

Page 1 of 161

Content Square 1002

Content Square v Medaltia Inc.

IPR2022-00316



Feedback has Never Been So Profitable.

Every online business owner knows it: the key to success is in the hands of his customers. Customers know what they are looking for, and they know what they want. Your ability to deliver just that determines your level of success.

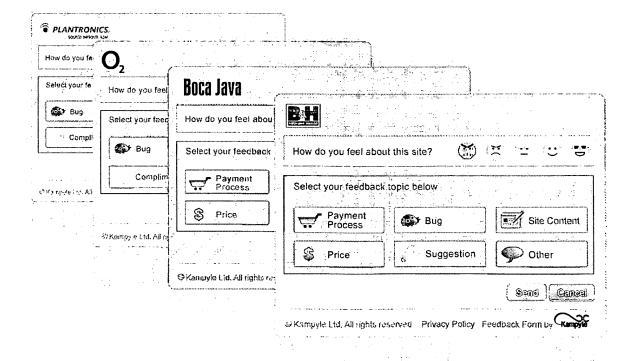
Kampyle Feedback Analytics plugs your business directly to the data source – your customers. Kampyle helps you to gain a unique perspective of your business: what's good, what's bad, what needs to be done or undone. By opening a new communication channel with your customers, Kampyle helps you to win back clients, fight for every deal, increase revenue, conversion rates and customer satisfaction.

Turn customer feedback to added revenue!

Maximize your business potential, increase revenues and customer satisfaction with Kampyle.

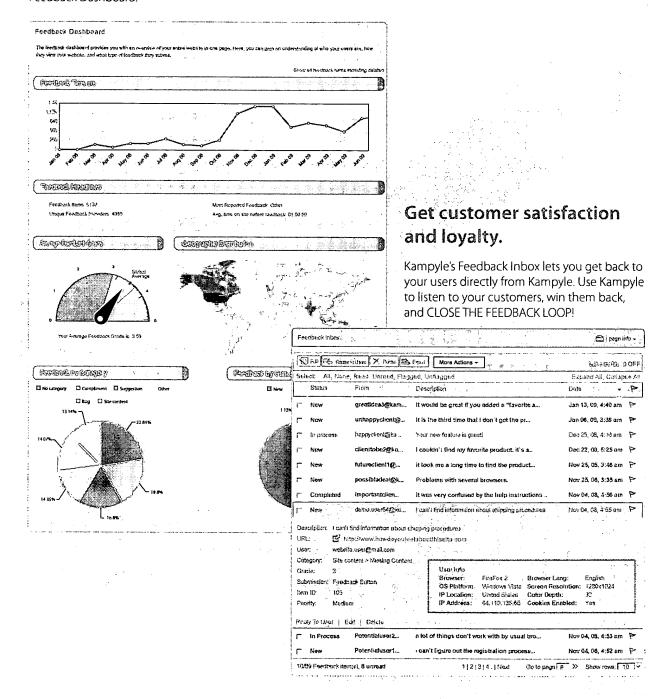
Get the feedback

Kampyle provides you with branded, fully customizable feedback forms that can be built to your specifications in just a few minutes.

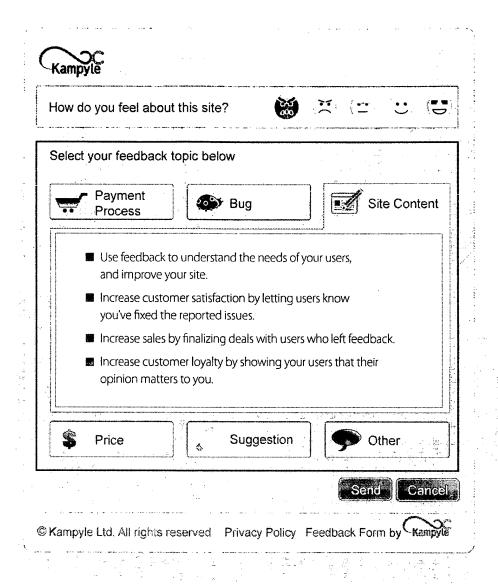


Get the insight

Kampyle gives you the bottom line by analyzing the received feedback and displaying it in an actionable, user-friendly Feedback Dashboard.



Increase sales and customer satisfaction



Feedback is money

Kampyle provides the tools you need to give your customers what they realy want.

Today more than ever, online businesses need to carefully listen to customers in order to constantly improve, win back customers and keep up with competition that is always only one click away. Businesses who really listen have the edge over their competition.

The difficulties involved in listening to customer feedback are like a gap separating business owners from their customers. Kampyle helps you to overcome this gap, and maximize your business potential by giving you the necessary tools to collect, analyze, and respond to your users' feedback.

Kampyle

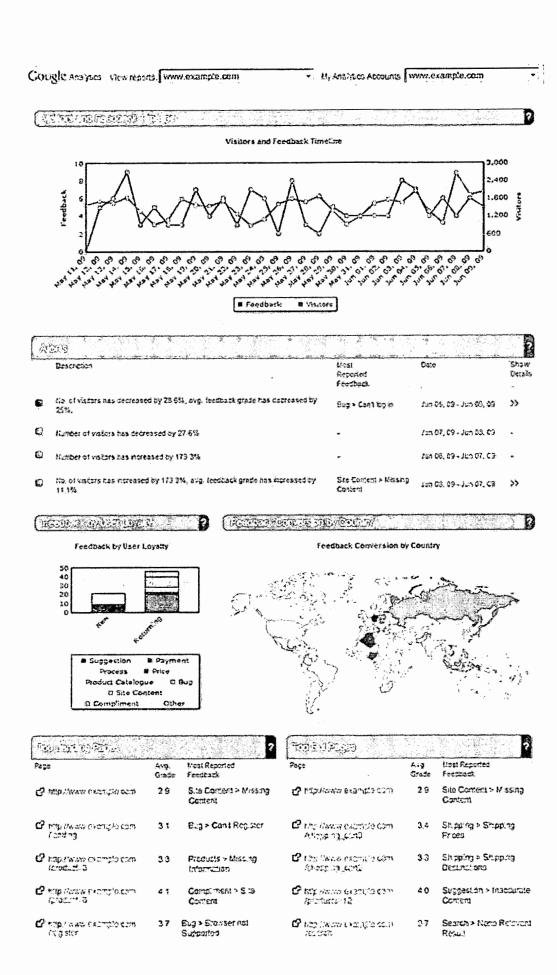
Kampyle Ltd. | 1-800-FEEDBACK | sales@kampyle.com | www.kampyle.com

Kampyle Google Analytics Integration: Turbo-Charge Your Web Analytics with User Feedback!

This week, Kampyle has launched a new feature that is sure to make waves: Google Analytics Integration. This new feature uses Google's recently published API to integrate web-analytics data with valuable feedback analytics data, providing never-before seen insights on user behavior.

The benefits of web-analytics have been demonstrated far and wide, and the many millions of sites using GA speak for themselves. But the more evident the importance of Web-Analytics was, the more apparent it became that while knowing what your users did on your website is very important, knowing WHY they did it is what you need in order to understand your clients, and increase sales and revenues. This can only be achieved with the combination of feedback data and Web-Analytics, turning the information to actionable analytics.

Kampyle's Integration with Google Analytics was designed to create an actionable, intelligent combination between 2 data sources that meet at specific, crucial intersections. These points of contact are shown in a simple, intuitive interface inside Kampyle's Feedback Analytics section.



Using Kampyle's GA integration, you can now:

- Benefit from Kampyle's smart alerts, highlighting important information based on integrated data such as declines in traffic and/or feedback submission.
- Quickly indentify regional issues, by showing the countries where the most <u>customer</u> <u>feedback</u> was reported in comparison to general traffic.
- Quickly find out what the average grade and most reported issues were for the top landing and exit pages of your website.

....and much more!

Getting this crucial information is now possible using Kampyle's Google Analytics Integration. Kampyle's GA Integration solves the challenges associated with web analytics, while providing the only website feedback solution fully integrated with Google Analytics' API.

You can start enjoying the benefits of Kampyle's Google Analytics Integration today: no additional implementations or installations are necessary!

The GA integration feature is available for Silver service packages and higher. Click <u>here</u> to see it now, or <u>here to upgrade!</u>

Click here to register on Kampyle.

(P.S.)

We've only just released it, and there is already an important buzz around this new feature! Here are some of the things written about it on the web:

- "O&A: Ariel Finkelstein on Kampyle and the future of analytics" (Econsultancy)
- "Customer Feedback Tool Integrates Google Analytics Data" (MediaPost)
- "Kampyle Adds User Feedback To Google Analytics (CEO Interview)" (VCCafe)
- "Kampyle offers reasons consumers abandon shopping carts" (BizReport)

□ BOOKMARK 📲 🧐 👰 📗

Kampyle's new Advanced Reporting: Feedback Like you've Never Seen Before.

06.11.2009 | Posted in Feedback Analytics | Author: Kampyle | No Comments »

This week, Kampyle has launched some of the most amazing features ever introduced in the world of Feedback Analytics. "Advanced Feedback Reporting" is the general name describing over 12 new Analytics pages that allows website owners to get more, better and faster insight into their customers' needs.

Kampyle's latest additions to the already impressive array of feedback analytics tools come in two sections: General Feedback Info, and Users' Info.

The General Feedback Info contains information about the content of the submitted feedback itself, while the Users' Info section contains information about the users who have submitted the feedback.

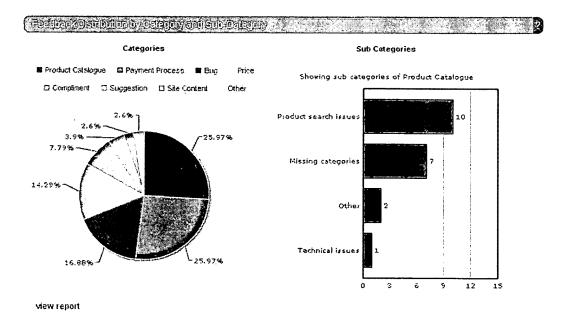
Here is some more detailed information about each new section, and its uses:

General Feedback Info

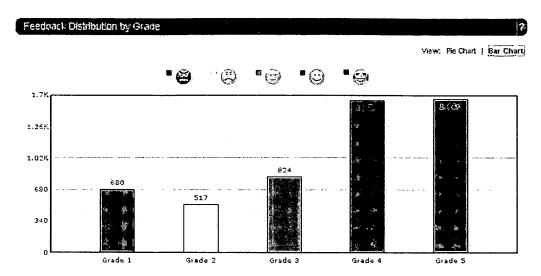
The General Feedback Info section provides website owners with the clear, detailed, and accessible data about the content of the collected feedback. Using the different pages of this section, website owners are able to save valuable time, getting the most elusive insights in seconds. The sub-menus of this section are:

Overview: provides the website owner with the main feedback "headlines" with regard to the content of the feedback. With detailed analysis of feedback over time, this section allows to quickly identify trends and changes.

Categorization: Lets website owners find out which feedback categories and sub-categories were most reported, and the average grades for each of these, thus identifying problems points in seconds.



Grade: Allows website owners to learn which issues are associated with the lowest grades to find and solve the most urgent problems.



Feedback Forms: Websites using multiple feedback forms are able to find out which issues were the most prevalent in each of the feedback forms in use.

Languages: Websites using multiple language feedback forms can now quickly learn which issues are most common within each feedback form language in use, in order to identify country-related issues in seconds.

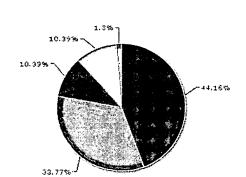
Users' Info

The Users' Info section gives the website owner the ability to quickly locate and understand the causes that lay behind the feedback submitted by users. By analyzing the data relating to the users who submitted feedback, website owners can gain tremendous insights on their users, and the ability to understand and fix problems in record time. The sub-menus of this section are:

Country: Allows website owners to find the connection between the feedback submitted and the location of the users who submitted it. Any issues of a regional nature will be quickly identified using this feature.

Browser: Allows website owners to instantly identify whether some issues reported by users are browser-related, making possible to solve them as quickly as possible.





Browser Name	Avg. Grade	Feedback items	→ Most Reported Feedback	Show Details
Internet Explorer 6	28	34	Bug > Browser not supported	· >>
Internet Explorer 7	3.2	2€	Product Catalogue > Missing categories	>>
Firefox 2	2,8	8	Product Catalogue > Missing categories	, >>
Firefox 3	3.5	8	Compliment > Usability and Design	>>
Sarjari 3	2.0	1	Product Catalogue > Missing categories	>>

Operating System: Lets website owners find out if certain reported issues are related to the operating systems in use by their users.

Browser Language: Using this tool, website owners can quickly find out whether issues reported are related to the browser language settings configured by users who reported feedback.

Screen Resolution: Lets website owners instantly identify whether issues reported by users are related to their screen resolution settings.

Color Depth: Allows website owner to quickly find out if issues reported by users are related to the color depth configuration of the users who reported them.

Cookies: This tool allows website users to instantly learn whether issues reported by users are related to their cookies settings.

These new analytics capabilities give Kampyle users amazing insights into the thoughts and needs of their customers, and are sure to help them understand customers, and increase sales and customer satisfaction.

Kampyle's new Advanced Reporting features are available for Silver Premium account owners and higher. <u>Click here</u> to <u>upgrade now!</u>

In addition to these amazing new features, Kampyle will be rolling out new, more powerful features in the near future. So stay tuned for more updates and impressive Feedback Analytics features!

Come See Us at the Upcoming IRCE 2009 Event!

06.03.2009 | Posted in Feedback Analytics | Author: Kampyle | No Comments »



We'll be heading to Boston soon to exhibit Kampyle at the <u>Internet Retailer 2009</u> <u>Conference and Exhibition</u> (IRCE). IRCE 2009 is the world's largest online retailing conference, and Kampyle is very happy to be a part of it.

Kampyle will be the proud owner of booth number 450 at the Boston Convention & Exhibition Center, where IRCE 2009 will be held this year, on June 15-18.

Want to schedule a meeting with us? Shoot us an email!

Please drop by and pay us a visit – we will be thrilled to meet you.

See you there!

The Kampyle Team.

Reduce Churn Rates with Feedback Alerts to your Email!

05.14.2009 | Posted in Feedback Analytics | Author: Kampyle | No Comments »

This week, Kampyle has released its latest development for Premium accounts: Automatic Feedback Forwarding.

How does it work? The Automatic Feedback Forwarding feature, as its name suggests, allows Kampyle users to have feedback items received on Kampyle automatically forwarded to email addresses: each feedback that arrives in Kampyle is simply forwarded to the email address of your choice, allowing you to keep up to date and read your users' feedback in real time, all the time. This incredibly useful feature will give you and your company the flexibility you need to manage feedback as efficiently as possible.

In addition to the simple forwarding options, Automatic Feedback Forwarding allows Kampyle clients to easily create rules by which feedback items of specific characteristics are automatically forwarded to specific email addresses.

The Feedback Forwarding rule editor is simple and straight forward: for each rule that you create, you can select the **feedback categories** that you wish to forward, the **email addresses** you wish to forward it to, and the **frequency** in which you want Kampyle to forward the data (real time/ daily/weekly/monthly).

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More options	
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Forward the tens (This list is populated with all emoil addresses previously verified in this account. Click here to additionave emails from this list.

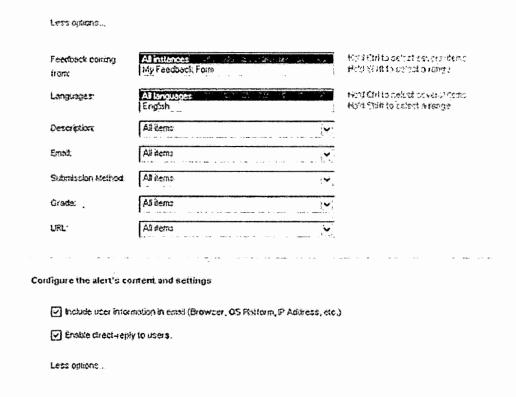
In other words: you decide **what** feedback items you wish to forward, **when** you wish to forward them, and **who** you wish to forward them to, and Kampyle takes care of it for you.

There are even more advanced possibilities: if you click on the "more options" link, new forwarding options will be displayed. These options allow you to:

- Forward only feedback items coming from specific feedback form instances.
- Forward only feedback items coming from specific feedback form languages.

- Forward only items with/without descriptions.
- Forward only items with/without the user's email.
- Forward only items submitted through the feedback button, or through active request (push).
- Forward only items that received certain grades from users.
- Forward only items that were submitted on specific URLs.

You can also **configure the alert's content and settings** to include the feedback provider's data in the email, and to allow replying directly to him.



Here are just a few examples of what you can do with Automatic Feedback Forwarding:

- Configure Kampyle to send all feedback items received under a certain category (e.g.: "Bugs"), directly to the team who knows how to deal with these issues (e.g.: development team).

Or...

- Have the most important feedback, the kind you want to read in real time (such as feedback submitted on your sites' shopping cart), forwarded to your personal email.

Or...

- Have feedback with low grading sent to your email, to quickly identify and deal with unsatisfied customers.
- ...the options are virtually limitless.

This new feature is very easy to use: simply go to the "Auto Feedback Forwarding" section of the "Settings" menu. Once there, you will just need to create a new forwarding rule using our user-friendly interface. In just a few minutes, you will have your new Automatic Forwarding rule up and running.

We would love to get your feedback and impressions on our newest development – so login, try it, and use the feedback button!

Not a Premium User? Upgrade your Kampyle account today and enjoy the benefits of Automatic Feedback Forwarding!

If you have any questions on this feature, or other issues related to Kampyle, don't hesitate to contact our support team at support@kampyle.com.

<u>Click here</u> to register on Kampyle.

Kampyle's new, enhanced Feedback Dashboard is ready. Login and enjoy it today!

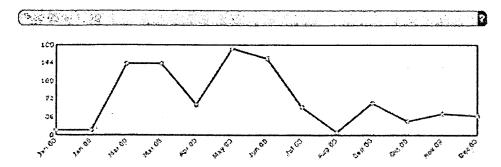
04.30.2009 | Posted in <u>Feedback Analytics</u>, <u>Feedback Form Features</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | No Comments »

Kampyle is happy to announce the launch of the **new Feedback Dashboard**, which **all** of our users can already enjoy and benefit from as we speak. The new dashboard is the product of in-depth research into our users' needs, hard work, and – of course – lots of feedback, for which we'd like to thank our customers. In the near future, we'll be rolling out many new and exciting Feedback Dashboard enhancements for our Premium users – this one is only the beginning!

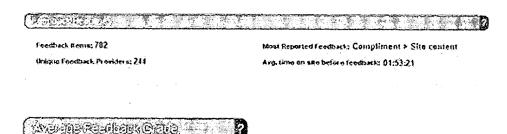
Here are some of the enhancements that you will encounter in the new Feedback Dashboard:

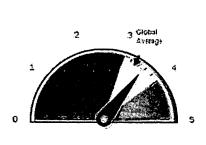
Feedback Timeline: This new chart will allow you to get an instant overview of the feedback status on your website. The chart displays the number of feedback items received on continuous timeline. One quick glance and you'll be able to tell how many feedback items you have receive last month, compare to previous or the current months, indentify trends, and much more. With the Feedback Timeline, you'll be able to measure

your users' sensitivity to changes in your website: new designs, new products, changes in the layout or even in service will quickly be reflected in this chart.



Feedback Headlines: Kampyle wants to help you get the important data without having to work hard for it. The Feedback Headlines do just that by bringing you 4 key figures in a clear, prominent display. Quickly learn the total number of feedback items received by your website, and the number of (unique) users who reported it. This will allow you to learn how active your website's users are (on average) with regard to feedback. Using the Most Reported Feedback section, you can learn which issue seems to be the most dominant among your users. Lastly, use the Average Time on Site Before Feedback will help you to learn what kind of users submit feedback on your site. For instance, a very short average time on site before giving feedback may indicate, among other things, that users quickly are identifying a specific issue on your site within seconds of entering it.



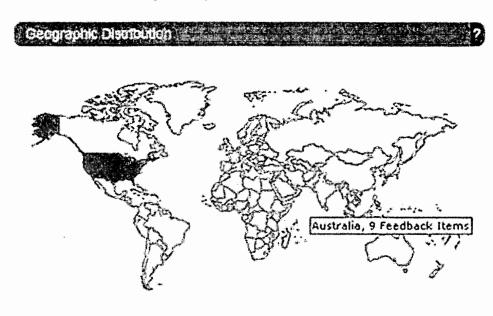


Your Average Feedback Grade is: 3,55

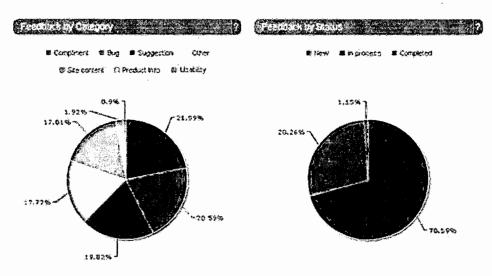
Average Feedback Grade: Learn what is the current average grade that was given by your website's users, in answer to the opening question on your feedback form. As a general measure of customer satisfaction, the Average Grade chart also shows you where you site stands in comparison to others by also displaying the global average grade of all websites using Kampyle. Use the Average Feedback Grade to see whether your website's users are happy with your site or not, in just one instant.

Geographic Distribution: This interactive map intuitively displays the geographic distribution of users who have provided feedback on your website (darker shades represent higher feedback numbers). Place the cursor above a country to find out exactly

how many feedback items were received from users from that location. The Geographic Distribution chart can help you, for instance, to immediately identify issues of a regional nature that have been reported by individual users.



Feedback Pie Charts: Our new pie charts help you to quickly get more information about the feedback your website has received, and how it is being managed. On the left, the "Feedback by Category" pie chart will show you the distribution of feedback by categories. On the right, The "Feedback by Status" chart will help learn how the feedback received is being managed – how many feedback items have or are being dealt with, and how many are still "new". Using this tool, you will now be able to manage your feedback better than ever, by easily finding out whether you are up to date, or need to catch up on your feedback.

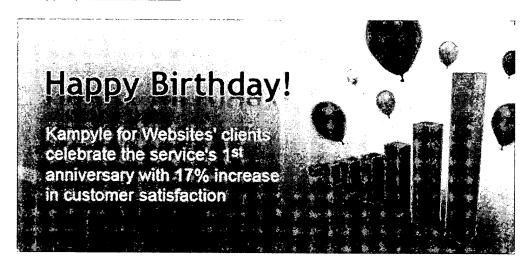


Are you a Premium Customer? Stay tuned! This latest change is only the beginning. Over the coming weeks, Kampyle will be making some great additions in the Feedback Dashboard...

Click here to login to your Kampyle account and enjoy these exiting new features now! Kampyle Premium Customers enjoy many more amazing features. Click here to upgrade your Kampyle account.

Kampyle Website Feedback Analytics Celebrates 1st Anniversary

04.02.2009 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u>, <u>Partnerships</u> | Author: <u>Kampyle | No Comments</u> »



Kampyle's flagship product – Website Feedback Analytics is celebrating its 1st anniversary, and there is a lot to celebrate!

Only one year after the launch, thousands of websites are using feedback analytics as a way to improve customer satisfaction, and increase conversion and ROI. And these aren't just slogans – Kampyle feedback reports show that overall user satisfaction from websites using Kampyle has increased by 17% during the last year!

We've served over 5 million feedback forms over the past year, to users in 191 countries. Website owners from over 100 countries are using Kampyle's feedback form in 18 languages. Kampyle's more than 10000 customers, operating in over 20 industries have used Kampyle to improve their websites.

Over the past year Kampyle has partnered up with some of the web's most respected companies such as Amdocs, GoDaddy, Constant Contact, Bronto, oDesk and A2 Hosting.

Responding to increasingly high demand for new features, we have has recently launched our line of <u>Premium Services</u> which will be gradually introduced over the next few months. Although our clients already regard Kampyle as a "must-have" service, we are planning new features that will have online businesses come to see Kampyle as a cornerstone of communication with clients.

Kampyle's first anniversary is a great opportunity for us to thank you, our customers, for choosing Kampyle, and to reaffirm our commitment to you: to keep providing you with the best Feedback Analytics service available on the web.

To login to Kampyle click here.

Kampyle is Partnering with Constant Contact

03.11.2009 | Posted in <u>Feedback Analytics</u>, <u>Partnerships</u> | Author: <u>Kampyle</u> | <u>1 Comment</u> »



Connect. Inform, Grow.

Kampyle is happy to announce its new partnership with leading email marketing tools provider <u>Constant Contact</u>. Kampyle has been making important steps forward creating valuable new partnerships for the benefit of our clients, and this new partnership is without a doubt yet another step in that direction.

Constant Contact helps small businesses, associations, and nonprofits connect with their customers, clients, and members. Constant Contact champions the needs of small organizations and provides them with an easy and affordable way to build successful, lasting customer relationships.

This is why Kampyle and Constant Contact are natural partners: both companies provide their clients with a new, efficient communication channel with their customers. Many of Kampyle's clients are SMBs who need new, innovative, and efficient solutions to stay in touch with their customers. Kampyle is always committed to provide its customers with an ever improving set of services and features, so we are happy to provide them with a great and affordable option, specialized in the needs of small businesses, associations, and nonprofits. With that in mind, Kampyle is glad to offer Constant Contact's capabilities to enhance the suite of features and services enjoyed by our customers, and their ability to communicate and dialogue with clients.

Click here to read more about Constant Contact

Click here to register on Kampyle.

Kampyle's Premium Services: For People who Mean Business

02.16.2009 | Posted in <u>Feedback Analytics</u>, <u>Feedback Form Features</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | No Comments »

Sometimes you need more than a really good service. When it comes down to your business, you need the extra "edge" that will provide you with real competitive advantages. Kampyle's newest services, available with our Premium Service Packages have been created with this exact goal in mind, creating a full service that will help you maximize your website's potential. We have been eagerly listening to our users' needs, requirements and feedback, and after careful evaluation, we've been able to create our Premium Services Package offering that will take your business to the next level, enabling a personal communication with your users.

These are the first features, but there are more to come very soon. <u>Upgrade</u> your account now and let your business benefit from Kampyle's advanced application.

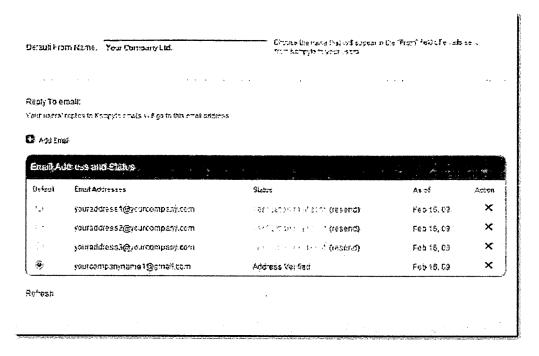


Special Launch Promotion:
Prepay for 1 year and receive 2 months FREE
Upgrade now.

Here is a list of the new premium services being released today. Over the next few weeks we will release additional services and functionalities. <u>Upgrade</u> your account now to enjoy the current and future benefits of the Premium Service Packages. If you are already a Kampyle premium customer, just <u>login</u> to your account and start enjoying the premium services in your premium service package

1. New Premium Services:

- a. 'From' name configuration: You set the name that will appear in the "from" field of emails being sent from Kampyle to your users.
- b. 'Reply to' email address configuration: You set the "reply-to" address of emails sent from Kampyle to your users, allowing you to direct your users' responses to the correct recipients within your company.



All you need to do is enter the email address to which you want to direct replies to, and verify them using Kampyle's verification email.

Find it on: 'Settings' (on the left navigation menu) > 'Email Settings'.

c. Auto-reply email customization: Write your own auto-reply email, and make it fit your exact needs. This new feature lets you manage multilingual emails, and match specific auto-reply emails to specific feedback forms, allowing you, for example, to send different emails to users who left feedback on different pages.

From Name Reply to Small:	Your Company Ltd:	Company ments Value before replace	गावडराज एक (१८६४) है। इस्तार प्रश्त है इस्तार के प्राप्त है है है। १९व द्वार के के समापन होजी है है है। १९८५ के 1 क्षेत्र (१८८१) हैं।
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Simply choose your emails' subject and body text then save the changes you've done. You can also insert useful links using html code. Just above the email's text configuration, for example, you'll be able to choose your emails "From Name" settings, and have your company's name appear in the "from" field.

Find it on: 'Feedback Form' (on the left navigation menu) > 'Feedback Form Customization', and press the 'Auto Reply Email' link next to your feedback form.

d. Set minimum time on site before asking for feedback: this new feature will allow you to choose how long you wish to wait before actively asking your users for feedback using Kampyle's push mechanism. You are able to choose, for instance, to wait 1 minute from the time a user has entered your site before prompting him for feedback.

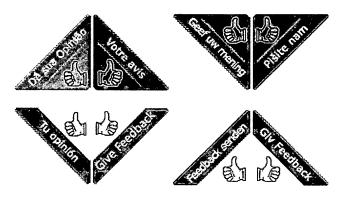
0	30 -	% of the users will be actively asked if they main to promote feedback before they manigate away from your websile
		for feedback if the user was on the website for less than 60 seconds.
	and an amount of the feature of the	

This feature couldn't be simpler to use: choose a time period from a dropdown list in the embed URL section of the customization wizard, and that's it. You will need to recopy the code into your website after choosing a value from the dropdown list.

Find it on: 'Feedback Form' (on the left navigation menu) > 'Feedback Form Customization', and press the 'Embed URL' link next to your feedback form.

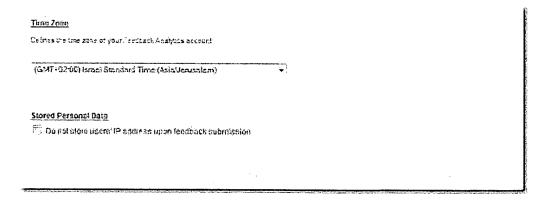
e. Feedback button language selection: Want to ask your users for feedback in their own language? Kampyle offers you a selection of feedback buttons that match the language you've selected for your feedback form. Selecting your feedback form's language in the customization wizard will automatically allow you to choose from a variety of feedback buttons in the chosen language.

Here is a small sample:



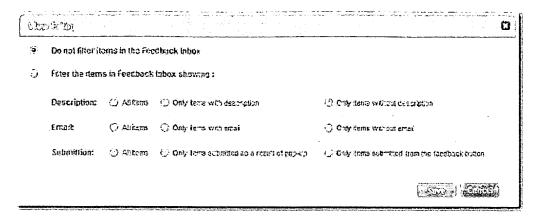
f. Advanced Account Settings:

- Time zone configuration: you can now set the appropriate time zone for your area, allowing you to know the precise time in which feedback was received.
- Privacy Protection: In accordance with local legislation, choose whether you
 wish your users' IP numbers to be collected and displayed.



Find it on: 'Settings' (on the left navigation menu) > 'Advanced Settings'.

g. View Filter: Filter the items in the Feedback Inbox showing items with or without descriptions and emails. You can also filter items based on the form of submission (did the user press the feedback button or did he provide feedback upon your explicit request)



Find it on: 'Feedback Inbox' > Top right corner of the Feedback Inbox.

- 2. Coming next on our Premium Package: Kampyle will soon be adding additional features that have not yet been released. Here are few of them:
- a. Forward feedback item from within the inbox
- b. User Management
- c. Manage multiple websites on one account
- d. Feedback Form Analytics page analyze the performance of your feedback form and feedback button
- e. Feedback Inbox folder management
- f. "Canned" responses in 'Reply to Users'
- g. And more...
- 3. Some of our new features have been designed for all Kampyle users:
- a. Re-organization of the menu: new, more intuitive left menu allows you to navigate Kampyle with greater ease and speed. Find exactly what you need in a single click.
- b. Actively ask for Feedback -'Remind me later': Your users can now choose to be reminded later to submit feedback, if the feedback prompting mechanism has appeared in an uncomfortable time.
- c. Form of submission: Did the user press the Feedback Button or respond to your explicit request for feedback? In each item in the Feedback Inbox there is a new property called 'Submission'. 'Feedback Button' for feedback resulting from user's pressing on the Feedback Button and 'Active Request' for feedback resulting from explicit request for feedback.

d. Send Implementation code to webmaster: Easily ask your webmaster to implement Kampyle on your website by sending him the implementation code and instructions by email, through a simple link in the last page of the customization wizard.

With this set of new features Kampyle has taken Feedback Analytics to the next level, providing the usability, efficiency, and flexibility that businesses need. You can benefit from these new features today by upgrading your Kampyle account to one of our premium service packages. Simply click here, to choose the best service package for your business needs, and follow the simple payment instructions.

With Business Premium Packages starting at \$99 per month, you can find the best package that meets your business needs. <u>Click here</u> to learn more about the different Premium Packages and upgrade your Kampyle service package now (not a Kampyle customer? Register <u>here</u>).

<u>Upgrade your Kampyle account</u> today, and *start turning customer feedback to customer satisfaction, loyalty and conversion.*

Kampyle Partners Up With oDesk

02.15.2009 | Posted in <u>Feedback Analytics</u>, <u>Partnerships</u> | Author: <u>Kampyle</u> | <u>No Comments</u> »



Kampyle is always seeking powerful new partnerships with companies that share our passion for unique, professional services. That is why we are very proud of our new partnership with <u>oDesk</u>. An industry leader, oDesk is a marketplace for online workteams, with the best business model for buyers and providers.

oDesk is a true asset as a partner, exposing Kampyle to buyers and providers in the world of online workteams that will be able to make great use of Kampyle in their present and future projects. For these buyers and providers, Kampyle is a great professional tool and a true competitive advantage in the form of a unique added value service.

In addition, here at Kampyle, we can now recommend oDesk as a great solution for some of the issues reported by users. As Kampyle customers know, some issues reported by users in Kampyle's feedback forms are of a technological nature. Small and medium sized websites do not always have the resources needed to regularly answer all technical requirements and feature requests of their clients. oDesk is a perfect solution for those businesses, allowing them to find the best solutions, one project at a time.

We are sure that our partnership with oDesk will result in many satisfied customers on both sides.

Click here to read more about oDesk

Click here to register on Kampyle.

So what IS the difference between Feedback and Surveys?

02.11.2009 | Posted in <u>Feedback Analytics</u>, <u>Feedback Form Features</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: Kampyle | 4 Comments »

Many conversations we have had over the past year have revealed to us that there is a certain amount of confusion among website owners regarding the feedback tools available to them on the web. Many of them feel confused, or are not aware of the differences between the various services such as "Voice of Customer", "Surveys", "Feedback Analytics" etc. That's why we thought they could benefit from a post explaining the available methodologies to collect the website users' subjective data and the differences between them.

More and more website owners today understand the importance of knowing "Why": "Why did the user behave as he did on my website?"

Measuring a website with analytics tools (objective data) just isn't enough, because it leaves the website owner with too much guess work to do. There are too many possible reasons for each of the user's actions, and there is a great need for tools that can help you make the best choices. For instance, why did a user abandon the shopping cart? Was it the price? Shipping issues? Or was it bugs; missing information; usability issues...the list goes on.

The big question is: what are the available methodologies to collect the subjective user-data and which one better fits your site's needs?

Here at Kampyle, we usually see these as divided into 3 categories: Feedback, Surveys and Polls, and Idea Management. Here is a quick description of each one:

1. Feedback Analytics – (Kampyle Feedback Analytics) Provides website owners with the ability to create feedback forms that can be customized to fit the website and placed on all pages, so that website users can submit feedback in case they run into a problem, do not find something, have an idea, etc. A feedback button is visible all the time on each of the sites pages. Feedback analytics will provide you with page level and website level high quality (i.e. specific comments) and actionable data, allowing you to read and manage feedback and also get back to the users. The feedback will be accessible to you (the website owner) only, therefore protecting your brand, and making Feedback

Analytics suitable for all lines of businesses. Feedback analytics also gives you the ability to prioritize feedback collection: you can choose to actively ask your users to submit feedback in the pages in which you feel that you need it the most, using a pop up mechanism (you might want to use this option in your site's shopping carts for instance). The ability to choose the location as well as the frequency of this pop-up makes this a very non-intrusive approach. The data can also be integrated with Web Analytics, allowing you to understand both the 'What' and the 'Why'. This flexibility makes it suitable for all lines of business.

- 2. Surveys and Polls (Most popular tools: SurveyMonkey, 4Q, OpinionLab) by using these methods you will get high level understanding of what's going on your website. You can ask your users to answer 5/10/25 questions that you've composed in advance and get a statistical review of their answers. You can use this option to ask 'site level' questions such as: "Where did you hear about our site", "What are you looking for", "How old are you", etc. The answers to those questions can help you to know your users better, but will not necessarily help you to find problems in your shopping cart, missing information and products etc. The fact that the data is ultimately statististical might cause the solution to be relevant mainly to large websites with a lot of traffic. This means that not all lines of businesses can benefit equally from it. Some issues need to be addressed, such as how to initiate the survey without annoying your users.
- 3. Idea Management (Most popular tools: GetSatisfaction, UserVoice, SuggestionBox) Have users suggest ideas, report problems, vote for other users' ideas and have them made publicly available to all. This solution resembles live forum with an open discussion about your products. It can be very helpful to reduce support efforts, since in some cases people will see that their comment, problem or solution has been reported previously. It may also be useful for businesses looking to use their users to publicly vote for their next development steps. This solution can, however, damage your brand, in cases where lots of users report complaints, and others see them. This makes this solution less suitable for certain businesses for which this would be a sensitive issue.

For the benefit of our busiest readers, here is all that information in one "Executive Summary" table:

Solution	Feedback Analytics	Surveys and Polls	Idea management
Website Level Feedback		4	4
Page / Product Level Feedback	4	×	×
Nonintrusive	J	×	√
Brand Protection	4	4	×
FeedbackFollowup	4	×	4
Fits websites of all sizes		×	×
Integration with Web Analytics	4	×	×
Fits all amounts of data		×	×

For those of you who wish to go into further details, we've prepared the following table which contains an in-depth comparison of the various subjective data collection services available. The table is divided into categories representing characteristics of the services (*General, Submission, Results*), and sub categories representing specific features:

	Feedback Analytics	Surveys	Idea Management
General			
Feedback level	Website and page level	Website level	Website level
Best used for	Get quality feedback about products, services and user experience as well as high level understanding of customer satisfaction on a	Get high level understanding about your website and answers to specific questions.	Get new ideas, have users share data and rate ideas, save time on support as data is shared. Good as a support forum.

	site/page level.		
	Can also serve		
	for targeted		
	usability testing.		
Size of website	Fits websites of all sizes, as qualitative data can be achieved from small or large amount of users.	Fits large websites because results are statistical.	Fits large websites, since prioritization largely depends on many users voting.
Amount of data	Fits Small and large amounts of data. Allows analysis of all data, as well as reading specific feedback items. The system also prioritizes tasks.	results are statistically based.	Fits when small amounts of data are collected. Difficult to handle when there are many different topics in the forum, and the administrator must read every post.
Required Planning	Simple customization process. The feedback form can be modified in seconds	The questions asked in the survey need to be carefully thought	Not relevant
	without problems, categories can be added and removed without consequences at any point and time.	through in order to be effective in the long term.	
Submission	without problems, categories can be added and removed without consequences at any point and	order to be effective in the	
Submission Where is it launched?	without problems, categories can be added and removed without consequences at any point and	order to be effective in the	From all pages.

		<u> </u>	
different website locations	areas of the website, e.g. Home page, Shopping cart, Search, etc.	website.	
Data is collected by	New pop up window on top of the existing page. Does not remove the user from the website.	Usually on a new page.	Usually on a new page or starts with a floating window and takes the user to a new page.
Time required from the user	1 minute	5-10 minutes	5 minutes
Form of collection	Free text and categories of feedback.	5/10/25/ questions	Free text and ability to rate or vote for others' comments.
Results			
Results you'll get	Feedback about processes, products, services, pages as well as overall high level view. Ability to win back customers by communicating back to their feedback.	Statistical analysis based on the answers to the questions asked.	Comments about products, brand and services.
Data is visible to	Website owner	Website owner	Public, visible to all
Management Application	Dashboards, Charts and CRM like application to manage the data and get back to the users.	Dashboards and Charts	Similar to Forum management
Communicate with your users	You can get back to the reporting users who provided email	Usually anonymous and getting back to users isn't relevant.	Communication is public, and open for all to see.

Integration	<u>Available</u>	Not relevant	Not relevant
with Web			
Analytics to			
combine the			
'What' with			
the 'Why'			

We hope that this explanation will have clarified several issues for website owners searching for subjective data collection solutions.

Click here to register on Kampyle now.

Customer Feedback with Kampyle on Magento

Our friends at <u>Magento</u>, one of the web's leading e-commerce platforms, have recently published a blog post about getting customer feedback using Kampyle's feedback form on Magento's e-commerce website. You can read all about it <u>here</u>. We are delighted to take this opportunity to invite Magento users, as well as other e-commerce website owners to join Kampyle and enjoy the great benefits of Feedback Analytics.

Click here to read Magento's post about Kampyle

The Kampyle Team

🔁 BOOKMARK 🚜 😭 🤌 🧘

Kampyle: the Perfect Holiday Readiness Tool

11.27.2008 | Posted in <u>Feedback Analytics</u>, <u>Feedback Form Features</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | <u>No Comments</u> »

Kampyle's Holiday Readiness Tips

The holiday season is within sight: time for e-commerce retailers to prepare for the most important sales period of the year. These are times when more than ever, every sale counts and every customer matters. Product search, product placement, and usability – these are issues with constant room for improvement that translates to added revenue. This means that in the world of online retail, there is no such thing as "ready enough". Always improving and listening to your customers are key to maintain a loyal customer base and increase sales, and that is exactly what Kampyle is all about! Are you running an e-commerce website? Now is the perfect time to give you some valuable Kampyle tips that can go a long way in helping you to prepare your online business to work at full capacity.

Tip 1: Create Multiple Feedback Forms

• Questions such as "why are users leaving shopping carts?" and "how can I increase conversion rates?" are never more relevant than now, and they can be answered by your own users – simply by asking them for feedback! In a business lacking direct customer contact, Kampyle is a great way to make sure that you always know what your users need. Use different feedback forms for different areas of your website; create special categories to direct your users towards what you really want to know about the most important areas of your site. Planning changes? Place Kampyle's feedback forms in strategic locations, and minimize risks by learning how your users react to the changes you want to introduce. With Kampyle, you'll be able to know how your users feel about

your site and why, in real time. Here is a great way to go about this: place a feedback form on your homepage, to serve as a more general feedback source, and other, specialized feedback forms in important areas such as shopping carts or payment pages. You will later be able to filter feedback results by feedback form instance, and identify your site's strengths and weaknesses by page, or area.



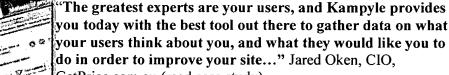
"Kampyle.com feedback application is a must have for any online business that cares about its customers. The feedback you learn is invaluable..."

Eric McCoy, Founder and CEO, of Heels.com

Tip 2: Let Your Users Know You've Acted

Kampyle isn't just about viewing your customers feedback, or acting on it: it's also about letting your users know that you

listen. Over 60% of users submit their real e-mail in Kampyle's feedback form when asked. In addition Kampyle gives you the ability to get back to multiple customers with a simple click. Let your customers know that you have listened to them, and win them back by telling how you've acted on their needs. These users will be much more likely to pay you a visit the next time they shop online.



GetPrice.com.au (read case study)

Tip 3:Pay Attention to Compliments

The feedback received from your users will greatly assist you in improving your site and the services it provides. These improvement will not be ignored by potential customers in such a highly competitive market. But you will also get a lot of complimenting feedback telling you what your strengths are. Read it - it is just as important to know what needs to be changed, as to know what should remain the same.

Knowing what your users love about your site will help you not to make costly mistakes.

"Fantastic tool for businesses like our perfume store. I can't praise Kampyle enough!" Nick Fehlberg, <u>ScentbyMe.com</u> Tip 4: Join Kampyle!

This last tip is directed at those of you still haven't joined us.

There could be no better time than now to join Kampyle, giving yourself the necessary time to listen to your customers and

react. Kampyle can help you to get your business to the level of readiness you need, when it matters most. See for yourself - Register on Kampyle today!

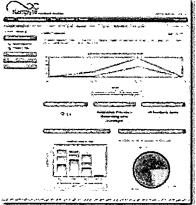
(If you have any questions on Kampyle, please write us at support@kampyle.com, and we will respond promptly.)

Happy Holidays from the Kampyle Team!

Kampyle for Software - New Product on Kampyle Feedback Analytics Platform

10.07.2008 | Posted in Feedback Analytics, Kampyle Features, Tips and Advice | Author: Kampyle | 1 Comment »

Kampyle is proud to announce the launch of a new application that is targets a new segment of customers: software providers. This innovative new product is one of a kind and was developed exclusively by Kampyle to allow software providers to receive, manage and analyze feedback received from their users on their product, when and where it is most needed: when the users uninstall the software, or when they decide to abort the installation process before completion. The result is an innovative and efficient way for the software provider to improve his software, win back those users and reduce the loss of others.



Kampyle's aim has always been to give users a voice, and service providers the ability to hear it, act upon it, improve their service, and keep their customers loyal and happy. With Kampyle's know-how in the field of Feedback Analytics, the Kampyle software application now also allows software providers to benefit from the world of Feedback Analytics, giving them the insights and information necessary to maintain a stable, satisfied customer base and helping them understand their users and their needs.

Asking the users to provide feedback at these critical points gives the software provider access to critical information about his users and his product, in order to answer simple questions that all software providers ask: "Where, why, and how many users abort the installation or uninstall my software?". The Software Installation Feedback Analytics application operates on the same formula as its predecessor, Website Feedback Analytics, and in which Kampyle firmly believes: allowing software providers to put the pieces of the puzzle together by combining the 'WHAT' with the 'WHY':

- WHAT are your users doing: how many uninstalls and installation cancellations
 have the users performed, as well as where in the installation process do they tend
 to abort
- WHY are they doing it learn why your users do what they do, based on their own feedback.



This application is a great way for the software provider to win back the trust and loyalty of those users, while understanding their specific needs and reduce the loss of additional users. Kampyle can help the software provider realize, for example, that many of his users cancel the installation process in the 3rd step of the installation procedure, while at the same time reporting in the feedback form that this step of the installation generates errors. With this insight in hand, the software provider, can then drill down and see that all these users have the same Operating System. In such a case, fixing an OS support problem will result in less installation cancellations, while informing those users that reported the feedback that the problem has been fixed could regain the trust of lost customers.

Implementation

Implementing Software Installation Feedback Analytics for your software is quick and simple. It consists of adding a call to open a browser with a landing page's URL to your software's code. After implementation, software users that decide to uninstall the software, or choose to cancel the software's installation mid-process, will be taken to the landing page, where they will be asked to provide feedback on the software or its installation process. Users will also be able to provide their email if they wish to follow up on their feedback. As in previous Kampyle applications, the clients will be able to customize feedback forms as well as the landing page to meet their needs, brand, standards and goals.

This exciting new addition to Kampyle is a further step towards reinforcing Kampyle's position as the leading vendor of Feedback Analytics, and one of many additional steps to come. We are convinced that software providers of all kinds and sizes will greatly benefit from this great product.

To register to this new service, click here.

(If you have any questions on the Kampyle for Software application, or on any other subject, please write us at support@kampyle.com, and we will respond promptly.)

Improved Inbox Release

09.07.2008 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u> | Author: <u>Kampyle | No Comments</u> »

The Kampyle team is happy to announce the release of the new inbox, upgraded and improved based on the feedback that we've received from our clients.

The inbox has been carefully designed to be easier to use, more intuitive and time saving.

What's New?

New Inbox View:

In order to make the Inbox easier to read, manage and respond to large amounts of feedback we have changed the old design. You will find that there is only one view in the Inbox. When selecting a feedback item it will not open a new view at the bottom of the page as it used to be. From today it is much easier to view information regarding specific feedback items and selected items:

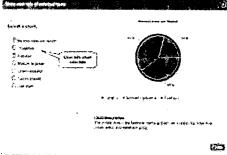
No more automatic grouping: the new inbox gives you the ability to find feedback items that are similar in parameters you care about! As explained in the sections below, you will find that with the new inbox, you can now actively search and find feedback items coming from the same user, the same URL, the same categories as well as other parameters.

One click Feedback: In the new inbox, feedback items are easy to access, in just one click. You can now view all the details of a feedback item or several selected items in one click. You can select your own view: choose Expand All or Collapse All to view the

Inbox in the way that is most convenient for you.

Adjustable row view: Management of large quantities of feedback requires a greater degree of control of the viewed data. We have added the possibility to control the number of feedback items displayed at once. Using the new option "Show rows", you can select between views of: 10, 25, 50 or 100 items in a page view.

Read / Unread marking: In the new inbox, users have full control of which feedback items are displayed as read or unread. This new addition has been requested to allow for a more efficient separation and identification of new and old feedback.



Comparative User Information: Though User Information has been available on Kampyle for a while, it can now be used comparatively: the new inbox allows you to view and compare the User Info for any number of feedback items you select, in one user-friendly view.

New Functionalities:

Flagging: The possibility of marking feedback items for the purpose of feedback prioritizing and management is now available. High priority feedback can now be marked using flags.

More Actions: with this new list of actions you are able to select any amount of feedback items and act on them by selecting one of the available options such as:

Expand – expands all the selected feedback items and allows you to view the feedback item's information in a quick and easy way.

Explore User Info – This new option allows you to select specific feedback items and compare their user information: browser name and version, IP location, Screen resolution and much more interesting info.

Show Items with same URL – allows you to find feedback items submitted on the same page of your site.

Show items from this user – View all the feedback items coming from selected users.

New Select Options: use the select options when seeking to get a quick view of specific feedback items. The select options include: All, None, Read, Unread, Flagged and Unflagged.



Reply to users: We have added the ability to view the users' email addresses and to add or delete email recipients when replying to feedback. Furthermore, you are now able to send yourself a copy of any email too.

Feedback search (Coming soon): A search bar will be added to the inbox, in order to allow our users to quickly find what they are looking for with free-text feedback search.

We are sure you will find the new inbox highly effective and helpful. As always, we would be very happy to receive your comments and suggestions about this latest development, so send us your feedback!

The entire Kampyle team would like to thank our users for all the valuable feedback that they have provided us over time. We intend to continue proving to them that we listen to their needs and suggestions.

To register on Kampyle, click here.

If you have any questions on the new inbox, or on any other subject, please write us at support@kampyle.com, and we will respond promptly.

Google Analytics Integration: Kampyle raises your Google Analytics to a new level

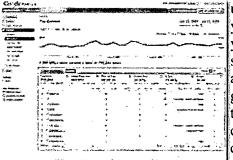
07.28.2008 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u>, <u>Partnerships</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | <u>6 Comments</u> »

We are happy to announce the launch of our brand new innovative service: Google Analytics Integration. This new service integrates Kampyle's Feedback Analytics data and Google Analytics' Service into one view, allowing you, all our clients, to receive Kampyle's analyzed feedback data directly in Google Analytic's interface.

Company of the control of the contro

Kampyle's Google Analytics integration allows you to know WHAT your users do on your site, as well as WHY they do it. Combining these two different data sources into one view on Google Analytics allows for a holistic and powerful insight into the online customer experience, giving you a better understanding of your online customers and increasing customer satisfaction and revenues. You can now learn how many of your users abandoned your shopping cart, catalog or homepage, as well as understand WHY they did so. Stop guessing and start reading the feedback they gave at those points.

The Kampyle 'Google Analytics Integration' is an exceptional way of getting to know your users' needs on both the general view and for more targeted needs. By being able to monitor the number of feedbacks submitted, the



user satisfaction grade and main issues reported on your site, all on your Google Analytics Dashboard, you are given a general overview of where you stand with your users. At the same time, you'll be able to view the number of feedbacks, the average grade, and the most reported feedback, at a more targeted level, for each page on your website. You can access additional information on that page by clicking on the Kampyle button that will redirect you to your account on Kampyle to view specific

feedbacks per page. Kampyle 'Google Analytics Integration' feature is a great new way in which Kampyle allows you to increase your customers' satisfaction, site conversion rates and revenues.

TechCrunch

TechCrunch has just published an article about this exciting latest addition on Kampyle - Read the <u>TechCrunch</u> article here.

Implementation is simple and easy. All you have to do is go to the Partners Setting section in 'Administration' (in the left navigation menu). Once there, simply enable Google Analytics Integration by marking the indicated check-box. You are then required to download the necessary Firefox extension, and that's it! The Partners Settings page contains detailed instructions that will guide you through each and every stage, allowing you to implement the feature and have it up and running in no time!

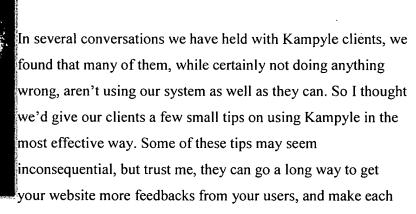
If you already have a Kampyle account, enable Google Analytics integration by <u>clicking</u> <u>here</u>.

If you don't own a Kampyle account yet, click here to register!

Kampyle Tips and Tricks

06.24.2008 | Posted in Feedback Analytics, Feedback Form Features, Kampyle Features,

Tips and Advice | Author: Kampyle | No Comments »



feedback more valuable to you.

Choosing the right button

"Location, Location, Location" as they say in the Real Estate business. Place your button in an area of your website that contains the small amounts of information, yet highly visible. For instance, if your site contains a major menu on the top left side (like Kampyle.com does), place your button in the inverse location: the bottom right side (like Kampyle.com does). You shouldn't make the feedback button the centerpiece of your website, but you should make it clear to your users that you are very interested in them clicking on that little button.

Button on every page

Installing the feedback button on your homepage just isn't enough. Make sure that the feedback button appears in every page in your website for which you are interested in receiving feedback. Don't expect your users to click 3 times "back" just to get to the page in which they remember they saw a feedback button.

Push mechanism

Sometimes waiting for feedback just isn't enough. Using the JS Push Mechanism allows you to ask your users to leave feedback just before they leave your site (and possibly giving you important insight as to why they are leaving...). The Push Mechanism also has the advantage of prompting your users to leave their general impressions of your site, as opposed to allowing them to point out specific issues. This will allow you to get a different and very useful type of feedback. For more information click here.

Customize

Customize your Feedback Form! Make it relevant specifically to your site, and even to the page it is in. Feedback Form Customization allows you to ask your users the right questions, the answers to which are important to you. Your users will be much more likely to provide useful feedback if the feedback categories and sub categories are well suited to your website. In addition, you can let your users participate in your website's development process: did you add a new feature to your site? Add a category on the subject to see how your users feel about it! Customizing your feedback form is not only easy and quick., but also a highly effective tool. For more information click here.

I hope you'll find these tips effective and useful. If you need any additional advice on using Kampyle, please write us to support@kampyle.com, and we'll be glad to help. You'll also find more useful tips and instructions in out Forum. See you there!

Kampyle is partnering up with Nuconomy

06.24.2008 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u>, <u>Partnerships</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | <u>No Comments</u> »



In the <u>previous</u> post we have told you about Kampyle's Web Analitics Data Integration feature, which consists of a mutually beneficial combination of Feedback Analytics data with web analytics data. As we have promised to update you on all our new partnerships, here it is: we are very happy to announce that we have recently joined forces with Nuconomy, a great web analytics company. Nuconomy, a leading web analytics vendor, enables its customers to measure user engagement on their sites, helping you understand your users' activities and their interaction with the various features of your site. This great combination between Kampyle's and Nuconomy's sets of data takes your site's customer service to a new level. For example- Nuconomy's tools allow website owners to clearly define their site's most important users based on certain simple parameters. By combining both our sets of data, when your site receives a feedback, Kampyle can now to notify you not only that you have received a feedback, but also that you have received a feedback from your most important user. This capability can be of invaluable benefit, since it allows you, the website owner, to identify the feedback, and give the required attention and priority to your most loyal clients. Such a level of customer service is surely a step in the right direction on the way to higher conversion rates and customer satisfaction. Using the feature is easy: you will first need to register with Nuconomy. Then, sign in to Kampyle and select Nuconomy in the appropriate check-box of the partner setting page on your Kampyle account.

We hope to see many of you enjoying Kampyle's new partnership with Nuconomy.

If you have any questions on the implementation of Nuconomy and Kampyle's data integration partnership or any other subject, please write us at support@kampyle.com, and we will respond promptly.

Complete The Feedback Loop: Exclusive Interview With Kampyle's CEO on VC Cafe

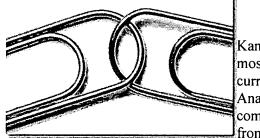
06.24.2008 | Posted in Feedback Analytics | Author: Kampyle | No Comments »

Eze Vidra from VC Cafe has recently published an interesting interview with Kampyle CEO and co-founder Ariel Finkelstein. The article is entitled "Complete the Feedback Loop: Exclusive interview with Kampyle's CEO". The interview contains many interesting details about Kampyle's past, present and Future. Here's an excerpt:

"Why are users leaving your site? Why are they leaving full shopping carts and going else where? Is there something wrong with your fonts and Firefox 3 beta 5? Those are questions that many site owners ask themselves daily. Until recently, there were not too many tools available to extract that kind of insight, but Israel-based Kampyle is changing that. A couple of months ago, Kampyle introduced a free, customizable feedback platform for site owners. VC Cafe tries the product and takes a deeper look in a long distance talk with Ariel Finkelstein, Kampyle's CEO." (Click here

WHAT users do and WHY - Integration with Web Analytics

06.24.2008 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u>, <u>Partnerships</u> | Author: <u>Kampyle | No Comments »</u>



to read the full article).

Kampyle always strives to bring its customers the most powerful and innovative services. We are currently working on combining our Feedback Analytics data with web analytics data. This unique combination will enable our customers to benefit from the best of both worlds: the user-subjective

data coming from the on-line feedback reported by actual website users, as well as the user-objective data coming from Web analytics.

Web analytics tools tell you where your users came from and what they did on your site (e.g.: many shopping carts mid-transaction abandonments,). Kampyle, the Feedback analytics platform, tells you what users say when they do it (why they abandoned). We intend to bring our customers a White Labeled solution: You tell us which web analytics service you are working with, and we will combine the data. Kampyle's vision is to be able to provide its customers with full Web Analytics Integration with the web's most important Web Analytics vendors, and we have already started to work with several web analytics companies.

Adding Web Analytics Integration to your Kampyle account is easy. You are simply required to select your Web Analytics vendor from a list. You can do this very simply in the Kampyle Management Application: go to the Partners Setting section in the Administration tab and select the vendor you work with. In the coming posts and newsletters we will make sure to update you on the latest Web Analytics Integration developments, and inform you of each web analytics partner that joins our service.

If you have any questions on Web Analytics Data Integration on Kampyle, or on any other subject, please write us at subject, please writ

Know Your users - User Integration

06.24.2008 | Posted in <u>Feedback Analytics</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | <u>No Comments</u> »

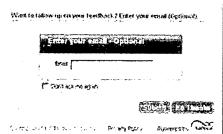
Tags: integration, UI, User integration

A new and important feature has been added to Kampyle lately. This feature will allow website owners to get the most out of their feedbacks, while giving more to their users: "Closing the Feedback Loop".

We have recently received recurring feedback from several clients, outlining what really matters to many website owners: getting feedback from their most important customers, as well as being able to get back to them. For a website owner, the ability to receive feedback is crucial, but knowing who the feedback is from and being able to respond to it is equally so. There is a great deal of difference between different types of customers. In the same way, there can be great differences in the meaning and repercussions of their Feedback. That is why the ability to know more about the users who submitted feedbacks

would be a great analytics tool, and that is what User

Integration is!



Kampyle has several ways of responding to that need. The first way is to ask each user that submits a feedback to leave his e-mail before submitting his feedback. Sending the e-mail address, is, of course

optional. If a user decides not to submit his e-mail address, his feedback will be registered as a "Guest" feedback. If he decides to submit, his e-mail will be available to the website owner.

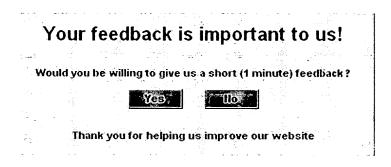
With User Integration, users that are logged in to your website are automatically recognized by Kampyle. In this way, when your users provide feedback while logged in to your website, Kampyle can let you know that feedback was submitted by one of your own users. You will then not only be able to give the feedback the required attention, but you will also be able to contact your client, informing him of the status of his feedback: that's "Closing the Feedback Loop"!



Obviously, Kampyle lets you choose exactly which information you would like to share, so as not to violate your users' privacy. You configure what information is sent and how! Implementation of User Integration is simple, quick and easy: no more than a few minutes of work. So if you are interested in knowing what your most important and loyal users think of your website, visit our <u>forum</u> and get all the information you need. If you require any assistance to set up the User Integration feature, or on any other subject, contact us at <u>support@kampyle.com</u>.

Actively ask for feedback - "Push" Mechanism

The Kampyle team has been putting a lot of focus on improving the quality of the feedbacks that website owners receive from their users. We have now decided to focus on another angle which has important repercussions for you, the website owner: quantity. As with many other things in life, in the case of quality user feedback – more is better. The Kampyle Feedback button gets the job done as far as allowing users to submit their feedback at any given point in your website, when they have a specific feedback. But not all users will encounter a situation that compels them to click the button and submit feedback. So how can you get your users to submit more feedback, letting you improve your site to suite their needs? Simply ask them for it! We've created a feature that allows you to prompt a certain percentage of your users to leave a feedback before they leave your site: a kind of "push mechanism".



As usual in Kampyle, you decide how, when and where. All you have to do is create a feedback form instance in the Customization Wizard, and in the last page, choose how often you would like the system to ask the users to leave feedback before they leave the page. We have found that many of our clients chose to implement the Push Mechanism with different percentages, depending on the page: higher percentages in critical areas such as shopping carts and download pages, and lower percentages for pages of lesser priority.

After choosing the required percentage, a section of Javascript code will appear: paste the code section into you website's code as instructed in the wizard, and that's it!

Obviously, we're not out to annoy your users...only the chosen percentage of them will be asked to submit a feedback, and the ones that are asked are only asked once.

Using Kampyle's push mechanism is a great way to receive more feedbacks. Its effectiveness is proven: Kampyle clients that use the push mechanism receive substantially larger amounts of feedback.

So what are you waiting for? Get the push mechanism for your website now!

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<u>Listen to your users in 60 languages - Feedback Form</u> <u>Translation</u>

06.24.2008 | Posted in Feedback Analytics, Feedback Form Features, Kampyle Features, Tips and Advice | Author: Kampyle | No Comments »

Tags: multilingual, translation

In today's world, Internet sites of all kinds must, increasingly, be able to provide services for clients from all corners of the world. Implementing this insight ourselves, Kampyle can now offer its clients the ability to do the same. If your site's content is in one language, why should your Feedback Form be in another? You can now translate any given Feedback Form Instance to over 60 languages. Kampyle will remember your translation, thereby assisting you in the creation and translation of future Feedback Form instances. Is your website multi-lingual? Use the Feedback Form Translation feature to make sure that your users can access a feedback form in each page of your site, in the

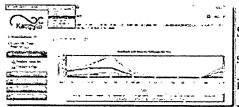
specific page's language!



The Translation feature was designed so that translated categories can still be identified by Kampyle as the original-language categories,

allowing you to view them in the Feedback Inbox in a single language of your choosing: in effect, the original and the translated feedback forms are the same instance.

More than just receive feedbacks, Kampyle gives you the ability to manage them. An important tool in that aspect is the Instance Filter, which allows you to filter your feedback results by feedback form instance.



Some of our clients who employ multi-lingual support centers have created a feedback form instance for each language, then use the Instance Filter to allow each support team to only view

feedbacks in their relevant language. You can also use the Feedback by Page section to view feedbacks sorted by the pages of your website in which they were submitted. Kampyle is all about giving your users the opportunity to voice their opinion, and giving you, the website owner, a powerful tool to hear it as well as respond to it: "Closing the feedback loop". The new Feedback Form Customization and Translation Features help us in achieving just that, and I am sure that all our clients can greatly benefit from them.

Translate your Feedback Form by logging in to Kampyle, then proceed to the Management Application > Administration > Feedback Form Customization, and press the link 'Translate' next to the relevant Feedback Form instance.

Customize Your Feedback Form!

06.22.2008 | Posted in <u>Feedback Analytics</u>, <u>Feedback Form Features</u>, <u>Kampyle Features</u>, <u>Tips and Advice</u> | Author: <u>Kampyle</u> | <u>2 Comments</u> »
Tags: , customization, customize

Hello there Kampyle users,

It's been quite hectic here at Kampyle lately, and many things have changed. A lot of website owners have been joining us, and are now using Kampyle on a daily basis. Meanwhile, we have been working very hard to incorporate new and exciting features on Kampyle, as well as to 'fine tune' some existing functionalities.

Unfortunately, as a result we haven't had time to update the blog on a regular basis for a while, but that is about to change. We thought we would restart our blog with a series of posts on Kampyle's newest features, keeping you, our users, up to date on the latest changes and additions. We will publish a new post every few days, each time on another Kampyle functionality. We will start with the present post on Feedback Form Customization, followed by posts on Feedback Form Translation, User Integration and Push Mechanism. We hope that you will enjoy and benefit from them.

Feedback Form Customization

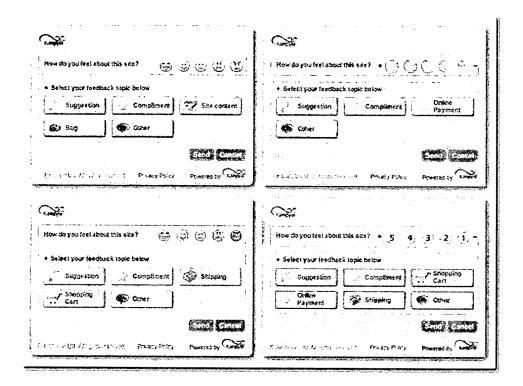
One of the most important features we have added lately is the Feedback Form Customization option, which allows our users to create a feedback form that is 'tailored' to their specific needs. The Customization option is one of the things that make Kampyle stand out as a feedback Analytics Platform among other services available on the net. Surveys and polls services can go a long way, but Kampyle is about more than just information; it's about comunication with your clients. Now, with the Customization feature, you can get the most relevant feedbacks from your clients, view and manage them in the way that suits you best, and notify your customers of the actions taken.

While working with our users, we have come to understand that since every website naturally targets a specific audience, it would only make sense that every website owner should want feedback on specific topics and areas of his site. It is this realization that drove us to develop a tool that allows them to do just that! As a Kampyle user, you can now create a feedback form that looks and feels just the way you need it to: choose the colors, choose the icons, choose the feedback button that matches your users, your site, and your web page.

More importantly, the customization feature allows you to create feedback categories and sub-categories that correspond exactly to your web site's user's needs. Tailoring the Feedback Form to your specific needs is an important step towards receiving better, high quality feedbacks as well as managing them with greater efficiency.

We've already received some great feedback from our users. Several e-commerce websites have told us that the Customization feature is a great way to pinpoint and solve problems reported by users, on the spot and where it counts. Some of them created

separate feedback forms for the homepage, the product catalogue pages, and the shopping cart page. This opens the possibility to create fitting categories that address issues regarding each section specifically, enducing the users to submit their reactions. In this way, they were able to look for, and find some answers to their site's most painful questions: "why do users leave shopping carts mid-purchase?", and "what makes users decide to stop the registration process?" are some prominent examples.



The Feedback Form Customization feature has a real impact on the feedback you get. Many of our users have told us how much they are benefiting from the possibility of ceating a specific feedback form for every section of their site. All in all, Feedback Form Customization is a tool that will help you raise customer satisfaction and get higher conversion rates. We hope that many more will make good use of these new possibilities.

Check out the feedback form Customization feature in the Administration menu, and create the feedback forms that you need.

If you haven't joined Kampyle yet, what are you waiting for? Click here, It's free!

Enjoy this important addition to our site, and send us your feedback!

Welcome to the Kampyle Blog!

05.15.2008 | Posted in Feedback Analytics | Author: Kampyle | No Comments »

Welcome to our Blog. We are really excited about our new service going out 'into the world'. During the past few months the Kampyle team has been working day and night in order to develop the most sophisticated Feedback Analytics Platform there is on the web-We hope you join and find that you agree with this statement. We know that there is still a long road ahead of us but we believe that the Kampyle Feedback Analytics Platform is ready for the challenge and full of great surprises that justifies our claim.

We have started our Closed Beta Launch with a great post about Kampyle on <u>TechCrunch</u>- thanks Roi. Many new companies are already using Kampyle and we hope that all are happy with the service.

If you have not already done so, we invite you to register on Kampyle to start you way in the Feedback Analytics new world. There is no cost, and it takes only a minute to join. Register Today.

Here on the Blog we will publish updates about Kampyle, new features and many more interesting stuff - stay tuned! We hope you will all enjoy using Kampyle and would love to hear your feedback.

Ariel

KAMPYLE INTEGRATES WITH GOOGLE ANALYTICS TO ANSWER WHY YOUR WEBSITE VISITORS DO WHAT THEY DO

With web analytics solutions answering the 'Who', 'What', 'Where' and 'When' questions of website users' behavior, Kampyle provides actionable feedback in real-time that answers the 'Why' question

Ramat Gan, Israel, June 30, 2009 – How effective is knowing that a user from California referred from Bing abandoned their shopping cart with \$283 of merchandise after visiting 12 web pages over 6 minutes if you have no clue why?

According to John Lovett, Senior Analyst covering web analytics at Forrester Research, "the problem [with web analytics] was that the complexity and inability to take action on the data largely inhibited success."

The Kampyle – Google Web Analytics integration, which we are announcing today, solves the challenges associated with web analytics while providing the only website feedback solution fully integrated with Google Analytics API.

Kampyle, the pioneer of online feedback analytics, enables websites to collect, analyze, manage, act on and respond to user feedback in real-time through the company's feedback forms. Kampyle is a Software as a Service (SaaS) solution which can be implemented onto any website in minutes and enables gathering and analyzing actionable, feedback from users. To close the feedback loop, Kampyle includes the option to respond directly to a user's feedback.

The Kampyle – Google Analytics Integration enables website owners to add business critical information alongside their website analytics: users' feedback. Now, website owners can not only measure website activity, as presented through Google Analytics, but they can also see what the users are saying about these website activities in real-time. Kampyle facilitates tracking the number of feedbacks submitted and the grade showing user satisfaction for every web page, product, service or activity, all in the Kampyle interface.

"Merging the qualitative data of products such as Kampyle with the quantitative richness of Google Analytics is a powerful combination that is just waiting to be exploited," said Brian Clifton, internationally recognized web analytics expert and author of the book 'Advanced Web Metrics with Google Analytics'.

Kampyle customers are able to get a better understanding of their user's behavior, improve usability, customer satisfaction and close more sales immediately via feedback and alerts. For example, when HostelBookers.com relaunched their website, Kampyle integrated with Google Analytics "enabled us to immediately resolve issues based on instant <u>customer feedback</u>," said Kerry Harding, User Experience Manager at HostelBookers.com (<u>www.hostelbookers.com</u>). "Kampyle helps us to ensure that we meet our customers' needs, keep our priorities focused, our conversion rates high and our users happy and satisfied!"

To see the Kampyle – Google Analytics integration for yourself, please click here.

What is Feedback Analytics?

Feedback analytics is the collection, analysis, management and response to feedback from users of any interactive product or service. By bringing the customer's voice to the table as immediately actionable business metrics, feedback analytics enables improving revenue, conversions, usage and user experience. The full value of feedback analytics to any business can be derived from integration with almost any business application, including web analytics, CRM, bug tracking, project management and many more.

"We're excited to integrate our Feedback analytics solution with Google Analytics, the most utilized website analytics offering in the world," said Kampyle CEO and co-founder Ariel Finkelstein. "Beyond this partnership, Kampyle will be announcing integrations with other leading Web Analytics offerings, as well as other business analysis solutions because only feedback analytics can bring the customer's voice to the table as immediately actionable business metrics."

About Kampyle

Kampyle is the pioneer of online feedback analytics, the real-time solution for collecting, analyzing, managing, acting on and responding to user feedback. The company's flagship product, Kampyle for Websites, is a feedback form integrated into any website in minutes, which enables gathering actionable, website, product, service, page or activity-specific feedback in real-time. Kampyle then facilitates feedback analysis through the company's interface, bringing the customer's voice to the table as immediately actionable business metrics. With many business analysis solutions answering the 'Who', 'What', 'Where', and 'When', only Kampyle answers the 'Why' question, resulting in improvement in revenue, conversions, usage and user experience that directly impact our clients' bottom line. For more information about Kampyle, please visit: www.kampyle.com.

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FOR IMMEDIATE RELEASE

Customer satisfaction is up 17% for Kampyle's Website Feedback Analytics customers in its first year.

Ramat-Gan, Israel, March 30th, 2009, Kampyle, the web's leading Feedback Analytics vendor, today marks the first anniversary since the launch of its flagship product, Website Feedback Analytics Service. With last year's launch of Website Feedback Analytics, Kampyle had pioneered the brand new and promising field of Feedback Analytics, putting online users' feedback in the spotlight. Only one year after the launch, thousands of websites are using feedback analytics as a way to improve customer satisfaction, and increase conversion and ROI. And these aren't just slogans - Kampyle feedback reports show that overall user satisfaction from websites using Kampyle has increased by 17% during the last year.

Growing at an impressive monthly rate of 30%, to date, Kampyle has served over 5 million feedback forms, and managed to collect and analyze feedback submitted by users in 191 countries. Website owners from over 100 countries are using Kampyle's feedback form in 18 languages. Kampyle's more than 10,000 customers have used this user generated feedback data to improve their websites. These improvements are reflected in the feedback received, as a dramatic decrease in reported bugs (over 27%) and a sharp increase in positive feedback (30%) is noticed.

But the numbers only tell part of the story, Initially Kampyle faced the necessity to educate the industry about the importance and benefits of Feedback Analytics. The premise was clear: if you want to know why your users are leaving your site, why they are not finalizing purchases, why they are leaving shopping carts simply ask them. Perhaps Kampyle's greatest success was conveying this message to online businesses all over the web: "(We)...have been seeing some amazing results! Receiving instant customer feedback regarding specific areas of our site is priceless and has vastly increased our customer satisfaction" is what the folks at Biotivia.com had to say: "This product alone has allowed us to roll out a new version of our online store in record time and iron out any bugs easily and quickly! If you are a business owner, you NEED this service."

Although its clients already regard Kampyle as a "must-have" service, Kampyle says the new features will include feedback analytics services and functionalities that online businesses will come to regard as a cornerstone of communication with clients. "Kampyle is offering website owners a service that helps them make the most out of their website" says Ariel Finkelstein, founder and CEO at Kampyle: "Everything we've learned over the past year has served us to create a service that improves customer satisfaction, conversion rates and ROI in websites of all sizes. We're thrilled that our customers are seeing the results they expect, and happily, so are we".

About Kampyle:

Kampyle is a leading vendor of Feedback Analytics. Kampyle's services are designed to assist companies to measure and manage customer experience. Its cutting edge technology delivers Kampyle's customers a high quality Feedback Analytics Platform allowing them to easily collect, analyze and manage users' feedback and respond to their users feedback.

Contact Information

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Get your online retail business ready for the holidays with Kampyle Feedback Analytics

Heels.com, FloraQueen.com and many other Kampyle e-commerce customers, now use Feedback Analytics to get their website ready for the approaching winter holidays. Is your website ready? Kampyle helps you to find and correct your weaknesses, then win back your customers - just in time for the holiday season

Ramat-Gan, Israel, November 17, 2008 - With the holiday season in site, e-commerce retailers are beginning to prepare for the most important sales period of the year. These are times when more than ever, every sale counts and every customer matters. Constantly improving and listening to one's customers are key to maintain a loyal customer base, and to increase sales. Kampyle, the leading Feedback Analytics vendor helps e-commerce retailers achieve these goals, offering "Kampyle for Websites" - a brand new approach to holiday readiness. A solution based on user generated feedback, Kampyle is a fast and efficient way for retailers to get ready for winter holidays.

"Why are users leaving shopping carts?", "What can I do to increase conversion rates, as well as customer satisfaction and loyalty?". These questions are now of special interest to internet retailers, who understand the importance of being fully prepared for the holiday season. In the world of online retail, there is no such thing as "ready enough" for this time of the year: product search, product placement, and usability - these are issues with constant room for improvement that translates to revenue. Having no direct contact with the customer makes it difficult to find ones' most pressing weaknesses. Kampyle offers a solution for retailers who are looking to get their business prepared to operate at full capacity in time for the all important winter holiday season.

Kampyle helps online businesses collect and manage feedback from their users, in a way that allows them to learn their user's needs, improve their service, and increase customer satisfaction and loyalty, even in cases of large amounts of data. A unique combination of a Voice of Customer application's high level view, along with CRM capabilities that help to correct and improve one's service and get back to customers, Kampyle's service has gained considerable ground in the field of Feedback Analytics, and is now serving over 4,500 customers. "Kampyle.com feedback application is a must have for any online business that cares about its

customers. The feedback you learn is invaluable in your quest to create the best user experience" says Eric McCoy, Founder and CEO of Heels.com, and one of Kampyle's many satisfied customers.

Kampyle's impact is usually felt immediately. Website owners, who want to experience a substantial improvement in the shortest possible time, find it highly useful, as did Alex Dantart of FloraQueen.com:"The users should always have the final word! And we need to listen to their opinions and suggestions. Even though we have a customer service system for our clients, Kampyle provided an easy way for our clients to give feedback on the launch of our new web site, and express their needs quickly". A fully hosted solution, Kampyle can be implemented in minutes. Copying a short code to the website will have Kampyle up and running, so there are no implementation costs, and no need for technical skills.

"Kampyle's ability to quickly help improve websites while increasing customer loyalty and satisfaction at the same time is what makes it the perfect holiday readiness tool." says Kampyle VP Business Development and Co-Founder, Eran Savir. "Kampyle is an easy 'plug and play' service that can be up and running on any e-commerce site within minutes. Our customers gain instant access to their user's thoughts, improve, and then win them back. They feel the results within days."

Find out more about the Kampyle Online Feedback Analytics Platform on the company's website www.kampyle.com

About Kampyle:

Kampyle is a leading vendor of Feedback Analytics. Kampyle's services are designed to assist companies to measure and manage customer experience. Its cutting edge technology delivers Kampyle's customers a high quality Feedback Analytics Platform allowing them to easily collect, analyze and manage users feedback and respond to their users feedback.

Kampyle Ltd.

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Get instant access to your online users' thoughts-Kampyle is now available to everyone

Kampyle announces the end of its Closed Beta Phase and reveals interesting insights: out of the online customers submitting feedback, 73% will provide a detailed feedback, 56% would like to hear back from the website owner and are willing to submit their real email address!

Ramat-Gan, Israel, July 08 2008 - Kampyle, the pioneering vendor in the field of Feedback Analytics, has announced today the end of its Closed Beta Phase. In mid March this year Kampyle launched their Closed Beta, delivering a powerful Software as a Service (SaaS) platform to measure and manage website users' feedback on services, products and customer experience. Over 1000 new clients joined the Kampyle Feedback Analytics Service during its Closed Beta phase and many new exciting features were added to the Service. The Kampyle Feedback Analytics Service is now available to everyone on the company's website: www.kampyle.com

In today's belt-tightening times for the industry, one cannot disregard his online customers. More and more companies are turning to user-generated feedback as a way of increasing their customers' satisfaction and loyalty levels, as well as their sites' conversion rates. By using Kampyle, website owners are showing that they realize that 'hearing' your customers is not the same as 'listening' to them, and that their site's users are sensitive to this distinction. Kampyle CEO Ariel Finkelstein: "All sites, of all sizes and shapes, no matter what the profile of its users is, benefit from Kampyle. Our Closed Beta Phase has shown us that 73% of the users that submit feedback - submit detailed feedback, and that users expect to hear back from website owners regarding their feedback. Furthermore, we have found that with Kampyle, website owners respond better to feedback, and that feedback follow-ups have a huge impact on customer loyalty and satisfaction: it really works and our client's reactions prove it".

Results have been swift for many of Kampyle's clients: "Kampyle is a simplified efficient feedback process that works. With the easy "plug and play" system, we gained instant access to our users thoughts, allowing better response time and accuracy. Through Kampyle we have a real dialogue with our audience" says Shawn Stein from Aniboom. With the ending of Kampyle's Closed Beta, Ariel Finkelstein welcomes this change in the perception of user generated feedback: "I think website owners are now beginning to understand the importance of closing the

feedback loop, that is, encouraging your users to submit feedback, reviewing it, then replying to it with a status update. Kampyle's job is to make this easy".

Kampyle offers its clients the following main features:

Simple Integration: Adding the Kampyle Feedback Form to a website is as simple as adding a link. There are no implementation costs. You can have the Kampyle service working on your site in 10 minutes.

Customization: Website Owners can create a Feedback Form that matches the "Look and Feel" of their site: choose the colors, the logo, the categories and sub-categories, and make the Feedback Form their own.

Translation to over 60 languages: If your site's content is in one language, why should your Feedback Form be in another? Website owners can now translate any given Feedback Form Instance to over 60 languages.

Actively asking for feedback from online users: If a user is abandoning the shopping cart, why not ask him why is he leaving? This feature allows website owners to prompt a certain percentage of their users to submit a feedback before they leave the webpage.

Feedback Management: Kampyle's Feedback Management system allows website owners to view feedbacks in a simple and easy to use interface, grouping similar items together, and thus saving you valuable time and effort.

Find out more about the Kampyle Online Feedback Analytics Management Platform at the company's website www.kampyle.com

About Kampyle:

Kampyle is a leading vendor of Feedback Analytics Management Services. Kampyle's services are designed to assist companies to measure and manage customer experience. Its cutting edge technology delivers Kampyle's customers a high quality Feedback Analytics Management Platform allowing them to easily collect, analyze and mange users feedback and respond to their users feedback.

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The Next Generation of Online Feedback Analytics Now Available for All Websites!

Ramat-Gan, Israel, March 11, 2008 - Kampyle, a leading vendor of Online Feedback Analytics, is announcing the launch of its Feedback Analytics Platform, delivering a powerful Software as a Service (SaaS) platform to measure and manage website users' feedback on services, products and customer experience. Kampyle is currently operating in a Closed Beta mode, to request an invitation website owners are required to register at the company's website: http://www.kampyle.com/owner_public/?page=owner_registration

With this launch Kampyle is delivering the Next Generation of Online Feedback Analytics to website owners. Kampyle's innovative technology enables website owners to collect, analyze and manage their website user's feedback. Kampyle's solution is delivered as SaaS, enabling website owner to manage and measure the customer web experience on their website.

"All website owners face the same issue: How can I know what my website users really think about my site, products, services etc.? And why are they behaving the way they do on my site?" said Ariel Finkelstein, CEO and Co-Founder "you can find many Feedback Forms on websites today. Either they are emails or a different page on the site with many annoying mandatory fields. The main issues Website Owners face are only raised when they start receiving the feedback. Then they discover that the most important thing is to have a powerful management system that will analyze the volume of data, allow them to manage the feedback and get back to their users in a quick and simple way. Kampyle is offering today this service to all website owners and opens up a new window to better web customer experience measurement, management and service."

Simple Integration: Adding the Kampyle Feedback Form to a website is as simple as adding a link. There are no implementation costs!

The easy integration is enabled due to the application residing outside of Kampyle's customer's website IT infrastructure.

Customization (coming soon): This great new addition to the Kampyle Feedback Form will allow Kampyle's customers to change the "look and feel" of the feedback form to match their website needs and design. Furthermore, the customization will include the ability to modify the Feedback Forms: Color, Questions, Categories, Sub Categories, Languages and many more additions to the form. The highlight of the Kampyle Feedback Form Customization is its flexibility, allowing the creation and management of different feedback forms for each page of Kampyle's customer's websites!

Making Customer Feedback manageable and actionable

The Kampyle's sophisticated analytic engine is focused on reducing human work. Similar feedbacks are grouped into one group allowing the management of the same feedback submitted from different users in one view. With the Feedback Analytics Dashboard Kampyle's customers view the high level of their website customer experience. The Feedback Analytics Dashboard prioritizes the feedback issues and proposes possible causes to allow quick and smart decision making.

Listen and respond to your online customers

Kampyle believes that end users are expecting not only to be heard but also responded to. Kampyle enables website owners to get customer loyalty by responding to their feedback. By using Kampyle website owners can quickly respond to a group of users who gave the same feedback on an issue in one click.

Find out more about the Kampyle Online Feedback Analytics Management Platform at the company's website www.kampyle.com

About Kampyle

Kampyle is a leading vendor of Feedback Analytics Management Services. Kampyle's services are designed to assist companies to measure and manage customer experience.

Its leading edge technology delivers Kampyle's customers a high quality Feedback Analytics Management Platform allowing them to easily collect, analyze and mange users feedback and respond to their users feedback.

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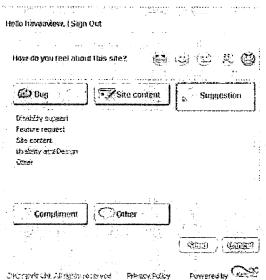
Kampyle Closes The Feedback Loop

March 19, 2008

One of the key ingredients to success on the Web is rapid iteration, and to do so, eliciting user feedback is a must. As we know, TechCrunch is a breeding ground for avid beta testers keen to provide input and suggestions. Yet, more often than not, when we do offer feedback to a site all we receive in return is an auto-reply, thank-you email. When was the last time you submitted feedback to a site that was then followed up with an actual acknowledgment that the bug was fixed or the feature integrated? My guess, not very often.

Kampyle—yet another Yossi Vardi startup from Israel—has developed a feedback management platform aimed at assisting site owners better manage this feedback loop and, along the way, increase customer loyalty and satisfaction. The underlying premise here being that users expect not only to be heard, but also responded to. This is especially true when providing feedback on services, products or customer experiences. Sites that manage their feedback right end up with deeper customer engagement, lower shopping cart abandonment, and better usability.

There are four moving parts in Kampyle's feedback analysis platform:



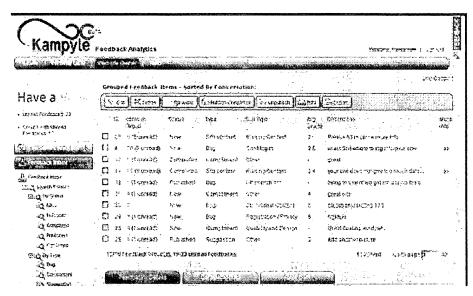
1. Collection: A feedback collection form (see screenshot on right) is launched through buttons scattered across a site. Kampyle will roll out advanced customization options throughout the coming weeks.

- 2. Analysis: Kampyle provides user feedback along with contextual data such as screen resolution, browser type, operating system, etc. Slicing and grouping functionality delivers a greater understanding of why an issue occurred, which ultimately translates into what to do about it.
- 3. Management: Data and suggested corrective actions are arranged in intuitive dashboards. Data is exportable to XML & Excel. Nothing much to write home about here.

4. Action: CRM-like functionality completes the feedback loop by allowing site owners to inform groups and individual users of the corrective action they have taken. The notification even includes a link to where the fix was made and offers a thumbs-up/down rating to further express satisfaction.

All-in-all a wide variety of companies can benefit from a service such as Kampyle's, which is bridging the gap between CRM and site-side analytics. Extending the CRM functionality to piggyback on full-blown CRM platforms such as SalesForce, SugarCRM, and even Zoho would go a long way in popularizing the service.

Kamplye is still in closed beta so pricing is yet to be established, but once the service is commercially available 250 TechCrunch readers will get their first month free. Sign-up here to get on the list.



CrunchBase Information Kampyle Information provided by CrunchBase



Case Study - P1000.co.il

"Thanks to Kampyle all problems of an immediate nature were detected, solved and there has been a clear, localized increase in conversion rates"



- · Industry: e-commerce
- Using Kampyle for: 4 months
- · # of Monthly Page Views: 10M
- 6000 Products
- For more information: www.p1000.co.il

Many purchase cancellation requests. Website navigation problems causing users not to find what they were looking for

Management focus on Feedback collected by Kampyle in the first few weeks. Then changing the usage to routine customer service mode

Immediate changes were made on the website.
Other problems have been identified and added to the development plan

About the company

P1000 is one of Israel's leading shopping sites, with over 9 years experience in the market. It offers over 6000 products, out of 182 categories. The site conducts sales through auctions, group sales, as well as by "reserved price". Nowadays, the company runs 2 sites: p1000.co.il and Ynet-shops.co.il. It enjoys around 9.5 million views a month, generated by over 50,000 visitors a day. P1000's parent company is Smile, dually traded (Nasdaq and Tel- Aviv) as IGLD.



The Problem

P1000's conversion is higher than the market average, and stable. But in a business in which there is no direct, personal contact with your client, how will you know what you are doing right and what you are doing wrong? How can you learn how to perform better? There are tools that serve to monitor the transactions on the website, but no way to understand WHY users behave the way they do. At the same time, there were clear signs that there was room for improvement: some users were requesting to cancel their purchases, while others supplied bids that were clearly higher than necessary.

The Solution

In the first weeks after implementing Kampyle, P1000 reviewed thousands of feedback items, with management focus, to better understand the problems. After this period, the main problems were identified and all problems of an immediate nature were solved. Work with Kampyle was then modified to routine-mode or customer service. The website manager now goes over all feedback items, responds (and reacts) to them. The manager then issues a report with the appropriate action items sent to the relevant people within the company.

Benefits and Results

Using Kampyle, P1000 discovered that there was some confusion among many users regarding the terms and conditions of one of the sales methods, leading to misunderstandings and many cancellation requests. P1000 were able to understand the root of the problem, while also discovering the simplicity and low-cost of the required fix. Purchase cancellations have decreased dramatically. In fact, "all problems of an immediate nature were detected, solved, and there has been a clear, localized increase in conversion rates". Said Dani Elovitch, E-commerce division manager at P1000. Moreover, P1000 now have a better understanding of the navigation problems causing users not to find products that they were looking for, as well as their users' needs and required modifications. P1000: "with Kampyle we can now begin to understand why our users behave the way they do on P1000.co.il".

For P1000, a "new communication channel with clients has been established", as problems, suggestions, and compliments began pouring in.

<u>Kampyle for Websites</u> - Allows website owners to listen and respond to their website users. Kampyle provides website owners with a management application that arranges the corrective actions required in a clear and proactive manner, even in cases of large amounts of data.

IPR2022-00316



Case Study - GetPrice.com.au

http://www.comparebroadband.com.au.

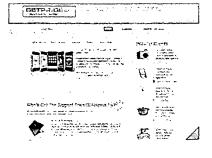
"Kampyle helped us to get a clear understanding of the needs and requirements of our users; the data of our recently conducted usability test was backed up by the user feedback collected by Kampyle. This information helped us to improve our website and provide our consumers with the best user experience possible."

GETPRICE!!!! Compare Before You Buy

- Industry: e-commerce
- Using Kampyle for: 4 months
- # of Monthly Page Views: 3.2M
- More than 600,000 products
- Compares products and prices from 400 online shops
- For more information: www.getprice.com.au

About the company

GetPrice is Australia's largest comparison shopping engine, allowing retailers to display their products in a way that is easy for consumers to compare, buy & save. It offers rich content such as buying guides, price history charts, user reviews and comparison tables. The www.getprice.com.au site receives over 3 million page impressions a month, generated by more than 1.5 million unique visitors. The company runs other websites, including www.shopferret.com.au and



The Problem

Users were experiencing troubles with the site's search options

GetPrice has long suspected that its users were experiencing troubles with the site's search options. Moreover, GetPrice's aim is to offer the consumer the best possible user experience on their website. Lacking direct contact with large numbers of users, diagnosing the problems accurately was a difficult task.

The Solution

Kampyle offered a very comprehensive insight into what users want

Using Kampyle, GetPrice analyzed hundreds of feedback items to better understand the users' problems, needs and requirements with regards to price comparison. Kampyle offered a very comprehensive insight into what users want. In addition, GetPrice conducted a usability test that showed identical results.

Benefits and Results

Identifying and improving the internal search is an essential issue, as searching and finding a requested product is the most important activity for **GetPrice users**

Using Kampyle, GetPrice were able to confirm and understand previously suspected problems with their internal search, as well as discover new difficulties that users were encountering. For example: the search filter functionality was difficult to use and therefore did not help the users to refine their search results. Identifying these issues was essential, as searching and finding a requested product is the most important activity for GetPrice users. Kampyle helped to uncover issues that could not have been observed in a usability test.

With Kampyle, GetPrice have been getting valuable functionality requests and suggestions that have given them a new insight into what their users are looking for. In addition, the possibility to get back to the users on their feedback has been helpful in improving customer relations.

Following this in-depth analysis, Kampyle feedback items are now reviewed and answered by the website manager on a daily basis, assisting GetPrice with its customer support and community-building efforts.

Kampyle for Websites - Allows website owners to listen and respond to their website users. Kampyle provides website owners with a management application that arranges the corrective actions required in a clear and proactive manner, even in cases of large amounts of data.

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Kampyle Developer API (Version 1.0)

Table of Contents	
Kampyle Feedback Export API	,
Example of PHP code	
API XML Example	
Output Descriptions	
Tables	
Table 1: API Keys and Descriptions	
Table 2: Output field descriptions	,

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P: +972-77-2033221



Kampyle Feedback Export API

By using Kampyle's developer API you will be able to export your feedback items received between specific dates.

Table 1: API Keys and Descriptions

Key	Mandatory (Y/N)	Description
\$key	Υ	Example usage: \$key="Kampyle_2_Ersd3DFwAly.html"
		Notes: To find your Kampyle Private Key, enter the
		management application and navigate to the Feedback Form Customization page.
		On the bottom of the page you will find your Private Key. Please note: Your Kampyle Private Key is case sensitive.
		Don't share others with this key.
\$site_code	Y	Example usage:
		\$site_code="9232342"
		The site_code can be found in the embed URL code (the code which you copy paste from Kampyle).
\$from_date	Y	Example usage: \$from_date=
		"2008-09-20 15:40:42" or just 2008-09-20
		From which date you want the report.
\$to_date	Y	Example usage: \$to_date ="2008-09-20 15:40:42" or just 2008- 09-20
		The date up to which you want the report.
\$gmt	N	Example usage: \$gmt=5
		Get all times and dates in GMT +5 timezone.

Important: Kampyle recommends running the API once a day, retrieving feedback from the last 24 hours, as this will ensure optimal performance. To do so, you should omit the *start_date* and *end_date* from the parameters you send.

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Page | 2



Example of PHP code

```
//To find your Kampyle Private Key, enter the management application and navigate to
the Feedback Form Customisation page.
//On the bottom of the page you will find your Private Key. Please note: Your Kampyle
Private Key is case sensitive.
//Don't share others with this key. Example of key=Kampyle 2 Ersd3DFwAly.html
$key="TODO";
//The site code can be found in the embed URL code (the code which you copy paste from
Kampyle). Example of site code="9232342"
$site_code="TODO";
//From which date you want the report. Example: "2008-09-20 15:40:42" or just 2008-09-
20
$from_date="TODO";
// The date up to which you want the report. Example : "2008-09-20 15:40:42" or just
2008-09-20
$to date="TODO";
// create a new cURL resource
$ch = curl init();
// set URL and other appropriate options
curl setopt ($ch, CURLOPT URL,
"http://www.kampyle.com/zlib off/export to xml file.php");
curl setopt($ch, CURLOPT HEADER, 0);
curl_setopt($ch, CURLOPT_POST, true);
$gmt=5; //Your time zone difference from GMT; E.g.: $gmt=5 for GMT+5
curl setopt ($ch, CURLOPT POSTFIELDS,
"key=$key&site_code=$site_code=&from date=$from date&to date=$to date&gmt=$gmt");
// grab URL and pass it to the browser
curl exec($ch);
// close dURL resource, and free up system resources
curl close($ch);
```

NOTE: To get cURL, go to http://curl.haxx.se/.

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Page | 3



API XML Example

```
<?xml version="1.0" encoding="UTF-8" ?>
 <root>
 <feedback>
 <feedback id>188</feedback id>
  <user name>important user</user name>
  <user email>important@gmail.com</user email>
  <description>I can't pay</description>
  <url>http://www.yoursite.com/payment</url>
  <creation_date>Feb 17, 09 10:32</creation_date>
  <pri>>1</pri>>
  <status>New</status>
  <grade>-</grade>
  <type>Payment</type>
  <sub_type>Can't finalize purchase</sub_type>
    </feedback>
- <feedback>
 <feedback id>187</feedback id>
  <user name>goodbuyer</user name>
  <user email>goodbuyer@gmail.com</user email>
  <description>Could't find the product</description>
  <url> http://www.yoursite.com/product_search</url>
  <creation date>Feb 17, 09 09:36</creation date>
  <pri>>1</pri>>
  <status>New</status>
  <grade>-</grade>
  <type>Search</type>
  <sub type>Search results</sub type>
    </feedback>
- <feedback>
  <feedback_id>186</feedback_id>
  <user name>Guest</user name>
  <user email />
  <description>You should consider changing the homepage layout.</description>
  <url> http://www.yoursite.com/homepage</url>
  <creation date>Feb 17, 09 09:35
  <pri>>1</pri>>
  <status>New</status>
  <grade>-</grade>
  <type>Suggestion</type>
  <sub_type>Feature request</sub_type>
    </feedback>
 <feedback>
  <feedback id>185</feedback id>
  <user name>bestcustomer</user name>
 <user email>bestcustomer@yahoo.com</user email>
  <description>I couldn't find enough information about the product, like its
    size</description>
  <url> http://www.yoursite.com//products</url>
  <creation date>Feb 17, 09 09:34
  <pri>>1</pri>>
  <status>New</status>
  <grade>-</grade>
  <type>Content</type>
  <sub type>Missing Content</sub type>
    </feedback>
    </root>
                                                                     E: sales@kampyle.com
```

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Page | 4

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Output Descriptions

Table 2: Output field descriptions

Field	Description				
<feedback_id></feedback_id>	Unique id number of a specific feedback item.				
<user_name></user_name>	Username of the user who submitted the feedback.				
<pre><user_email></user_email></pre>	Email of the user who submitted the feedback.				
<description></description>	The description submitted by the users in the feedback.				
<url></url>	The url in which the user has submitted the feedback.				
<pre><creation_date></creation_date></pre>	Date of creation of the feedback items, i.e.: feedback submission date.				
<prio></prio>	Feedback item's priority (low, medium, high)				
<status></status>	Feedback item's status (new, in progress, completed)				
<grade></grade>	The feedback grade, i.e.: the user's answer to the opening question, value between 1-5, when 1 is most negative and 5 the most positive.				
<type></type>	The category of the feedback item.				
<sub_type></sub_type>	The sub-category of the feedback item				

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Feedback Analytics

integn I Constantin Lagur

riones | Sender | Solutions | Confidency |

Welcome, Guest | Sign in

Registration - Website Feedback Analytics

Kampyle also offers advanced packages for websites who want to enjoy the full power of Kanipyle Feedback Analytics. You don't need to decide now. You can always choose to upgrade your free version in the future. Register now for our FREE version - a powerful service for websites who want to get feedback and improve.

Support Forum Contact Sales

Hew to Kampyle ■ Live Support ■ View Demo

User Information

kampyle_test_screen@kampyle.com * Full Name:

kampyle_test_screen@kampyle.com

* Email:

Company Information

* URL

http://kampyle_test_screen.kampyle.com

* Mandatory fields

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Page 68 of 161



Registration - Website Feedback Analytics

Welcome, Guest i Sign In

Please complete your regialization.	regiolitation.	Trought and Transferrent
User Information		Contact Sales
* Full Mame:	kampyle_test_screen@kampyle.com	Support Forum
★ Email:	Ranggie en sakkang kangik kan	
* Password	Musi ba et isan e crientetas fonç	
* Confirm Password:		1 Y
* Security Question:	What is your mother's maiden name?	t e eur
* Your Answer:	Curi Patresata Streat a 4d liuli ba	Duoj siest
Street Address 1:		
Street Address 2:		. ••
Country:	None	. 21
State/Province:	None 🔾	
Postal/ Zip code;		
* Phone;		-
Company Information		
★ Company Name:		nu.
* URL:	http://kampyle_test_screen.kampyle.com	
Additional Information	00	,
agree to the Term	☐ I agree to the Terms and Conditions for using Kampyle	
Subscribe to Kampyle's newsletter	pyle's newsletter	

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apprenting on the "Contact By" in the Kampyle webitte.
 Abbot Ue | Terms of Use | Privacy Policy | Coviect Ue | Size Map

Complete Count

* Mandatory fields





How do you feel about this site?











Select your feedback topic below



Виа



Site content



Suggestion

Select a relevant issue

Browser not supported

Can't log in

Disability enquiries

Site content

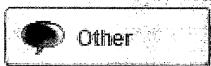
Registration / Privacy

Usability and Design

Objectionable Content

Other problem









Feedback Form by © Kampyle Ltd.

Privacy Policy



Want to follow up on your feedback? Enter your email (Optional)

Email:



Feedback Form by @ Kampyle Ltd.

Pricacy Policy





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Welcome, myfeedbackforyou@kampyle.com | Sign Out

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Unresd Feedback: 30 Feedback: 30 Feedback: 3000 Feedback:	Select the Feedback Form's language.	This will indicate to the system which language you use during this wizard in all places where you enter text. Once you've completed the wizard, you can translate your form to additional languages.
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	Select the grading Icons style:	Numbers
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ABOUT 55L CERTIFICATES



Line Sugged 1 Featumis

Feedback Coming from All Instances

Received <u>3</u>

Show data in English

Search Feedback | Q

3

Welcome, nryfeedbackforyou@kampyle.com | Sign Out

In order to help you collect the best data from your users, Kampyle enables you to determine which topics are relevant to your website and define them as Categories on the Feedback Design > Categories > Sub-Categories > Feedback Button → Get Embed Uni Define up to 6 Feedback categories Feedback Form Customization

Unread Feedback: 30

Form. You can use the Categories in order to help your users easily submit relevant feedback

you initiate, and that changes made to categories will affect them in other instances as well.

on your website. Please note that categories you create will appear in future instances that

Frederen apple FEHROLEGE Feedback Form

Add Category

(2)

Feedback Form Customization

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Up to 26 characters

Product info

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Up to 23 characters.

Suggestion

>

Up to 28 characters

Compliment

3

Other

5

Up to 28 cheracters

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View

4

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Note: some catagories in this feedback form cannot be shown, kecause they have not been translated. To view these categories, you must first translate them using the translation wizard.

◆ Back

Save & Continue > | Cancel

ABOUT SSL CERTIFICATES



Feedback Coming from All Instances

Feedback Form Customization

Customize Your Feedback Form Sub-Categories

Show data in

- Other page into -



Search Feedback

In order to help you collect the best data from your users. Kampyle enables you to determine which issues are relevant to your website and define them as Sub Calegories on the Feedback Form. You can use the Sub Calegories to help your users easily submit relevant feedback on your website. Users will then be reporting feedback by selecting a Calegory, Design > Categories > Sub-Categories > Feedback Button > Get Embed Uni

Define Up To 10 feedback form Sub-Categories for The Category:

followed by a Sub Category, for example: Bug > Browser not supported.

 Unread Feedback: 38 A heedbash cande

Suggestion P Bug

Feedback Form Customization

C Add Sub-Calegory

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•	Activate	tivate Sub-Category	
	Ŋ	Browser not supported	
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Delete

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Disability enquiries Can't log in > Σ





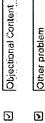








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Other problem

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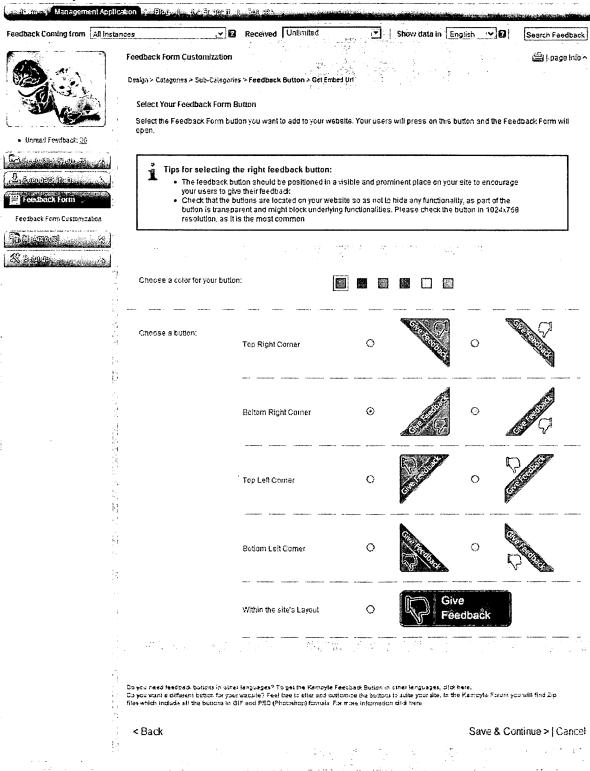
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Kampyle Feedback Analytics



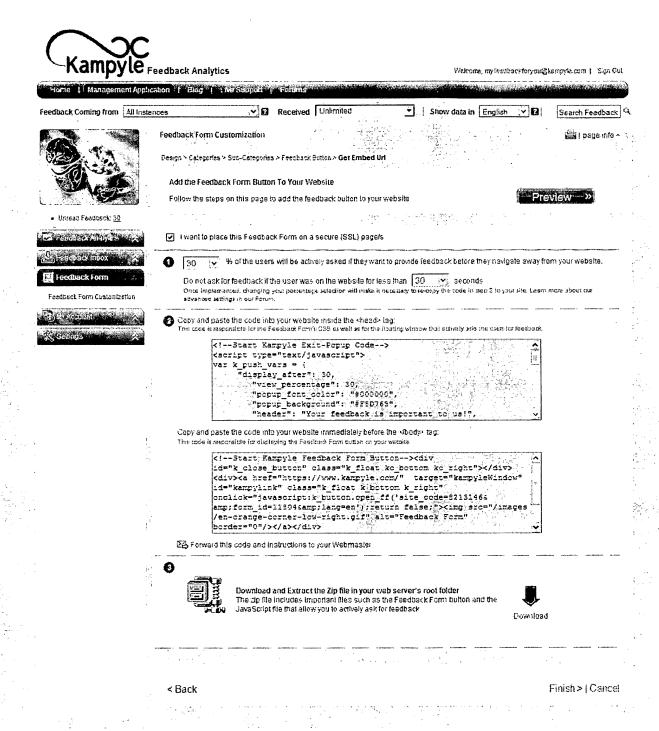
Welcome, myfeadbackforyou@karroyle.com i Sgn Oot





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IPR2022-00316





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Next > | Cancel

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Hune-1. Management Application

Feedback Coming from All Instances

V R Received Unlimited

Search Feedback

Show data in English V 2

Welcome, myfeedhackforycu@kempyle.com i. Slyn Out

Select Languages > Edit Translation > Get Embed Un Feedback Form Languages

Feedback Form Languages

Select the languages you wish the Feedback Form to support in order to belter fit your slie's supported languages. At the end of this process we will provide you with the correct URL you need to embed into the pages with the different languages.

8

Unread Feedback: 30

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English



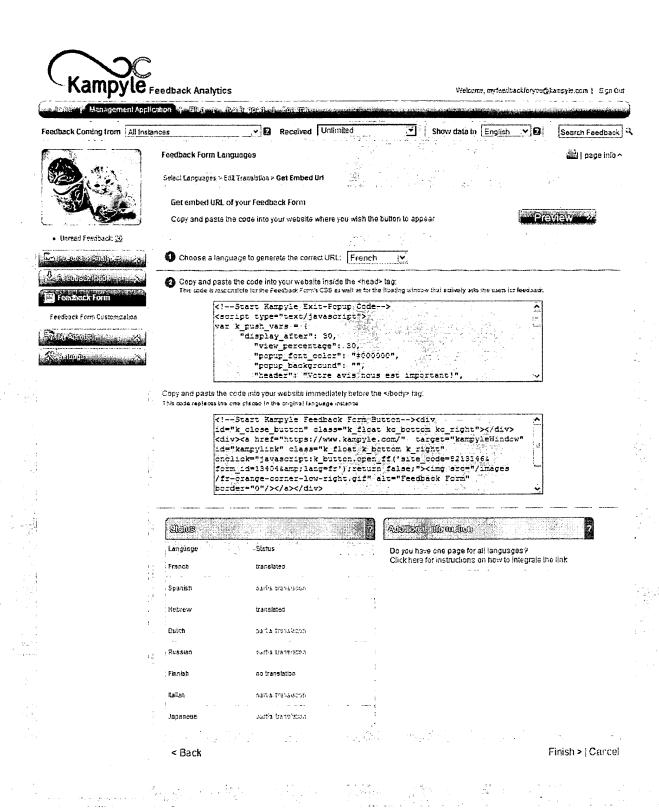


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Kampyle Feedback Analytics

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kampyle <dafna.penn@kampyle.com>

Subject: Thank you for your feedback

dafna.penn@kampyle.com Reply:

Dear customer,

Thank you for submitting feedback on http://myfeedbackforyou.com.

Your feedback is highly appreciated.

The http://myfeedbackforyou.com team.

The http://myfeedbackforyou.com using the Kampyle Feedback Form.

This email was automatically delivered to customer because you provided your email address when submitting feedback on http://myfeedbackforyou.com using the Kampyle Feedback Form.

Exampyle respects your privacy. Your email address will only be visible to http://myfeedbackforyou.com and will not be shared by Kampyle with any third party under any circumstance.

For inquiries regarding your privacy please read Kampyle's Privacy Policy or email us at: support@kampyle.com

Page 82 of 161

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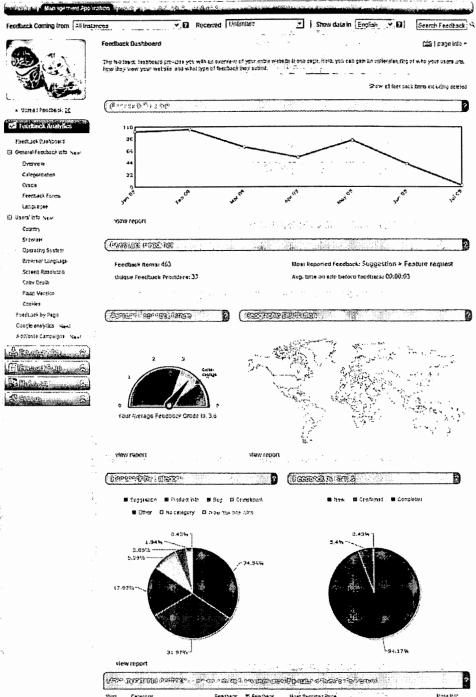
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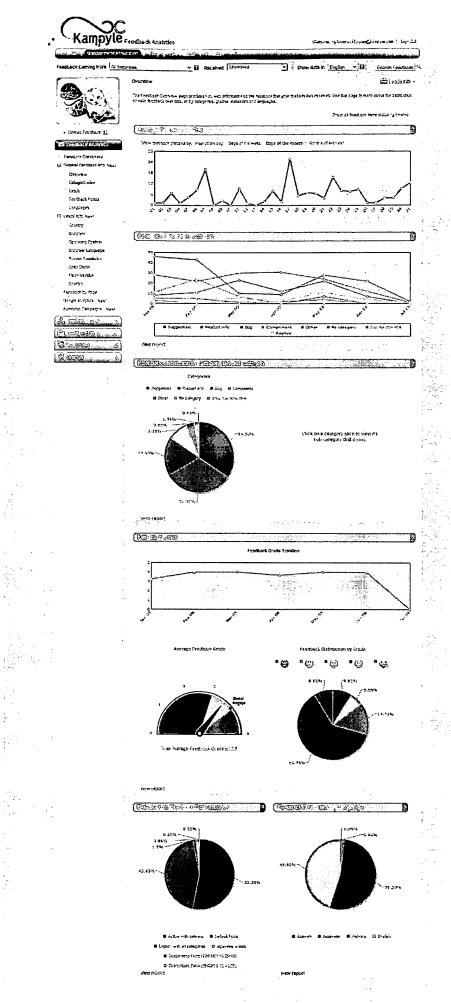
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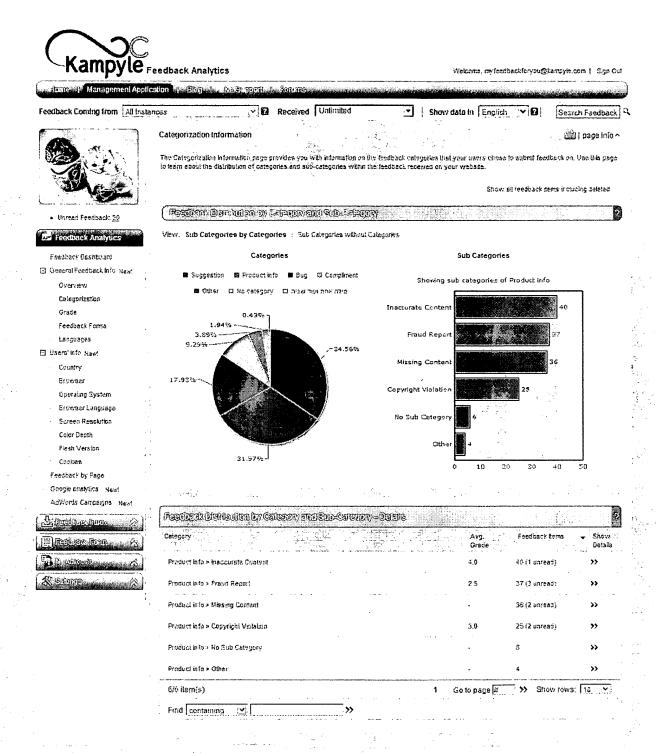
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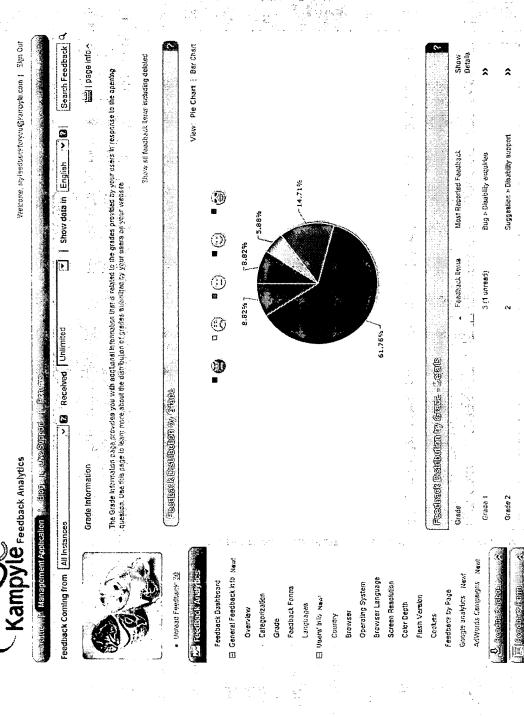
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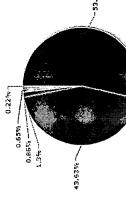
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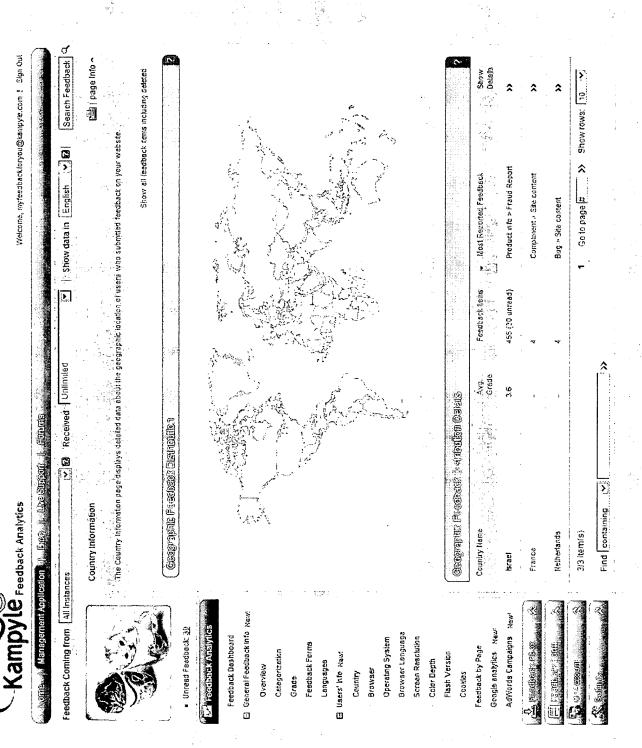
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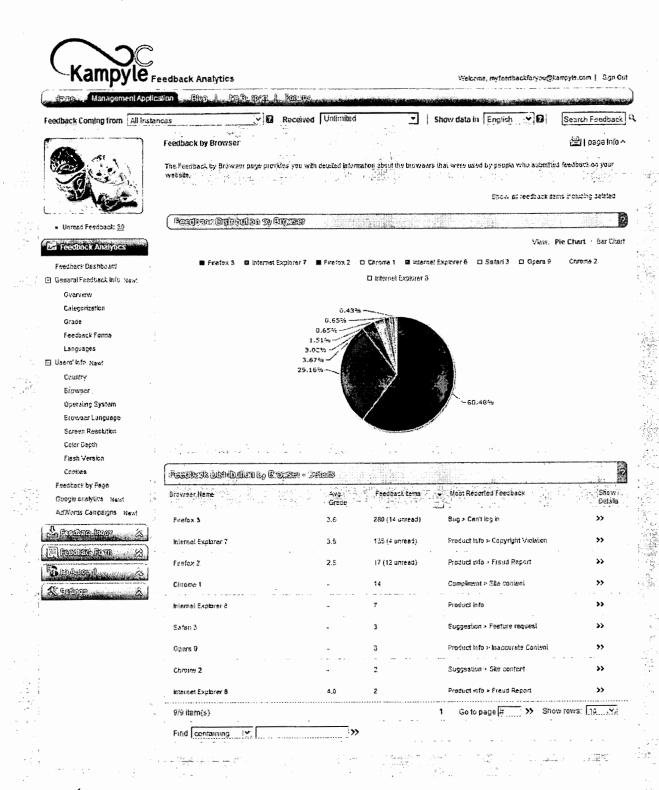
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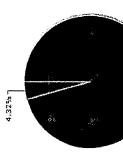
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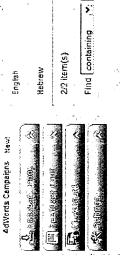
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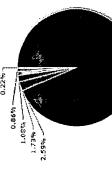
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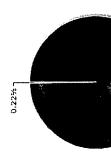
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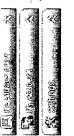
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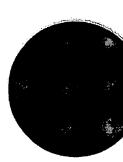
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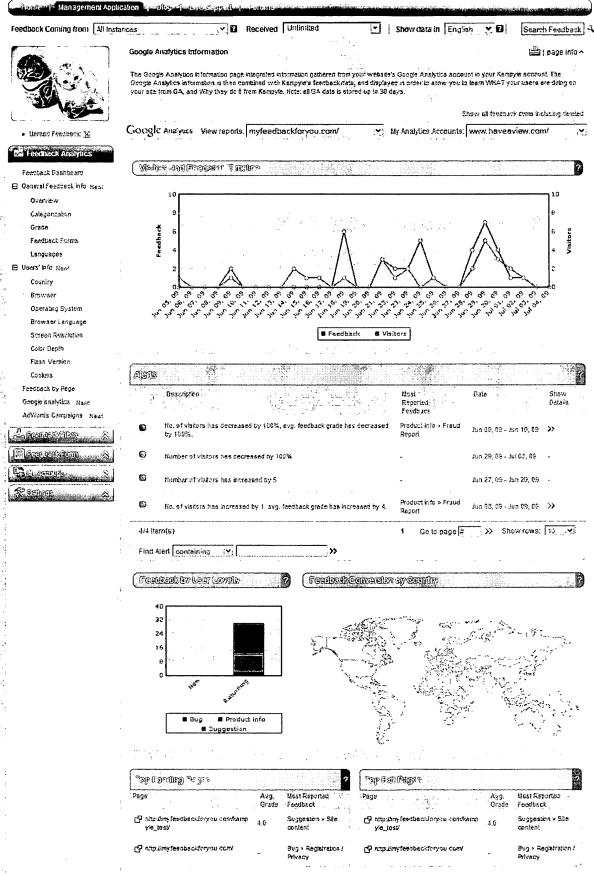
Page 98 of 161

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1 | 2 | Next

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Page 100 of 161

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Home - (Management Application) (Elogi - (Live Suppose) Kampyle Feedback Analytics

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Feedback Coming from All Instances

AdWords Campaigns

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Show all feedback items including deleted

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AdWords Campaigns New

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Kampyle Feedback Analytics

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Company and Website

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Send me reports about my website's leedback activities On a daily basis

Click here to change your password.

myfeedbackforyou@kempyle.com

Title: Mr. 🗸

myfeedbackforyou@

* Full Name:

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Click here to change your login.

Company and Website Information

Password:

Contact Information Payment

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Payment

Current service package: Kompyle for Websites v2.0 Platinum Package

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Search Feedback | Q



Company and Website Information

Contact Information



How does the Free service package work?

or contact us at sales@kampyle.com

Kampyle offers you several service packages at different costs and billing cycles, among which is the Free package. The Free package is a free service that will allow you to enjoy up to 50 feedback items a month for an unlimited amount of time. The service is limited in features, but will allow you to get acquainted with Kampyle, as well as assess which Kampyle service package is right for you. The Free Package is not, however, a "Trial Version" per se, since it is not limited in time

You are currently using the Kampyle for Websiles v2.0 Platinum Package service package. Click here to

What is the Special Registration Bonus?

The Special Registration Bonus is a gift from Kampyle to our newest users, aimed to congratulate them for joining Kampyle. The bonus consists of giving our new registrants 1000 free feedback items for a bmeframe of 15 days from the registration date. This means that in the first 15 days since registration, new users can enjoy up to 1000 feedback tiems . Once users have reached 1000 feedback items, or 15 days have gone by, the user's account will become standard Free package.

What is the "Special Offer" mentioned in the payment section?

Kampyle offers it's customers a special offer get 2 months free! You can choose to pay one annual fee in advance, and pay for 10 months instead of 12. You can, of course, choose the monthly payment, and be charged the selected monthly fee.

Will I be able to change my service package in the future?

Kampyle will allow you to upgrade your service package at any time, and the upgrade will take effect immediately. You are also allowed to downgrade your service package at any point, however, the downgrade will only take eitect at the end of the billing cycle. Thus, the downgrade will only affect your next payment to Kampyle, and not the present one.

What type of payments does Kampyle take?

Payments to Kampyle are made exclusively through PayPal. Using PayPal, you have the possibility to pay using your PayPal account, or with you credit card. In addition, you are offered the option to choose between paying on a monthly basis, or on an annual basis. You can read more on the subject in Kampyle's Billing Policy page

If I purchase an account, can I use Kampyle on more than one website?

The capability to manage multiple websites in one Kampyte account is currently being developed. If you own more than a single website and require a solution, please contact us at sales@kampyle.com,

Where can I review your terms of service, privacy policies and billing policies?

All of these documents are accessible through Kampyle's website. For you convenience, here are our Terms of Use, our Privacy Policy and our Billing Policy documents.

If you have any questions please contact us at support@kampyle.com.

Read our Billing Policy



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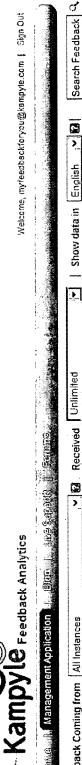
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* Kampyle will charge an additional 16.5% VAT if according to Paypal, your country of residence is Israel.

Total

Company and Website Information Centact Information Payment

VAT

Unread Feedback, 30

\$290.09 per month

You can change your service package at any time by going through this wizard again



Prepay for 1 year and get 2 months free and save \$433

No, thanks, please bill me \$249 per month

Yes, I'll take the special offer 0

Proceed to Check out > |.Cancel





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Kampyle Feedback Analytics

Home: I Management Application

Feedback Coming from All Instances

Show data in English

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Advanced Settings

This page allows you to manage your Kampyle accounts arvanced sethings.

Time Zone

Define the time zone of your Feedback Analytics account

(GMT+03:00) Eastern African Time (AfricalNairob))

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Unread Feedback; 30

Be important to note that modifying your time zone will only affect data going forward, and will not be applied retroactively.

You may notice a flat spot on a spike in feetback charts around the time that you updated your time setting. This is caused by a time shift forwards or backwards, respectively in addition, your feedback analytics data may refer to the old time zone for a short period affar you update your settings, until our servers have processed the change.

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Fr Ally Appoint

Stored Personal Data

Do not store users' IP address upon feedback submission

Feedback Forwarding

Partners Settings

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Advanced Settings

Email Settings

Kampyle Feedback Analytics

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Feedback Coming from | All Instances

Received Unlimited

Show data in English

Welcome, myfeadbackforyou@kompyle.com | Sign Out

Email Settings

This page allows you'to manage Kampyle's email settings. Kempyle's email settings allow to customize elements of the amals sent from Kampyle to your users.

Choose the name that will appear in the "From" (left) of enaits sent from Kampyle to your users.

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Reply To email:

Your users' replies to Kampyle emails will go to this email address

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Email Addresses Email Address and Status Default •

Action X

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Status

May 19, 09

Address Verified

dafna.penn@kampyle.com

Refresh

Feedback Forwarding

Partners Settings

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Advanced Settings

Email Settings

Best Available Copy

Search Feedback

3

Welcome, myfeedbackteryou@kampyle.com (Sign Out

This page allows you to configure Kandyle to aubifiatically followed feedback feels directly to selected email addresses. This is done through "rules" which you gire required to create in order to define which feedback will be forwarded to whom and when

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Feedback Coming from All Instances

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Kampyle Feedback Analytics

Automatic Feedback Forwarding

Automatic Forwarding of Feedback Items to Email

Create rules to automatically forward feedback items by email

Automatic Parcarding Rules

Add Rule

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Rule Description New Rule

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Frequency Te.

Once a day (midnight) Real Time

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Once a week (Monday 8:00am)

New weekly Rule New daily Rule

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Advanced Settings

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Feedback Forwarding

Partners Settings



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-Kampyle Feedback Analytics

Feedback Coming from All Instances

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Search Feedback |

This page allows you to manage the Kampyle partners settings. With Kampyle partners you can enhance the Kampyle Feedback Analytics Platform with additional data. Partners Settings

Google Analytics

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Access to Google Analytics was granted on June 29, 2009, for the following accounts:

 www.haveaview.com/

Revoke access

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Kampyle also offers a firefixx extension that enables you to view Kampyle's Feadback data in Gorgle Analytics' interface. Click here to learn morre.

Advanced Settings Email Settings

Feedback Forwarding Partners Settings

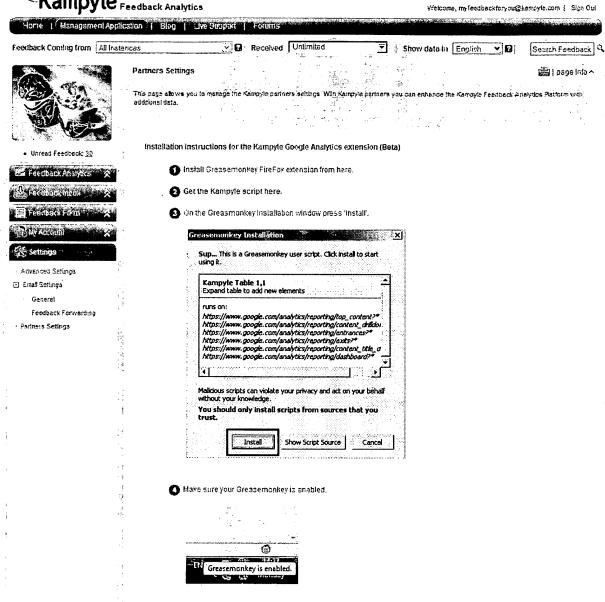




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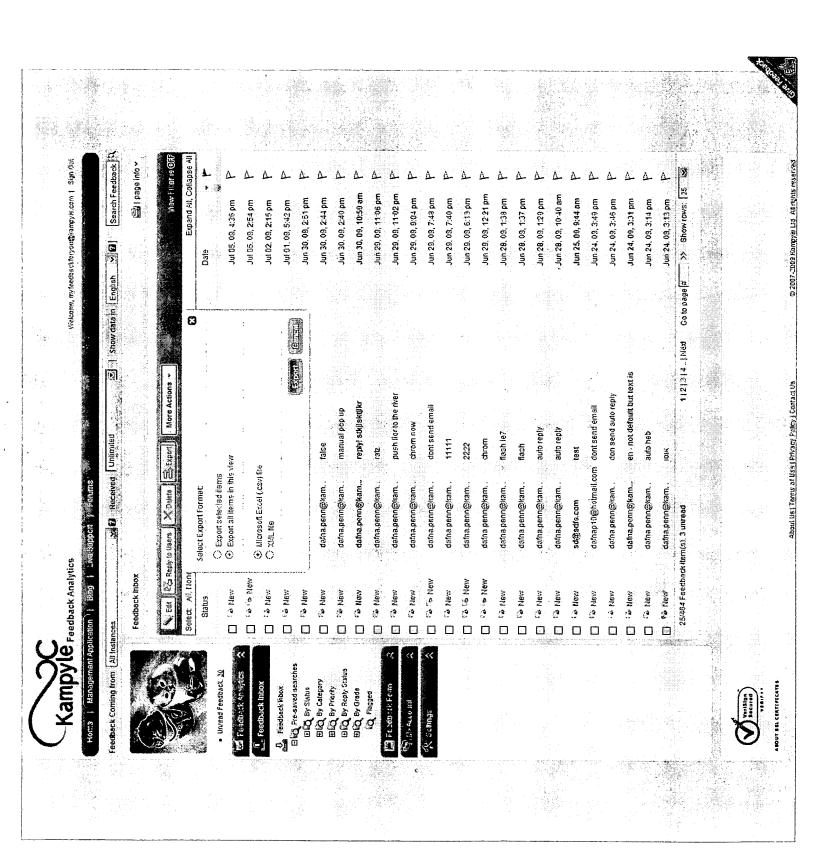


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Page 117 of 161









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Page 124 of 161



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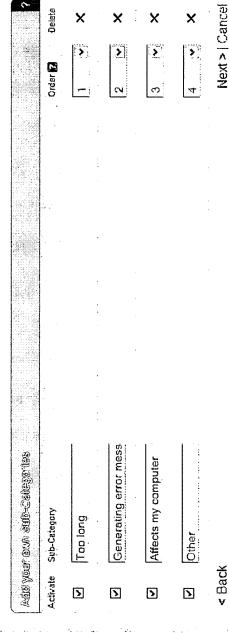
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Define Up To 10 Feedback Form Sub-Categories For The Category:

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Home | Management Application | Blog | Live Support

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Search Feedback

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| B| | page info ^

Design > Categories > Sub-Categories > Landing Page > Get Embed Uni Feedback Form Customization

Follow the steps on this page to add the feedback form to your software Add the Feedback Form Button To Your Software

Beenhad Irleo

Copy and paste the code into your software where you would like to trigger the feedback collection: This is the address you should point the user's browser to.

http://www.kampyle.com/sifa/?id=577940427489

Feedback Forwarding

Advanced Settings Email Settings

Append the Wizard Step parameter (indicating in which step of the wizard the user abandoned installation) to the above link, as explained in the relevant Forum post



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Finish > | Cancel

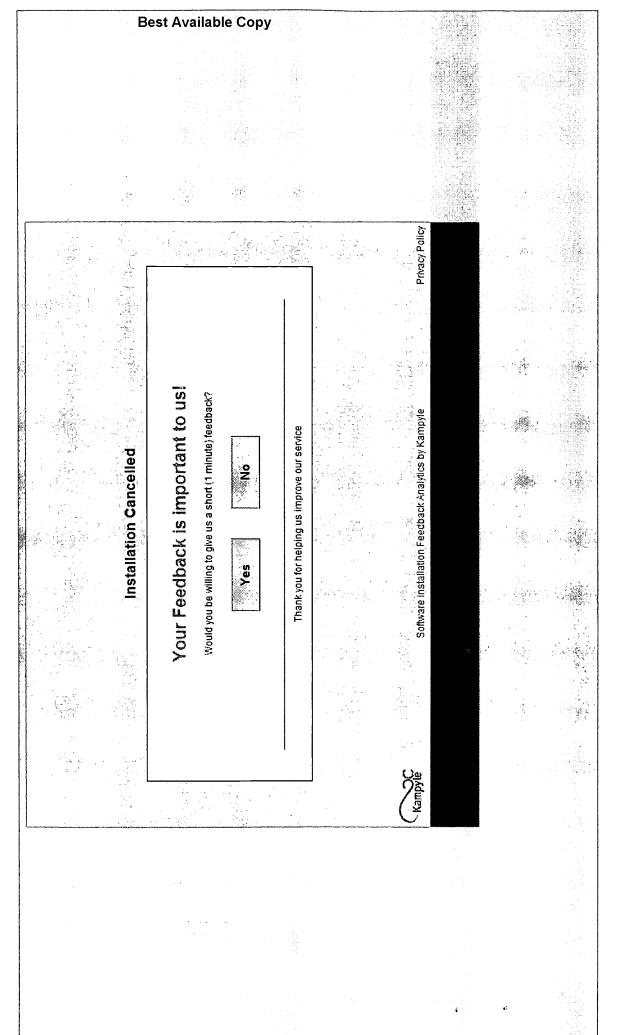


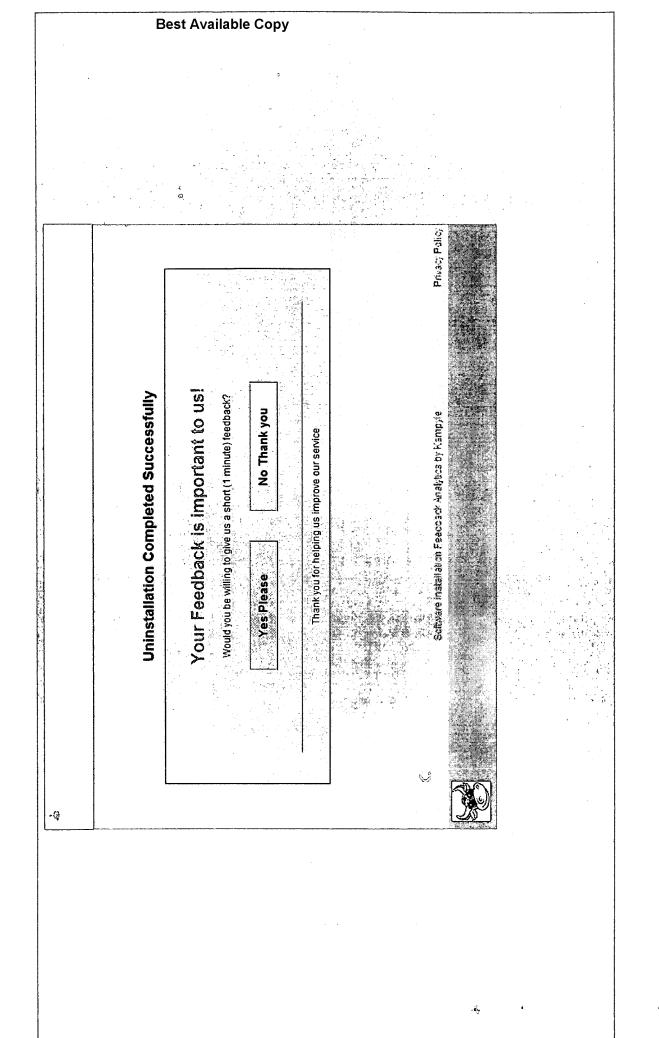
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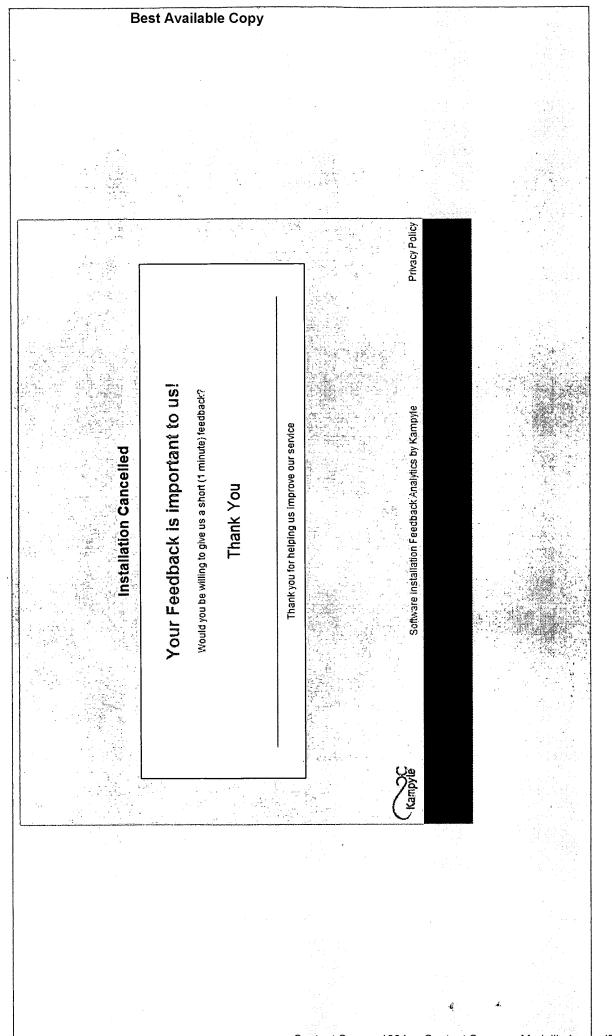
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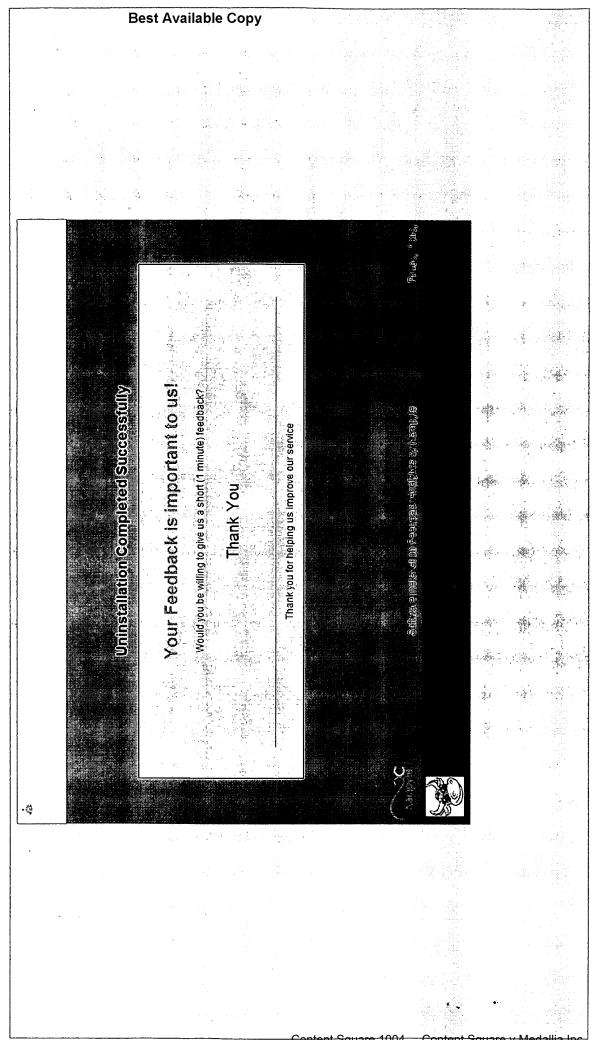


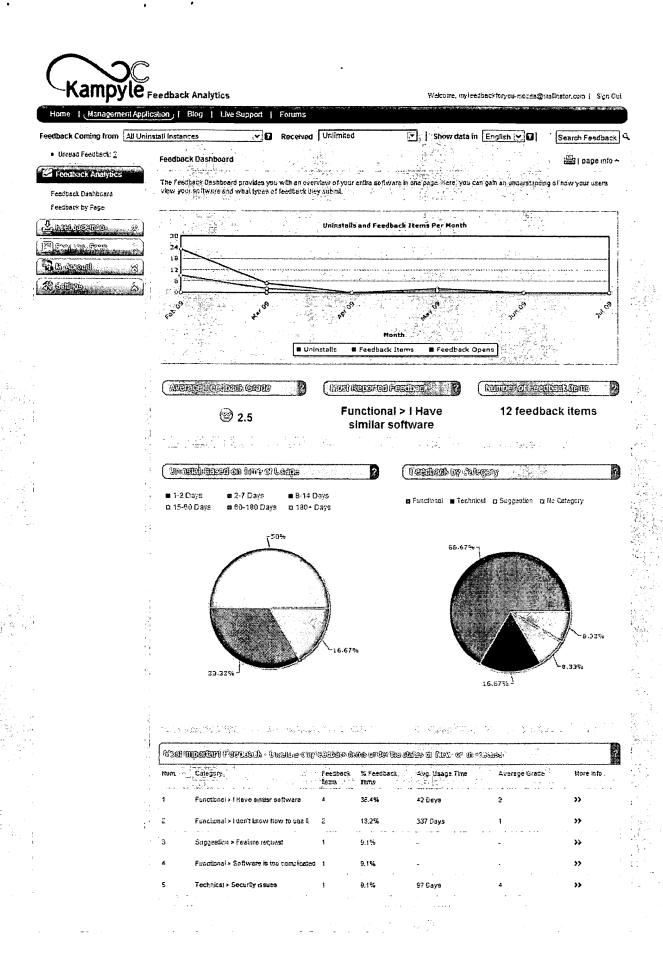






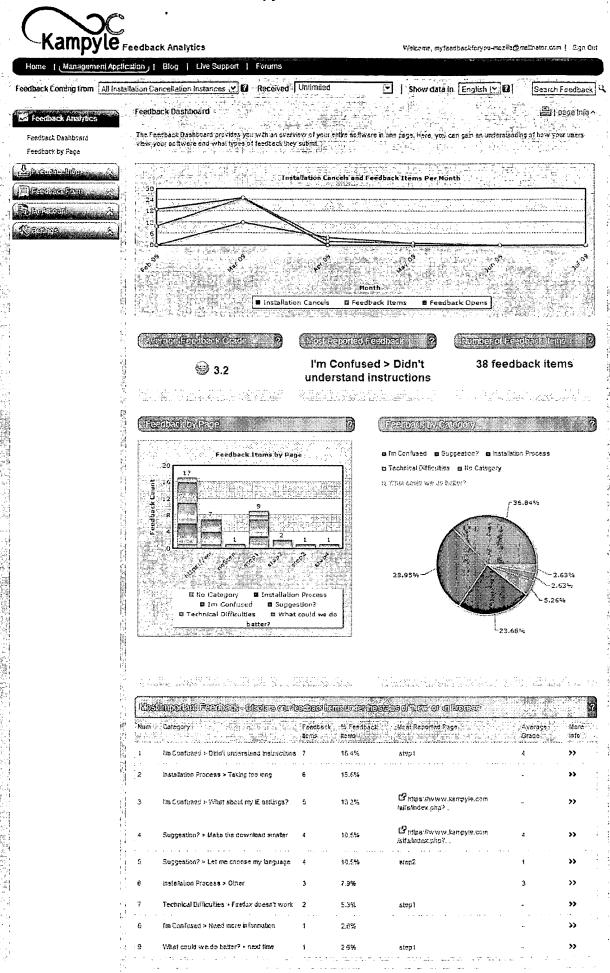
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Feedback Form Analytics Solutions

"Kampyle was crucial in helping us launch our

new Web 2.0 adition of 123 Greatings ... "



Feedback Form Analytics for Websites Kampyle for Websites

Kampyle for Website is a powerful on-demand solution to collect, analyze and Discover how Kompyte lets you leverage valuable customer feedback to: manage your website visitors' feedback

Increase conversion rates

Reduce customer attrition

Improve customer satisfaction and loyalty

Learn More about the benefits of Kampyle for Website It's quick and easy to set up. In just a few minutes, your customized feedback form will be ready.



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Kampyle: the most sophisticated simple website feedback tool on the web

March 31, 2009

Kampyle for Websites Celebrotes 1st

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Kampyle is Partnering with Constant

March 11, 2009

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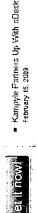
Kampyle for Software

Kampyle for Software enables software developers to collect and analyze feedback from their users to ;

Increase successful installation rate

 Decrease installation abandonment and software Enhance software usage uninstall













(*) (*)

> SpeedBit













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Feedback Analytics

Website Feedback Form

Live Support

15,000 customers | 8,000,000 Feedback Forms | 60 Languages

Get it now, Set up takes only 5 minutes

Get a Feedback Form for Your Website Today!

Start Here: Full Mame:

> solution to collect, analyze and manage your website Kampyle for Websites Is a powerful on-demand Listen and react to your customers' feedback. visitors" feedback.

Email.

Discover how Kampyle lets you feverage valuable customer feedback to:

- Increase conversion rates
- Reduce customer attrition
- its quick and easy to set up. In just a few minutes, Improve customer satisfaction and loyalty your customized feedback form will be ready.

*Kampyle combines the ease-of-use, feature-rich tool B&H Photo-Video needs..

Henry Posner | 88.H Photo-Video

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Feedback Form and Feedback Analytics

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Benefit from Kompyle's July customized feedback forms

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How does it work?

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A Robert and Flexible Feedback Form

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Feedback Analytics

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Kampyle for Websites

Kampyle for Websites Kampyle for Software

Website Feedback Analytics

Lisian to your Ouslamers, Called, analyza and manage your wabsila visitor's faedback. Kampyle on-damand (SaaS) application combines:

- Fully customizable feedback form builder
- · Powerful reporting and analysis tools
- . Easy to use feedback management application

Solutions Company Day , Hear Costoner Logi

Get it now!

Kampyle's feedback life-cycle includes four main phases:



Collect

Install the Kamprie feedback form on your Website and start receiving feedback from your customers



Amates

Use the powerful real-time reparting engine to analyze the feedback received



Atanaa.

Identify the changes needed and convert your customer leadback into actions



Communicate

Inform your customer of the improvements you have made and close the feedback loop

Feedback form



The Kampyle Feedback Form

- Customize the look and test of your feedback forms to fit your website's, as well as your business needs.
- Create multiple feedback forms for different locations of your website with the relevant questions for each page.
- Maximize the response rate from your website visitors with our intuitive and user friendly feedback forms that have been especially designed for that purpose

Feedback Management Application



Website Owner Management Application

- The feedback received is automatically organized into categories
- The real time reports let you analyze the data and identify the changes needed
- The built-in response system enables you respond to your customer efficiently

Case Studies:





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- Contact Sales
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Feedback Analytics

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Kampyle for Software

Kampyle for Software

Software Feedback Analytics:

Kampµe's Software Installation Feedback Analytics feature is almad at nelping software providers understand their users behavior while performing specific actions of unique importance: downloads and uninstall actions of their software.

Software installation Feedback Analytics can help you understand your users better, improve your services, and reduce churn rates.

Register

What is it?

The Software Installation Feedback Analytics feature is an application that has been built on top of the Kampyle Feedback Analytics platform. The aim of the application is to provide the software providers with targeted feedback information on users who have

- Begun installing the software providers software and have aboned the installation process before completion
- 2. Chosen to un-install the software providers' software

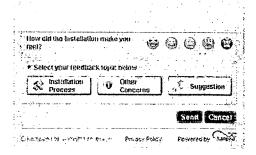
Software installation Feedback Analytics will automatically request the users to submit feedback on the reasons which led them to parform either of the above mentioned actions.

How does it work?

- The users either install an application and abort the installation before completion, or they un-install an existing application.
- A browser window is opened and asks the user if he would be willing to provide a feedback on the reasons that led his install concellation or un-install action.

Your feedback is important to us! Would you be willing to give us a short (1 mlnule) feedback? WES No.

 If the user agrees to leave a feedback, the Kampyle Feedback Form opens up allowing him to submit his feedback.



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Kampyle for Software October 7, 2008

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The Website Feedback Challenge

Softween Feedmack form

Webaite Feedback

Customer Feedback Form

Feedback Analytics

Abandonment Feedback

Shopping Cart

Website Feedback Form

Setup takes only 5 minutes Get the mount

New User:

Customers don't always have the time to say exactly what they think, and when they do, they are not sure that they should increaver, online business owners don't always have the availability, or the possibility to ask for customer feedback, then listen and reachto every Websile owners want to listen to their customers, but this is easier seld than done. comment that their customers report.

Kampyle helps website owners to evercome these difficulties, and maximize their business potential by giving them the necessary tools to collect, analyze, and respond to online cusiomer feedback

■ Contract Sales;" Surport Forum

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View Demo.

Kampyle's Website Feedback Solution

Kampyle for Websites allows website owners to place branded, fully customizable feedback forms on their website, which customers can easily access by clicking on a non-intusive leave their ernail addresses for future follow up. It is at this stage that over 60% of users button placed on the webalte. Once customers submit feadback, they have the option to choose to submit their authentic emails!

e-commerce: GetPrise

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Case Studies:

4 Feedback Analytics Dashboard provides a high level, management view of the leadback. Through advanced, automated analysis, the dashboard helps website owners get the

Lastly, the Feedback Inbox gives website owners the ability to improve customer relations and salisfaction by letting them read and respond to feedback in a user friendly interface. The feedback is accessible to them only, therefore protecting their brand. oversiew and perspective needed to improve their site

Website Customer Feedback Form

subcategories, Kampyle enables website owners to focus users on the issues most crucia they can built to their specifications in winutes. By allowing them to define categories and parts of it. Different website leadback forms can be placed in different areas of a website. Kampyle provides website ewners with branded, fully customizable feedback forms that to the website. Kampyle's customer feedback forms can be used in an entire site, or in asidng the questions that really matter, where they matter.

Kampyle's solution can be comfigured to actively ask users for leedback when and where

the evebalte ownter chooses, in this way, he can gather leadback from users in the most

critical areas of his site such as Shepping carls, product search, etc.

Kempyle's powerful customer feedback forms can be deplayed on any website, on any page. Website owners can have the web's most advanced website feedback form up and running within moments.

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Software Feedback Form

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Much like other service providers. Software creaters need to know what clients think of their

products and services in order to understand their needs, and how they can improve But

software being a field of unique characieristics, these companies require a solution that

takes into account their special necessities and requirements.

Customer Feedback Ferm

Feedback Analytics

Abandonnent Feedback

Stopparg Cart

As part of Kampylo's Feedback Analytics platform, Kampyle provides specially conceived

necessities of software creators locking for an efficient way of getting leedback from their

feedback solutions for software. Kampyle develops solutions that fit the feedback

Software creators lose potential customers during specific processes, such as the

The Software Feedback Challenge

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Case Studies:

S e-commerce: P1000

installation process. Until today, they didn't have the tools to learn where and why the

customer abandoned the installation. Furthermore, software creators lose many existing customers that uninstall their software, never knowing why, and without the ability to

Kampyle's Software Feedback Form solution communicate with their abandoning customers.

other Kampyle solutions, software leedback solutions such as Kampyle for Software feature By asking the users to provide leadback at specially selected critical points. Kampile gives decide not to use my software?". The result an innovative and efficient way for the software answering simple questions that all software creators ask: "When, why and how do users ully customizable, branded customer feedback forms that the software provider can build provider to improve his software, win back users and reduce the loss of others. As with he software provider access to critical information about his users and his product, and design to his precise needs

Customer Feedback Management and Analysis

Oustomer feedback collection is just the beginning. Once the feedback has been collected twill be analyzed by Kampyle in order to present the information to the software creators in impression of his customers' feedback, he can return to users on their feedback, contact he most actionable way possible, emphasizing the bottom fine for them in an effortless process. Once this has been done and the software provider has received the high-level them and win them back thus increasing customer satisfaction and revenues.

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What is Feedback Analytics?

Software Feedback Form

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Website Feedback Form

Customer Feedback Form

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Shopping Cart

Setup takes only 5 minutes.

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comprehensive approach to online customer feedback. The aim of Feedback Analytics is to provide a complete, online, end to end customer feedback solution. This aim is achieved by Every business owner wants to know what his customers are doing, and why, Most of them understand that the most effective way of truly understanding one's customers is to collect combining the task of leedback collection with advanced feedback analysis, as well as the their feedback. But even so some of the most important issues remain open, how should information collected? Feedback Analytics is the feedback methodology that brings a ability to contact customers who submitted feedback - all in one, efficient, easy to use they collect the feedback? Where should it all go? What should they do with all the

he Feedback Analytics Challenge

e-commerce: GeiPrice

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> rewenues. Kampyle was developed with the alm of creating an advanced, effective Feedback complexities of the feedback data is expensive and not part of their core business. Kampyle, he web's leading Feedback Analytics platform, has set out to make the task of listening to customer feedback a simple activity that increases sales, customer satisfaction, and For most businesses, developing such a system and dealing with the processing analytics service that would fruly furn customer feedback to their benefit.

Kampyle's Feedback Analytics Solution

Campyle is a clear expression of this. Kampyle was designed to allow businesses to get to market to website owners and software creators of all kinds and sizes. Using an advanced businesses to collect feedback data and furn it into adionable information for product and Feedback Analytics platform is designed to deliver the most sophisticated solution on the know their clients, engage them in conversation, let them know that their opinion matters. service improvement. Facilitating customer engagement and satisfaction are Kampyle's and ultimately -- close the loop and win them back. Kampyte Feedback Analytics is more Kampyle's Online Feedback Analytics service opens up a new window to better online major commitments, and the ability to get back to users on their feedback directly from than a feedback solution; it is a brand new communication channel with customers. distomer experience measurement, management and service, Kampyte's Online feedback form, key performance indicators and feedback metrics, Kampyle fielps

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Customer Feedback Form

The importance of Customer Feedback

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The keys to cuccess in informet businesses are in the hands of customera; they know what ability to deliver products and services that under these calegories will determine the they want, and they know what they are willing to spend money on. A business owner's

measure of his success.

Shopping Cart Abandonmeni Pecuback

Customer Feedback

and there is much to listen to. Today, more than ever, online businesses need to carefully There is no doubt had businesses who really fisten hove the edge over their competition, listen to customers in order to constantly improve, win back customers and keep up with competition that is always only one click away.

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Case Studies:

shopping carts, they send feedback through actions. This is periectly true, but this feedback is often hard to decipher, and takes a long time and valuable resources to understand and One might argue that cuoterners are constantly providing business owners with feedback every time they return to an online store, uninstail a program, leave a site, and abandon

e-commerce: GetPrice

e-commerce: P1000

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The Customer Feedback Challenge

feedback, in real time. But this is easier said than done: how do you collect feedback? Who This difficulty in listening to customer feedback is like a gap separating business owners simple, comprehensive solution to their feedback needs: they require Kampyie Feedback do you ask for feedback? Where does all that feedback go? Businesses today require a from Iheli customers. This gap can be kridged by simply asking the customers for real Analytics.

Kampyle's Customer Feedback form

creators, we are experts in customer feedback. Kempyle's Feedback form was dealgned to manimum usability. Kampyle's feedback form collects large amounts of information using Kampyle specializes in providing complete feedback solutions for websites and software suit the needs of customers and business owners alike. Combining minimum effort with non-intrusive methods.

Kampyle provides branded, fully customizable leedback forms that can be built in minutes owners and software creators to focus their users on the issues most caudal to them. By allowing them to define categories and subrategories, Kampyte enables website Offerent feedback forms can be placed in different areas of a website or for different soffware processes, asking the questions that really malter, where they malter,

Kampyle is the business solution that turns the complex and intimidating choic of

customer feedback, to an easy and effective method of increasing customer

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Website Feedback Form

Software Feedback Form

Enedback Adahdos

Customer Feedback Form

Shanning Cost Feedback

Shopping Cart Abandonment Feedback

Why do users abandon shapping caris? What makes a websile's user login, search for a product, add it to the shopping cart, then suddenly leave without leaving a trace? E-commerce to a complex business, and the answers to these questions differ widely between siles, products, countries, and many other parameters. One fact remains untouched ihroughout these variations; the customers know why they chose to abandon the shopping cart, and their reasons for doing so are worth money to any e-commerce owner who wishes increase his cales and revenues.

The Shapping Cart Abandonment Custamer Feedback Challenge

How does one go about asking users why they decided to abandon his shopping cart? Who are these users, and how can they be reached? These are some of the questions that e-commerce owners face when trying to lackle the lastie of shopping cart abandenment. Kampyle Feedback Analytics has endeavored to answer them with a simple and elegani solution. Using its unique expabilities and experience, Kampyle set out to develop a tool that would help e-commerce website owners find out why they are losing money due to shopping carl abandonment.

Kampyle's Shopping Cart Abandonment Customer Feedback Solution

The solution consists of asking users who have abandoned the shopping cart for feedback in real time, using Kampyle's customer feedback form, Kampyle's Shapping Cart. Abandanment website feedback tool works by identifying customers who follow a specific behavioral path in a website, in this case - leaving the shopping cart. Once identified, potential shappers are prompted with Kampyle's advanced, customizable feedback form, to leave feedback and describe why they decided to not to go through with the purchase



Shopping Cart abandonment Feedback Analysis and Management

The feedback data is gathered and analyzed by Kampyle, and displayed in the Management Application, inside Kampyle, each feedback ilem can be read, repfied to, and checked for more data using the Feedback indox, while the Feedback Dashboard provides high level management view of the feedback data, displaying analyzed, actionable feedback information.



With this new solution, e-commerce owners can finally understand how to fine-tune their sits to slop losing money. Using information galhered from the highest authority on the subject - the customer - Kampyla helps e-commerce website owners to act quickly and efficiently to improve one of the most critical processes in their website.

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Kampyle is a leading vendor of Online Feedback Analytics, delivering website owners a powerful Softwere as a Service (SaaS) platform to collect, analyze, measure and manage weboite users' leeaback on services, products and customer experience.

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What is Kampyle?

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Website Service

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Every website owner wants to know what his website's users are doing on his site and why flary websites build their own feedback forms to collect this data. However, the main issue website owners face is the management of all the feedback data received from their users Developing such a system and dealing with the processing complexities of the feedback data to expensive and not part of the website owner's core business. Kampyle offers to take the task of Online Feedback Analytics Management off the shoulders of website owners allowing them to concentrate on their core business.

Feedback Analytics is designed to deliver the most sophisticated solution on the market to customer experience measurement, management and service. The Kampyle Online Kampyle's Online Feedback Analytics service opens up a new window to better web companies of all sizes, in all industries,

Kampyle's robusi platform delivers websile owners.

- The ability to increase customer satisfaction and long-term toyally
- Tools to identify his users' changing habits and demands
- Sophisticated analytic engine focused on reducing the management of feedback data
- Quick, and easy implementation
- Online, real-time feedback from true users
- Customizable feedback form: allowing the creation and management of different feedback forms for each page of Kampyle's customer's websites!
- Multi language support for feedback forms
- SaaS -- no implementation costs!

Campyle was founded in 2007 and is privately held

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Certified Consultant

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customers a full suite solution. Kampyle also collaborates with many Website Service Kampyle integrates with a variety of Technology Partners to provide our mutual Providers that distribute Kampyle's services worldwide

Website Service Providers

Technology Farmers

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Website Service Providers

certifies partners as either Kampyle Certified Consultant, or Hostings, ISPs, Web designers and developers, etc. are all technology, or companents of it, as part of their offer to their clents can become official Kampyle partners. Kampyle Website Service Providers who want to offer Kampyle's Kampyle Certified Partner, SEO/SEM consultants, Web examples of potential Kampyle partners.

consult, and help with the implementation of Kampyle among Kampyle Certified Consultants are parlmers who distribute Kampyle's technology, and are trained and qualified to their chents.

Certified Partner

Kampyle Certified Partners are partners certified to distribute Kampyle.

Partnerships with Kampyle will be on a Revenue Share agreement basis.

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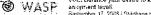




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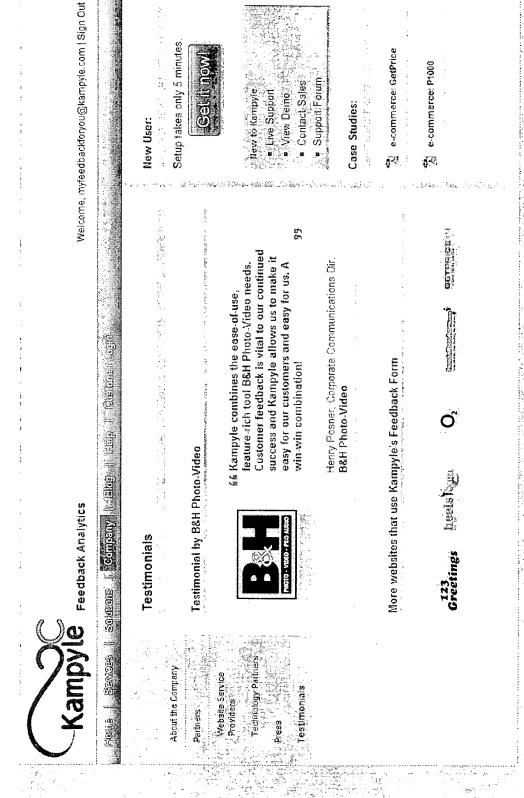
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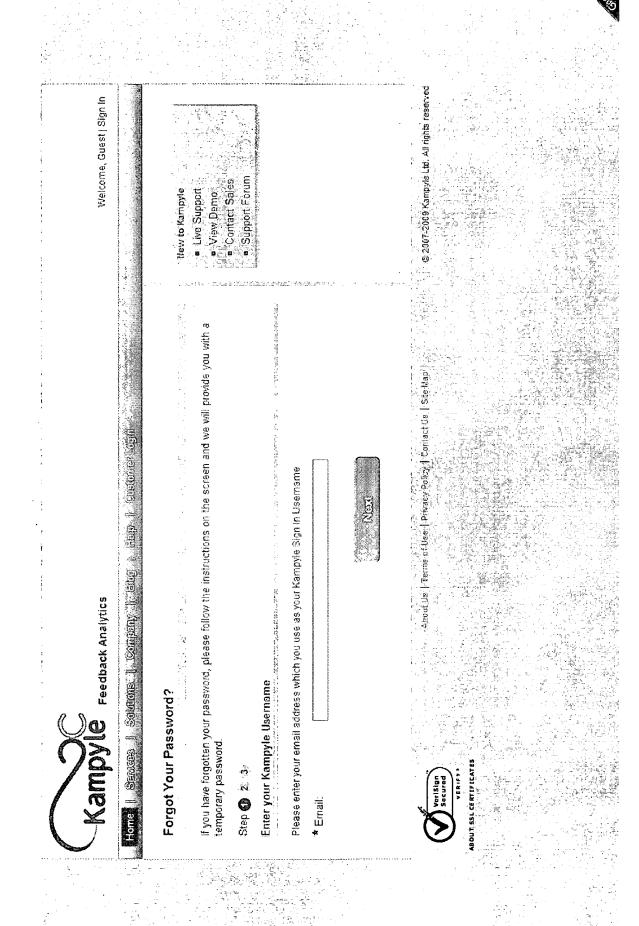
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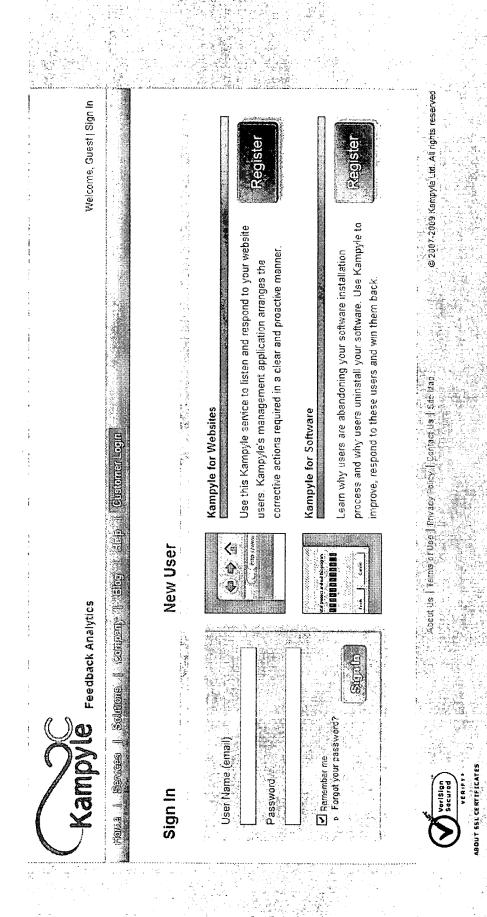
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Introduction

Kampyle respects each individual's right to privacy. We value our relationship with you, and we take pride in maintaining loyally and respect with each individual client by providing you with security. The provisions within this notice apply to customers both past and present.

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he Karripyle Data, as we deem fit. From time to lirne, Kampyle may place information on your information can and is only used by Kampyle to improve the Site and the Site Applications on parties (the 'Kampyle Data'). Subject to the above, we reserve the right to make use of any of We will never sell or remyour name or your users name, e-mail address, physical address and any other identifying information that we receive from you or your users, whether directly or indirectly, except as otherwise provided herein. When you register with Kampyle, or when processing the feedback information, and providing customer service. Notwithstanding that property, the personal information we collect is only accessible to Kampyle and its affiliates a continual basis. Kampyle will only use costites to wew information on your hard directiful all any information that may be provided through our applicable applications by your users many weboiles utilize them If you do not wish to receive cookles, or want to be notified of statistics about our customers, sales, Iralfic patlerns and related alte information to Infrd was put there by a cookie from this Site. The use of cookles is an industry standard and website computer to allow it to identify you. This information is commonly referred to as we obtain information about your users and/or their aubmissions to you, we will collect and/or received from other commercial systems, which you subscribe to, are your sole and is not disclosed to any non-affiliated third parties and is used by us for aggregate cooldes. By showing how and when you use the Site and the Site Applications. This when they are placed, you may setybor browser to do so, if your browser so permis personal information about you or your users for business purposes only, such as

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PROVISIONAL APPLICATION FOR PATENT COVER SHEET This is a request for filing a PROVISIONAL APPLICATION FOR PATENT under 37 CFR 1.53(c).

U.S. PTO 61/270369 07/07/2009

INVENTOR(S)						
O Given Name (first and middle [if any])	/]) Family Name or Surname		Residence (City and either State or Foreign Country)			
Ariel	FINKELSTEIN		Zichron Yaakov, Israel			
x Additional inventors are being named on the <u>1</u> separately numbered sheets attached hereto.						
	TITLE OF THE INV	ENTION (28	characters max)			
METHOD AND SYSTEM FOR ONLINE USER FEEDBACK ON WEBSITES AND SOFTWARE						
Direct all correspondence to:	CORRESPO	NDENCE AD	DRESS			
X Customer Number	38,137					
	ustomer Number he	re				
Firm or Individual Name						
Address						
Address	· · · · · · · · · · · · · · · · · · ·	т	· · · · · · · · · · · · · · · · · · ·			
City Country U.S.A.		State	(212) 040 0022	Zip	(212) 040 0100	
		Telephone TION PARTS	(212) 949-9022	Fax	(212) 949-9190	
ENCLOSED APPLICATION PARTS (check all that apply) X Specification Number of Pages (Incl. Drawings) 160 CD(s), Number]
Drawing(s) Number of sheets Other (specify)]
Application Data Sheet. See 3	7 CFR 1.76			<u></u>		•
METHOD OF PAYMENT OF FILING FEES FOR THIS PROVISIONAL APPLICATION FOR PATENT (check one)						
X Applicant claims small entity status. See 37 CFR 1.27. X A check or money order is enclosed to cover the filling fees FILING FEE						
X The Commissioner is hereby authorized to charge filing fees or credit any overpayment to Deposit Account Number: AMOUNT (\$)						
Payment by credit card. Form PTO-2038 is attached.						
The invention was made by an agency of the United States Government or under a contract with an agency of the United States Government. X No. Yes, the name of the U.S. Government agency and the Government contract number are:						
Respectfully submitted,		Date July 7,	2009			
SIGNATURE	Cinamon Cinamon		REGISTRATION NO.		24,156	Ī
TYPED or PRINTED NAME Jay 5. TELEPHONE (212) 949-90			(if appropriate) Docket Number 210,457		210.457	ĺ
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	Docket Number	210,457						
INVENTOR(S) APPLICANT(S)								
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Eran	SAVIR	Hod Hasharon, Israel						
Eylon	STEINER	Tel-Aviv, Israel						

Number __2 of _2_