will make things easier for everybody to hear,          |
| 6  | including for the court reporter. In addition, to            |
| 7  | allow everybody to follow your presentation and also         |
| 8  | for clarity of the record, when you're referring to          |
| 9  | your slides please identify the slide number that            |
| 10 | you're using.  |
| 11 | As for any objections if there are any, we                   |
| 12 | ask that you do not interrupt each other during the          |
| 13 | proceedings. If you do have an objection, save them          |
| 14 | for your argument time, and we can address them at           |
| 15 | that point. At this time, we'd like counsel to               |
| 16 | introduce yourselves and who you have with you               |
| 17 | starting with the Petitioner.                                |
| 18 | MR. SMITH: Thank you, Your Honor. This                       |
| 19 | is Matthew Smith for the petitioner, and I believe           |
| 20 | on the line are my associates Elizabeth Laughton and         |
| 21 | a representative of Google.                                  |
| 22 | JUDGE HOWARD: Okay. And who is there for                     |
| 23 | Patent Owner?  |
| 24 | MR. LINK: Good afternoon, Your Honor.                        |
| 25 | Johnathan Link on behalf of patent owner, EcoFactor,         |

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| and I will be the only one on my side.                 |
|--|
| JUDGE HOWARD: Okay. And, Mr. Smith, how                |
| much time would you like to reserve for your rebuttal? |
| MR. SMITH: 20 minutes, Your Honor. Thank you.          |
| JUDGE HOWARD: Okay. I will be keeping                  |
| track of time manually as we go along. I will do my    |
| best to give each party a five-minute warning before   |
| you hit your rebuttal or sur-rebuttal time. I will     |
| also try and give you a five-minute warning before     |
| the end of your time altogether.                       |
| Mr. Smith, you can begin whenever you're ready.        |
| MR. SMITH: Thank you, Your Honor.                      |
| Matthew Smith for the petitioner Google, may it        |
| please the board. I'd like to start on slide 3 of      |
| the petitioner's demonstratives which is the           |
| overview. I think there's sort of three main           |
| argument groups that have been identified by the       |
| parties. The first, of course, is the claim            |
| construction of one or more processors which I think   |
| underpins a lot of the issues in this case, and then   |
| a couple of issues that are independent or at least    |
| somewhat independent on the one or more processors     |
| construction and that is claim elements 1E and 1M      |
| which deals, you know, essentially with outside        |
| temperature being received and stored; and claim 12    |
|  |

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