

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

ELASTIC N.V., OHIO FARMERS INSURANCE COMPANY, and
PREGIS LLC,
Petitioners,

v.

GUADA TECHNOLOGIES LLC,
Patent Owner.

IPR2021-00875
Patent 7,231,379 B2

Record of Oral Hearing
Held Virtually: Tuesday, July 26, 2022

Before MIRIAM L. QUINN, KIMBERLY McGRAW, and
MATTHEW J. McNEILL, *Administrative Patent Judges*.

A P P E A R A N C E S

ON BEHALF OF THE PETITIONERS:

MATTHEW A. ARGENTI, ESQUIRE
WILSON SONSINI GOODRICH & ROSATI
650 Page Mill Road
Palo Alto, California 94304
(650) 354-4154

-and-

RYAN N. MILLER, ESQUIRE
FOX ROTHSCHILD LLP
2000 Market Street, 20th Floor
Philadelphia, Pennsylvania 19103
(215) 299-2901

ON BEHALF OF THE PATENT OWNER:

GAUTHAM BODEPUDI, ESQUIRE
IP EDGE
5300 North Braeswood Boulevard, Suite 4
Houston, Texas 77096

ALSO PRESENT:

Rohan Kale
Charles Slay, Coordinator
James Favor, Technician

The above-entitled matter came on for hearing on Tuesday, July 26, 2022, commencing at 2:11 p.m. EST, by video/by telephone.

1 PROCEEDINGS

2 JUDGE MCNEILL: All right. Welcome, everyone. I'm
3 going to start this from the top. It looks like we have
4 everybody online now.

5 I'm Judge McNeill. Judges McGraw and Quinn are
6 also participating in this hearing by video. This is an oral
7 argument for IPR2021-00875. The challenged patent is Patent
8 Number 7,231,379. Petitioners are Elastic N.V., Ohio Farmers
9 Insurance Company, and Pregis LLC. Patent owner is Guada
10 Technologies LLC.

11 At this time, we'd like to ask counsel for each
12 party to please introduce yourselves and all members of your
13 team who are attending the hearing, starting with
14 petitioners, please.

15 MR. ARGENTI: Good afternoon, Your Honors.

16 Matt Argenti on behalf of petitioners. Also
17 attending today is Ryan Miller, counsel for joinder
18 petitioners, and attending via the public link is Rohan Kale
19 of Elastic, and there may be some additional representatives
20 of the joinder petitioners as well. Thank you.

21 JUDGE MCNEILL: Thank you.

22 Patent owners?

23 MR. BODEPUDI: Good afternoon, Your Honors.

24 My name is Gau Bodepudi, and I represent Guada
25 Technologies. And I'm the only one attending on behalf of
26 Guada.

1 JUDGE MCNEILL: Thank you.

2 Thank you all for your flexibility in conducting
3 this all-video hearing today. We know this is a departure
4 from our typical practice, and given that, we want to start
5 off by clarifying a few things for the video.

6 First, our primary concern is your right to be
7 heard. If at any time during the proceeding you encounter
8 technical or other difficulties that you feel fundamentally
9 undermines your ability to adequately represent your client,
10 please let us know immediately. For example, you can contact
11 the team members who provided you with the connection
12 information.

13 Second, when you're not speaking, please mute
14 yourself. And third, please identify yourself each time you
15 speak. This helps the court reporter prepare an accurate
16 transcript.

17 Fourth, we have the entire record, including the
18 demonstratives. When referring to demonstratives, papers, or
19 exhibits, please do so clearly and explicitly by slide or
20 page number. Please also pause a few seconds after
21 identifying it to provide us time to find it. This also
22 helps prepare an accurate transcript of the hearing.

23 Finally, please be aware that members of the public
24 may be listening to this oral hearing.

25 Now, as set forth in the hearing order, each party
26 will have 30 minutes to present their argument. We'll start

1 with petitioner, then patent owner. Petitioner may reserve
2 time for rebuttal, and patent owner may reserve time for a
3 brief surrebuttal following that. It would be useful, if you
4 know how much time you'd like to reserve, to let me know
5 ahead of time so that I can track it accordingly. I'll give
6 you a warning around five minutes before your time is up.

7 Petitioner, we'll start with you. Is there a set
8 amount of time you'd like to reserve for rebuttal?

9 MR. ARGENTI: Yes, Your Honor. 10 minutes, please.

10 JUDGE MCNEILL: Okay. Petitioner, you can begin
11 when ready.

12 MR. ARGENTI: Thank you. And good afternoon again,
13 Your Honors. My name is Matt Argenti, on behalf of
14 petitioners. Today I'll be referring to the demonstrative
15 exhibits that we've submitted as Paper 15 in this IPR.

16 Turning to Slide 2 of those demonstratives, we see
17 the instituted grounds. At institution, the board found all
18 four grounds presented a reasonable likelihood of success.

19 Now, I want to very briefly address the Rajaraman
20 reference. We cited that reference for disclosing a
21 thesaurus that correlates keywords and synonyms, along with
22 related limitations in Dependent Claims 3 through 6.

23 Petitioners -- sorry. Patent owner has not raised
24 any arguments regarding that Rajaraman reference. They don't
25 dispute the cited disclosure, nor do they dispute the
26 petition's explanation of reasons to combine with the other

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